

## Table of Contents

|   | <b>Page</b> |
|---|-------------|
| <b>Forword</b>  | iii         |
| <b>Chapter I</b>  |             |
| The Banking Sector in 2005  | 1           |
| 1.1 Structure of the Banking Sector                                 | 1           |
| 1.2 Market Share  | 2           |
| <b>Chapter II</b>   |             |
| Developments in the Banking Industry in 2005                        | 3           |
| 2.1 Introduction  | 3           |
| 2.2 Mergers and Acquisitions  | 4           |
| 2.3 Developments in Information Technology                          | 4           |
| 2.4 Bank Charges  | 6           |
| 2.5 Employment Trends in the Industry                               | 7           |
| 2.6 Foreign Exchange Bureaus  | 7           |
| 2.7 Corporate Social Responsibility                                 | 9           |
| 2.8 Future Outlook  | 9           |
| <b>Chapter III</b>  |             |
| Macroeconomic Conditions and Banking Sector Performance             | 10          |
| 3.1 Introduction  | 10          |
| 3.2 Banking Sector Performance                                      | 12          |
| 3.3 Year End Performance Rating                                     | 21          |
| <b>Chapter IV</b>   |             |
| Developments in Supervisory Framework                               | 22          |
| 4.1 Introduction  | 22          |
| 4.2 Key Amendments to Legislation and Prudential Guidelines         | 22          |
| <b>Chapter V</b>  |             |
| Current Supervisory Issues  | 29          |
| 5.1 Introduction  | 29          |
| 5.2 Risk Management Guidelines                                      | 29          |
| 5.3 International Financial Reporting Standards (IFRS)              | 30          |
| 5.4 Development of the Anti-Money Laundering (AML) and Combating of |             |

|   |    |
|---|----|
| Financing of Terrorism (CFT) Regime in Kenya                                | 32 |
| 5.5. International Convergence of Capital Measurement and Capital Standards | 34 |
| 5.6 Banking Sector Reforms  | 35 |
| 5.7 International and Regional Supervisory Initiatives                      | 36 |

### Tables

|  |    |
|--|----|
| 1 Trend of Non-compliance with the Banking Act               | 4  |
| 2 Employment Trend in the Banking Industry                   | 7  |
| 3 Distribution of Forex Bureaus                              | 7  |
| 4. Average Foreign Currency Exchange Rates and Margins       | 8  |
| 5. Major Currency Movements                                  | 11 |
| 6. Movements in Assets                                       | 13 |
| 7 Asset Quality  | 14 |
| 8 Capital Adequacy Ratios                                    | 17 |
| 9 Income and Expenditure Items as Percentage of Total Income | 19 |
| 10 Year-end Overall Banking Sector Performance Ratings       | 21 |

### Figures

|  |    |
|--|----|
| 1 Structure of the Banking Sector                  | 1  |
| 2 Structure of the Banking Sector                  | 1  |
| 3 Total Assets                                     | 2  |
| 4 Total Deposits                                   | 2  |
| 5 Total Advances                                   | 2  |
| 6 Global Balance Sheet - Assets                    | 14 |
| 7 Global Balance Sheet - Liabilities               | 14 |
| 8 Structure of Deposits                            | 15 |
| 9 Risk Classification of Loans                     | 16 |
| 10 Income as a Percentage of Total Income          | 19 |
| 11 Expenses as a Percentage of Total Income        | 20 |
| 12 Commercial Banks Weighted Average Interest Rate | 20 |

### Appendices

|  |    |
|--|----|
| 1 Audited Banking Sector Balance Sheet As at December 2004 & 2005                          | 38 |
| 2 Audited Banking Sector Profit & Loss As at December 2004 & 2005                          | 40 |
| 3 Market Share: (Net Asset, Net Advances, Deposits, Capital and Profit As at December 2005 | 42 |
| 4 Non-Performing Loans and Provisions As at December 2005                                  | 43 |
| 5 Profitability of Banking Sector as at December 2005                                      | 44 |
| 6 Capital and Risk Weighted Assets As at December 2005                                     | 45 |

## Foreword

The primary responsibility of the Central Bank of Kenya (The Bank) is to promote and maintain price stability, an efficient payments system and foster liquidity and proper functioning of a stable market based financial system.

The Bank is mandated to perform this function under the Central Bank of Kenya Act (Cap 491), the Banking Act (Cap 488), the Building Societies Act (Cap489) and Central Bank of Kenya prudential guidelines.

Banking Supervision Department is charged with the responsibility of supervision of all commercial banks, non-bank financial institutions, mortgage finance companies, building societies and foreign exchange bureaus.

Banking sector remained stable due to favourable macroeconomic conditions that prevailed throughout the year. The Kenyan economy performed well, registering an increase in real gross domestic product of 5.8% in 2005. Stable short term interest rates of between 8% and 9% also contributed to financial sector stability and overall economic growth.

Overall, the banking sector was rated satisfactory. Assets in the banking sector expanded by 10%. The stable economic and business environment contributed significantly to growth in credit to various sectors of the economy.

Deposits, major source of funding, increased by 12%. Main sources of deposits included donor inflow and foreign direct investments, earnings from tourism and exports.

The banking sector remained liquid and well capitalized. The sector maintained an average liquidity ratio of 42% compared with the statutory minimum of 20%. Capital and reserves registered a 15% growth mainly due to capital injection and retention of profits.

Profits before tax for the sector increased by 26%, due to increased business volumes coupled with improved corporate governance practices.

To secure and foster safety and soundness of the financial system, enhance depositors protection, minimize systemic risks and burden of failure to the public, the Department

revised prudential guidelines to align its supervisory practices with international best practices, developments in the International Financial Reporting Standards (IFRS), Basle Core Principles for effective banking supervision and emerging supervisory challenges. In addition, the Department issued Risk Management Guidelines to guide the sector on the minimum requirements for risk management systems and frameworks. Effective application of the risk management systems is expected to improve risk mitigation in the sector. All changes to prudential and risk management guidelines were made in consultation with stakeholders.

During the year, the Bank launched a Real Time Gross Settlement (RTGS) System known as Kenya Electronic Payments and Settlement System (KEPSS) in order to modernize the country's payment system especially for large value and time critical payments.

Proceeds of Crime and Money Laundering (Prevention Bill, 2005) was approved by the Cabinet in January 2005 for publication by the Attorney General. This proposed legislation will be the focal point of Kenya's AML regulatory regime.

The draft Bill criminalizes money laundering and establishes a Financial Intelligence Unit (FIU). This Bill also seeks to establish a special fund where proceeds obtained from money launders shall be kept and may be applied to support the operations of the Financial Intelligence Unit and the Anti-Money Laundering law enforcement agencies. The Bill is expected to be tabled in parliament for debate before the end of year 2006.

Foreign exchange bureaus increased in number during the year and continued to face a number of challenges; some bureaus attempted to diversify into new products in addition to the initial purpose of buying and selling convertible currencies over the counter. In response to this, a circular was issued to all the bureaus to cease dealing in any new products. The Bank is in the process of developing a regulatory framework to be incorporated in the revised guidelines to guide the operation of foreign exchange business.

The Bank expects licensed institutions and all other stakeholders within the sector to play their role in ensuring that new changes introduced in the revised prudential and newly issued risk management guidelines that seek to address corporate governance, risk management and international best practices make the banking sector more self regulated, stable and financially sound.

# Chapter I

## The Banking Sector in 2005

### 1 Structure of the banking sector

Figure 1

The Structure of the Banking Sector is as shown below.

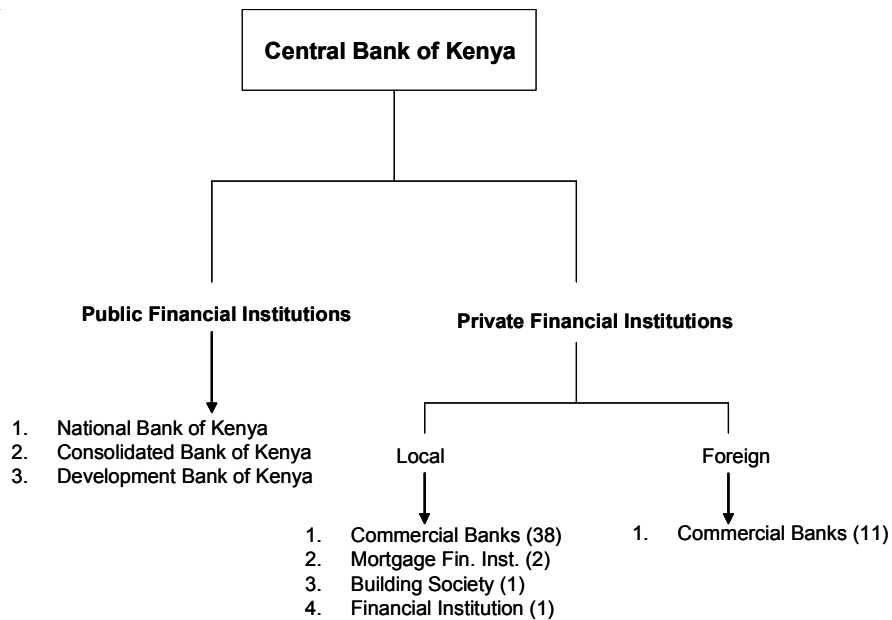
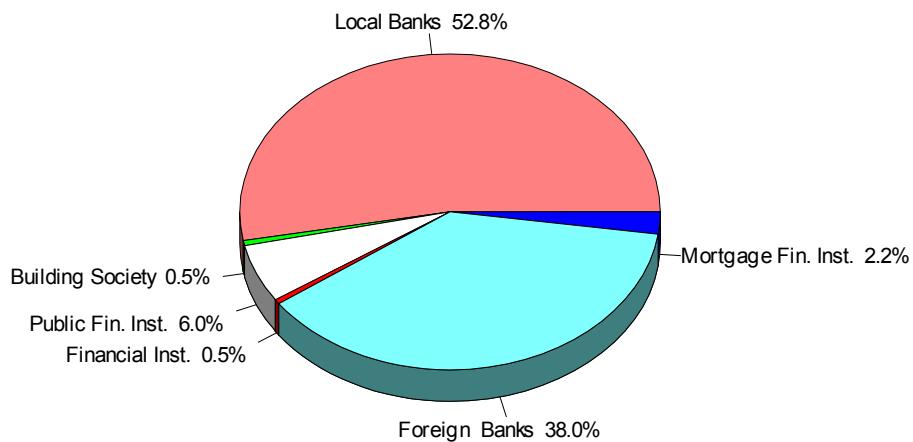


Figure 2

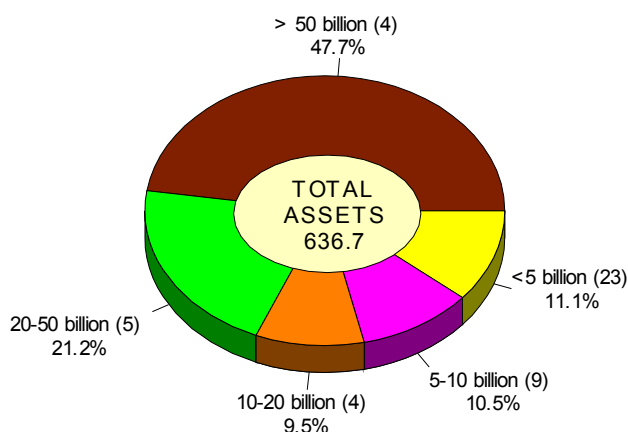


Note: Figures in parentheses represent the number of financial institutions in each category as at December 31, 2005

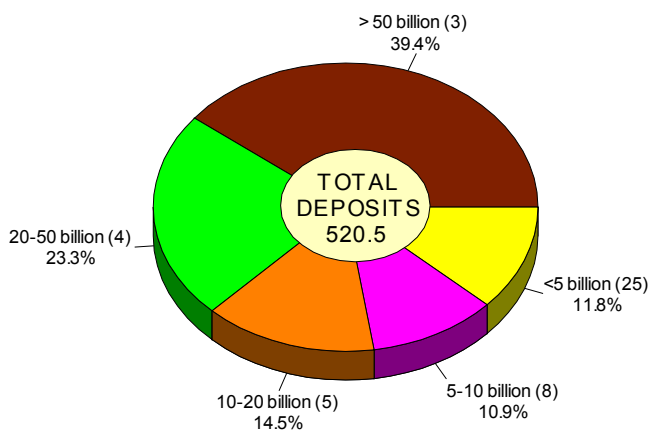
## 2 Market Share (Kshs. billion)

Figures 3,4, and 5 below show a summary of the financial sector’s market share in terms of total assets, total deposits and total advances within the specified peer group ranges. Appendix 3 shows in more details the market share of the institutions in terms of assets, advances, deposits, capital and profits.

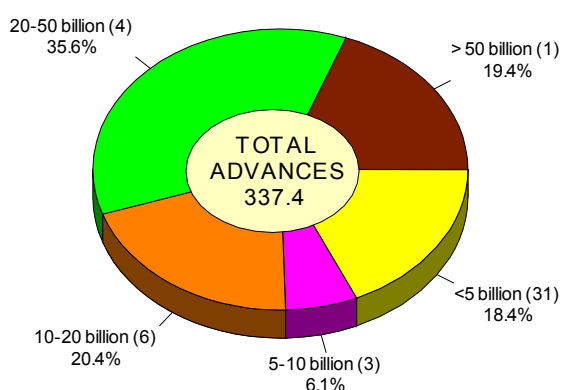
**Figure 3 Total Assets**



**Figure 4 Total Deposits**



**Figure 5 Total Advances**



6 **Note: Figures in parentheses represent the number of financial institutions in each peer group as at December 31, 2005**

## Chapter II

### Developments in the Banking Industry in 2005

#### 2.1 Introduction

In order to promote stability, soundness and proper functioning of the banking sector, Central Bank continues to review the legal and regulatory framework in order to strengthen corporate governance and align it with the International Financial Reporting Standards (IFRS), developments in the business environment, technology, emerging products and associated risks, and international best practices. In line with this, Risk Management Guidelines were issued in November 2005 outlining the minimum requirements for banking institutions' risk management systems and frameworks. Revised prudential guidelines were also released in November 2005 for implementation, effective January 1, 2006. Details of changes in the prudential guidelines are discussed in chapter 4 of this report.

In line with regulatory requirements, several institutions were penalised for various breaches of the Banking Act and prudential regulations. The most common areas of non-compliance were; failure to make adequate provisions for bad and doubtful debts, lending in excess of the allowed limits, misclassification of loans and submission of returns that were not accurate to Central Bank. Enforcement of compliance requirements by the Central Bank through monetary penalties has led to a significant decline in non-compliance incidences. As shown in table 1, the number of non-compliance incidences declined from 16 in 2004 to 10 in 2005. In addition to levying penalties, all corporate approvals for non-compliant institutions were withheld and approvals for the quarterly publication of financial statements were granted only after institutions had fully recognized potential losses and made adequate provisions in accordance with the prudential regulations.

**Table 1: Trend of Non-compliance with the Banking Act**

| Area of Non-compliance             |  | 2005      | 2004      |
|------------------------------------|--|-----------|-----------|
| 1                                  | Single borrower limit                          | 3         | 6         |
| 2                                  | Minimum liquidity ratio                        | 0         | 2         |
| 3                                  | Minimum core capital                           | 0         | 1         |
| 4                                  | Foreign exchange exposure limit                | 2         | 2         |
| 5                                  | Total capital/TRWA ratio                       | 2         | 1         |
| 6                                  | Core capital/TRWA ratio                        | 0         | 1         |
| 7                                  | Core capital/Total deposit ratio               | 1         | 0         |
| 8                                  | Minimum number of directors                    | 1         | 1         |
| 9                                  | Inadequate provisions for bad & doubtful debts | 1         | 2         |
| <b>Frequency of non-compliance</b> |  | <b>10</b> | <b>16</b> |

During the year under review, no institution was placed under statutory management of the Central Bank of Kenya. Prudential Building Society and Daima Bank Limited, which were under statutory management, were however, put under liquidation and Deposit Protection Funds Board appointed liquidators on January 18, and June 13, 2005 respectively.

## 2.2 Mergers and Acquisitions

During the course of the year the industry witnessed two acquisitions. A building society was acquired by a commercial bank as a strategy to increase the bank's capital base to enhance compliance with capital adequacy requirements and enhance its competitiveness. In the other instance, a commercial bank acquired the assets and liabilities of another commercial bank as part of its expansion strategy.

## 2.3 Developments in Information Technology

### **2.3.1 National Payments system**

The Central Bank of Kenya launched a Real Time Gross Settlement (RTGS) system known as the Kenya Electronic Payments and Settlement System (KEPSS) in July 2005 in an effort to modernize the country's payment system in line with global trends.



The main objective of introducing KEPSS is to reduce the dominance of cash as a financial instrument in the payment system, reduce risk arising from payment exposure, enhance safety and efficiency of exchange in value between transacting parties and provide an on-line settlement system that enables both banks and individuals to effect funds transfer electronically on a real time basis. The KEPSS system operates on a credit push basis whereby final irrevocable settlements only occur when funds are available in the commercial bank's account with Central Bank.

### **2.3.1.1 Benefits of the KEPSS system**

The system has the following benefits:

- Enhances the speed of transacting as it operates on a real time basis, thereby transferring value instantaneously;
- Enables the final and irrevocable payment of transactions;
- Enables commercial banks to manage their liquidity and settlement accounts at the Central Bank;
- Provides a secure medium for inter-bank funds transfer;
- Mitigates against risk arising from payment;
- Boosts the confidence of investors and the general public in Kenya's payment system;

### **2.3.2 Status of RTGS in the East African Region**

During the E. A. Governors Meeting held in Arusha in May 2005, it was observed that:

- All the three East African countries had successfully implemented their respective RTGS systems;
- The three countries have developed and agreed on a cross border model and the technical features of its operations.
- An operational and regulatory framework for the proposed East African cross border payment system has been formulated; and
- The proposed settlement currency of the net central bank obligations will be in US Dollars.

### **2.3.3 The Way Forward**

The Bank plans to roll out a public awareness campaign, about the availability and benefits of of KEPSS in making large value and time critical payments. It is expected that Kenya Revenue Authority and other Government Department will be linked to KEPSS, thus reducing the issuance of cheques.

The Bank will continue to work towards the realization of initiatives aimed at improving payment, clearing and settlement systems to promote Kenya as an international market and a regional financial centre.

### **2.3.4 Automated Teller Machines (ATMS)**

Year 2005 saw a rapid increase in the number of ATMs in Kenya as Kenswitch which is owned by 16 member banks doubled the number of ATMs in the market to 32, while Pesa Point a private ATM service provider, installed 41 ATMs at different locations in the country.

The ATM service providers' strategy is to avail the use of ATMs to as many financial institutions as possible in order to provide banking services to a wider clientele, particularly those in marginal areas where the traditional mode of banking has not penetrated.

## **2.4 Bank Charges**

The Banking Act requires that institutions that intend to increase their rate of banking and other charges apply to the Minister for Finance as provided under Section 44 of the Banking Act, through the Central Bank of Kenya, giving justification for the intended increase.

During the year the Central Bank continued to publish charges by institutions in the local press with a view to enhancing transparency and competitiveness. The purpose of the publication was to inform bank customers of the charges levied on various products, by the different banks.

An impact assessment of the publication of bank charges was conducted by Central Bank in 2005. The impact assessment recognised a number of weaknesses on the presentation of the published charges to the general public and therefore customers did not respond to the differentiated costs. The Central Bank is in the process of reviewing the process of communicating the charges for

the various services by different banks to the public in order to make the publication more effective.

## 2.5 Employment Trends in the Industry

Employment in the banking sector increased by 5% as shown in table 2. A notable decline is in the support staff category which is partly attributable to the current trend of banking institutions outsourcing non-core services.

**Table 2: Employment Trend in the Banking Industry**

| Category                   | 2004          | 2005          | % Change |
|----------------------------|---------------|---------------|----------|
| Management                 | 3,165         | 3,479         | 10       |
| Supervisory & Sec. Head    | 2,743         | 2,978         | 9        |
| Clerks & Secretarial Staff | 5,130         | 5,902         | 15       |
| Other Support Staff        | 903           | 230           | (75)     |
| <b>Total</b>               | <b>11,941</b> | <b>12,589</b> | <b>5</b> |

## 2.6 Foreign Exchange Bureaus

The number of operating Forex Bureaus increased from 89 in 2004 to 93 in 2005. Their distribution in the major cities and towns is as shown in table 3 below.

**Table 3: Distribution of Forex Bureaus**

| Town         | No. of Bureaus |
|--------------|----------------|
| Nairobi      | 73             |
| Mombasa      | 11             |
| Malindi      | 1              |
| Nakuru       | 2              |
| Kisumu       | 2              |
| Eldoret      | 2              |
| Lokichogio   | 1              |
| Namanga      | 1              |
| <b>Total</b> | <b>93</b>      |

Foreign exchange bureaus were introduced to increase competition in the foreign exchange business by serving the retail end of the market for convertible currencies and to narrow the spread in foreign exchange rates. The average foreign exchange

rates and margins for major currencies traded by foreign exchange bureaus fluctuated during the period 2003 to 2005 as shown in table 4.

**Table 4: Average Foreign Currency exchange Rates and Margins**

| Currency | 2003   |         |        | 2004   |         |        | 2005   |         |        |
|----------|--------|---------|--------|--------|---------|--------|--------|---------|--------|
|          | Buying | Selling | Margin | Buying | Selling | Margin | Buying | Selling | Margin |
| USD      | 74.70  | 77.27   | 2.57   | 78.01  | 80.01   | 2.00   | 74.62  | 76.80   | 2.18   |
| GBP      | 120.03 | 125.57  | 5.54   | 140.29 | 145.69  | 5.40   | 134.58 | 139.58  | 5.11   |
| EURO     | 82.05  | 86.28   | 4.23   | 94.94  | 99.08   | 4.14   | 91.89  | 96.09   | 4.20   |

Although there were significant changes in exchange rates, the change in margins was insignificant. This can be attributed to the fact that exchange rates are mainly driven by market forces of demand and supply while exchange rate margins are a factor of competition in the market.

The financial position of the Foreign Exchange Bureaus as at December 31, 2005 was as follows:

- Total assets increased marginally from Shs.1,135m in 2004 to Shs. 1,361m in 2005 reflecting the impact of the 'silent' moratorium on licensing new forex bureaus during the year.
- The total shareholders funds increased to Kshs. 785million from Shs.659m in 2004. This was attributed to an increase in retained earnings and the entry of new bureaus licensed during the year.
- The profit before tax increased from Kshs. 56m in 2004 to Kshs. 77.4m as at 31.12.2005 an increase of 38.2%.

From the inspection findings carried out during the year, it was observed that bureaus were diversifying into new products such as telegraphic transfers, which are susceptible to abuse. As a result of this concern, the Central Bank issued a circular in December 2005 instructing all foreign exchange bureaus to cease dealing in telegraphic transfers and third-party cheques. Following this development, Central Bank is currently developing a regulatory framework on telegraphic transfers and foreign currency dominated personal cheques. The

proposed framework shall introduce transaction limits and Know Your Customer (KYC) procedures. The proposed regulatory framework will be incorporated in the revised guidelines for operation of Foreign Exchange Bureau business.

## 2.7 Corporate Social Responsibility

During the year under review, several institutions dedicated substantial amounts of their resources towards social welfare and community activities. Some of the beneficiaries of these community partnership projects were; Thika School for the Blind, Starehe Girls Centre, Kwa Watoto Children's Home, Operation Smile Kenya, and the Architectural Society of Kenya.

## 2.8 Future Outlook

The banking sector has witnessed re-packaging of banking and financial services to satisfy the ever changing needs of customer. This has resulted in the rapid growth of consumer banking products. More banks are increasingly offering new banking products such as the Unsecured Personal Loans, Auto Loans, Unsecured Professional Loans, Safari Savings Accounts, Jumbo Junior Accounts and the SME Business Model Accounts. An increased number of institutions are offering e-banking as well as offering services for non-residents.

The future portends intensified competition in the financial sector arising from the introduction of Islamic banking products. Financial institutions will therefore be expected to redefine their business strategies while leveraging on innovative and affordable products so as to capture new market segments.

The key to achieving and sustaining financial soundness of the institutions will depend on the achievement of operational efficiency through the application of robust risk management frameworks.

The focus of institutions over the next few years will be increased investment partnerships with other financial intermediaries such as insurance companies and increased participation in the Capital Markets, as well as expansion to the regional markets in Uganda, Tanzania, Rwanda and Southern Sudan.

## Chapter III

# Macroeconomic Conditions and Banking Sector Performance

### 3.1 Introduction

The Kenyan economy continued to perform well in 2005. Leading economic indicators show that real Gross Domestic Product (GDP) grew by 5.8 % in 2005, compared to 4.9% in 2004. This improved performance was attributed to a favourable international environment and the recovery of the domestic consumer demand and increased production of key exports.

The Agricultural sector benefited from the favourable weather conditions in the major grain growing areas. This resulted in improved harvest compared to the previous year. Horticulture and coffee production rose due to improved prices and better credit facilities. Tourism earnings rose with increased tourist in-flows following an aggressive marketing campaign of Kenya abroad. Manufacturing benefited from a robust demand for Kenyan products in the regional markets notably in the East African Community and COMESA. Growth in construction sector was associated with increased demand for residential housing following decreases in mortgage interest rates in 2004/5.

The stable macroeconomic environment also contributed towards significant growth in credit to the productive sectors such as manufacturing, transport, communication, building and construction during the year. In addition to this, the improved attention towards corporate governance enhanced stability and the overall performance in the financial sector, helped improve business confidence and increased demand for credit.

The increase in domestic credit resulted from expansionary monetary policy stance during the year. However, there was sufficient liquidity in the market to meet the needs of the economy. As a result of this policy position, short term interest rates were generally stable in 2005. The commercial bank's average lending rates increased to 13.2% in December 2005, from 12.3% in 2004. On the other hand, the average deposit rate almost doubled during the year rising from 2.8% in 2004 to 4.5% in 2005. The increase in the average deposit rate resulted in the narrowing of the interest rate spread from 9.5% in 2004 to 8.6% in 2005. In the near term, the term structure of interest rates is expected to remain steady on account of moderate Government domestic borrowing as a result of improved Government revenue collection and improved tax administration.

The stability of short term interest rates between 8% and 9%, have been vital to the financial sector stability and overall economic growth. The stability of domestic interest rates in Kenya has contributed to the predictable macroeconomic environment for investors and business people. This in turn has increased the level of confidence in the economy and has led to increased short term capital inflows.

### 3.1.1 Inflation and Exchange Rates

The underlying inflation rate in 2005 remained below 5%. On the other hand, the annual overall inflation eased from 16.3% in 2004 to 7.6% in 2005.

As a result of improved economic activity and prudent monetary and fiscal policies, the economy enjoyed positive business confidence and earned large inflows from exports of goods and services.

On average, the Kenya shilling appreciated against all the major international currencies in 2005 as shown in Table 5 below.

**Table 5: Major currency movements**

| Currency       | 2004   | 2005   |
|----------------|--------|--------|
| US Dollar      | 74.74  | 73.11  |
| Sterling Pound | 129.76 | 127.62 |
| Euro           | 88.15  | 86.69  |
| Japanese Yen   | 63.19  | 61.63  |

### **3.1.2 Balance of Payments**

The balance of payments position improved mainly due to increased capital inflows and reduced capital outflows. In addition, disbursement of budgetary support by the Africa Development Bank, the IMF improved investor confidence in the economy.

Overall, the growth in real gross domestic product, stable interest and exchange rates, prudent monetary and fiscal policies and enhanced supervision of banking institutions have all supported financial sector stability.

## **3.2 Banking Sector Performance**

---

During the year 2005, the banking sector remained stable mainly due to favourable macroeconomic conditions prevailing during this period. Non-performing loans net of provisions maintained a downward trend while gross loans increased leading to improved asset quality ratios and profit margins.

### **3.2.1 Balance Sheet Analysis**

As table 6 reflects the banking sector's total assets expanded by 10.2% from Kshs. 577.6 billion in 2004 to Kshs.636.7 billion in 2005. Total Loans and advances, net of provisions, represented 53% of the total assets stood at Kshs. 337.5 billion in 2005 compared with Kshs. 301.9 billion in 2004. The increase in loans and advances was attributable to an increased lending to private households, transport, communications, manufacturing, building and construction sectors. Government securities too, increased by 15.6% from Kshs.116.0 billion in 2004 to Kshs. 134.1 billion in 2005.



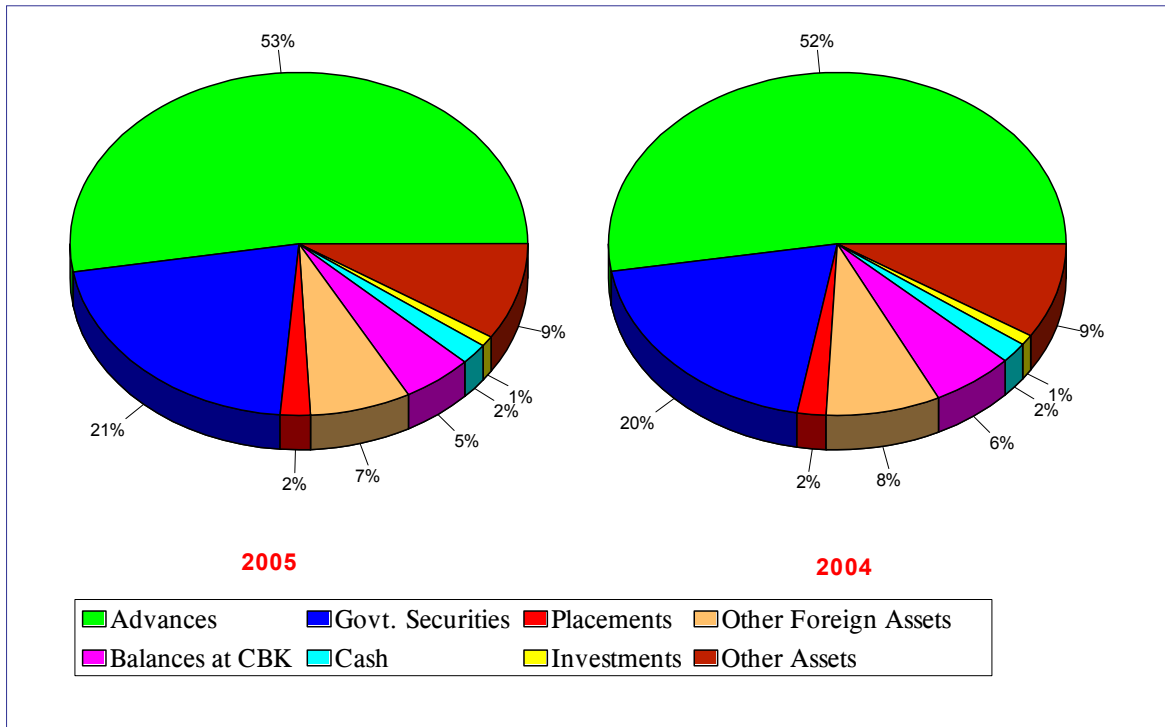
The total banking system deposit liabilities, including accrued interest, increased by 11.8% from Kshs. 465.6 billion in 2004 to Kshs. 520.8 billion in 2005. The increase in the deposit base was attributed to external donor in-flows to the non-governmental organizations and the government coupled with an increase in earnings from tourism and exports.

**Table 6: Movements in Assets**

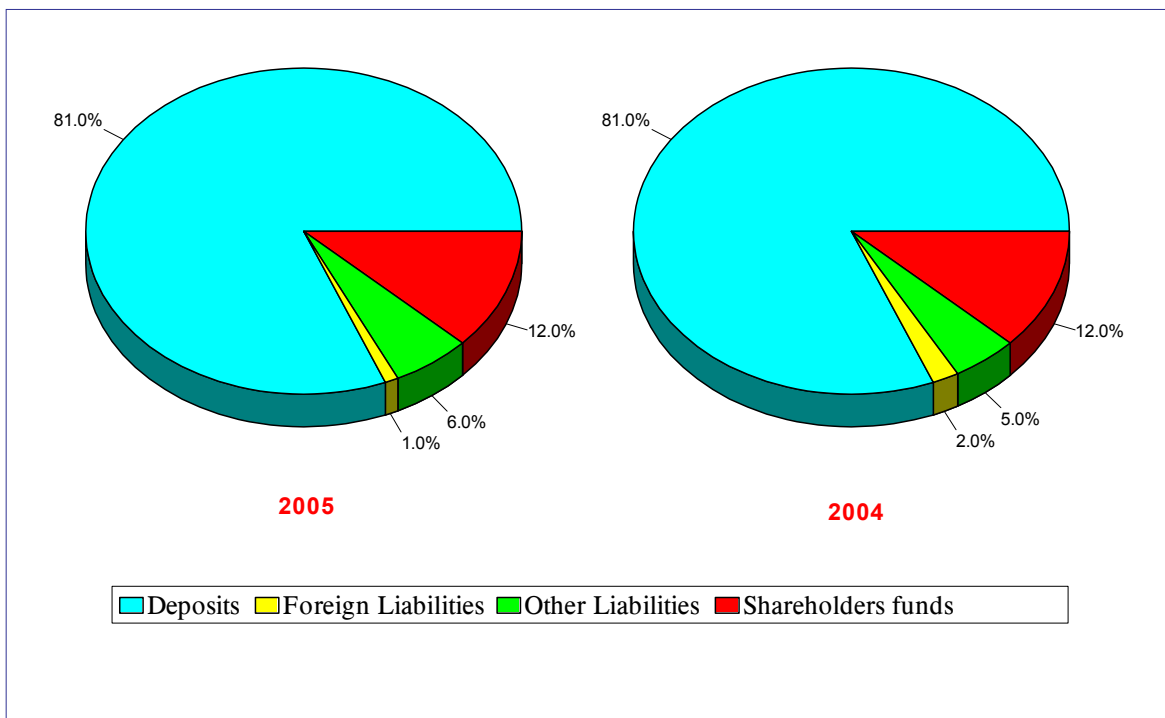
| Assets  | Kshs. billion |              | % Change    |
|---|---------------|--------------|-------------|
|   | 2005          | 2004         |             |
| Cash  | 12.8          | 10.3         | 24.3        |
| Balances at Central Bank of Kenya                 | 32.1          | 32.8         | -2.1        |
| Placements  | 15.7          | 13.6         | 15.4        |
| Government Securities                             | 134.1         | 116.0        | 15.6        |
| Investments                                       | 7.2           | 5.1          | 41.2        |
| Loans & Advances (net)                            | 337.5         | 301.9        | 11.8        |
| Others assets                                     | 97.4          | 98.1         | -0.7        |
| <b>Total Assets</b>                               | <b>636.7</b>  | <b>577.6</b> | <b>10.2</b> |
| <b>Liabilities &amp; Shareholders' funds</b>      |               |              |             |
| Deposits  | 520.8         | 465.6        | 11.8        |
| Other liabilities                                 | 33.8          | 43.2         | -21.8       |
| Capital & Reserves                                | 82.1          | 68.8         | 19.53       |
| <b>Total Liabilities &amp; Shareholders Funds</b> | <b>636.7</b>  | <b>577.6</b> | <b>10.2</b> |

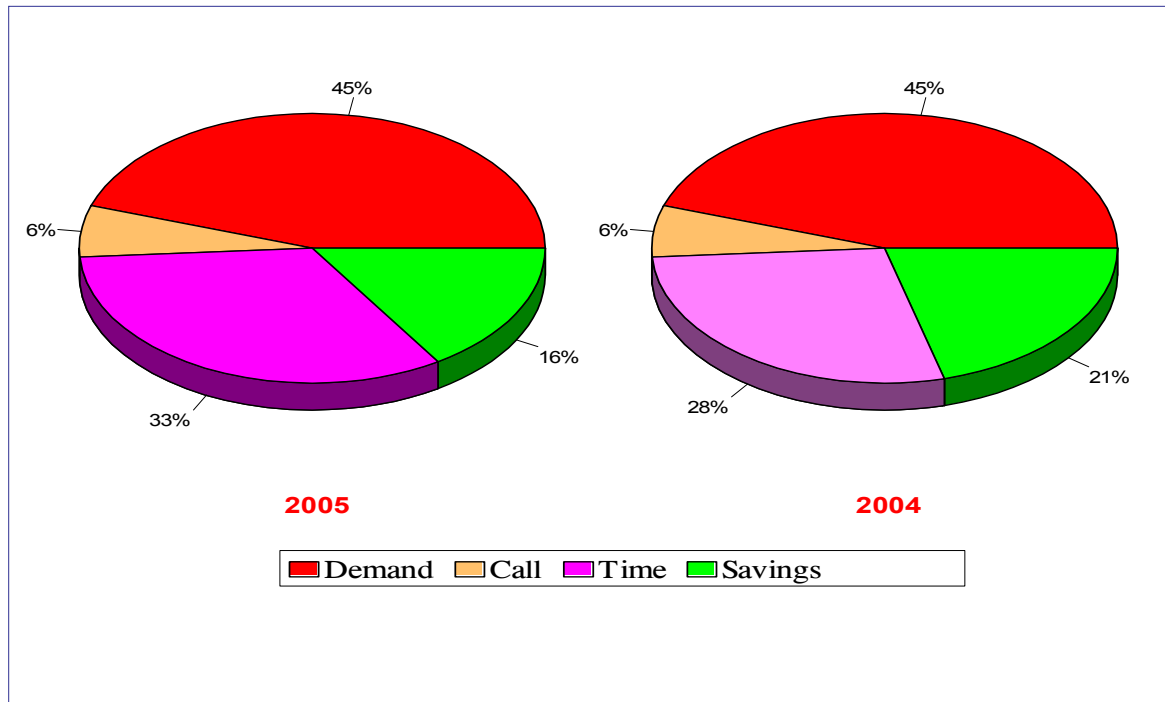
The structure of assets, liabilities and deposits did not change significantly in 2005 compared to 2004 as shown in figures 6, 7, and 8.

**Figure 6 Global Balance Sheet - Assets**



**Figure 7 Global Balance Sheet - Liabilities**



**Figure 8 Structure of Deposits**

### 3.2.1.1 Asset Quality

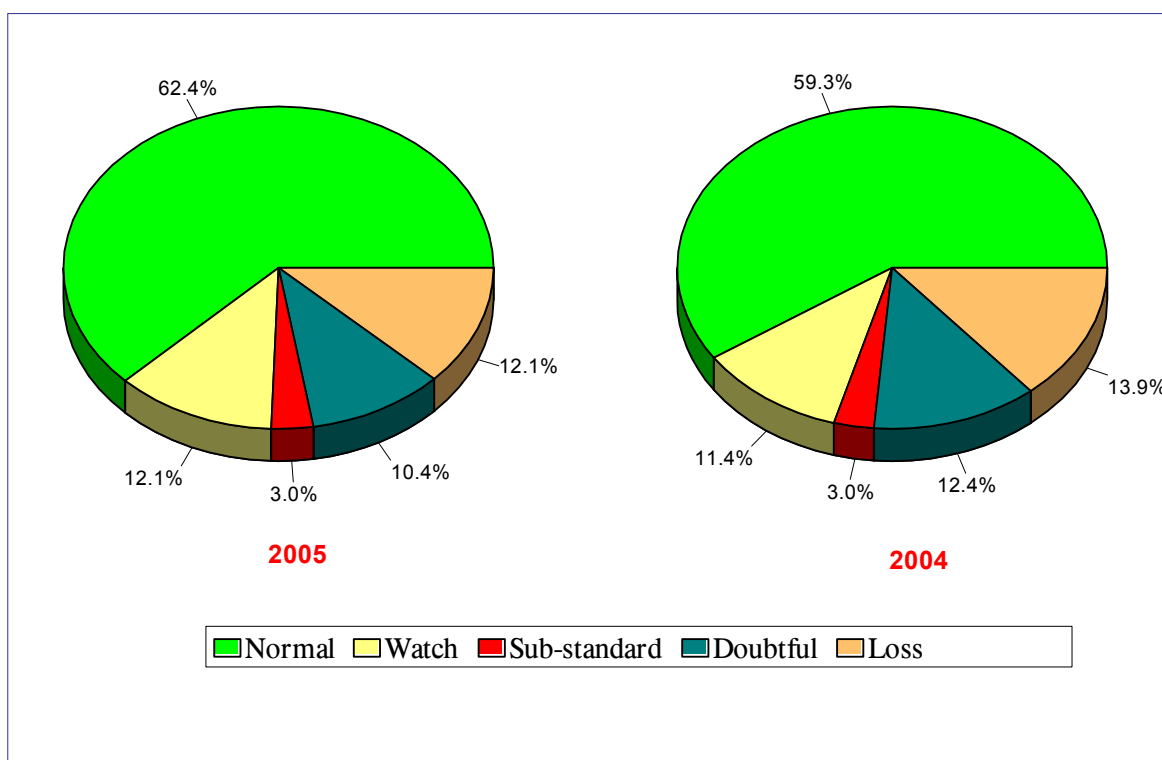
As a result of improved performance of the economy, non-performing loans, net of interest in suspense, declined by 5.4% from Kshs. 72.5 billion in 2004 to Kshs. 68.6 billion in 2005. Consequently, the ratio of net non-performing loans to gross loans declined from 9.1% in 2004 to 7.2% in 2005 reflecting an improvement in asset quality in 2005 as shown in table 7.

There was a marginal shift in the loans' risk classification from doubtful and loss categories in 2004 to normal and watch categories in 2005 as shown in figure 9.

**Table 7: Asset Quality**

| <b>Kshs. billion</b>                   | <b>2005</b> | <b>2004</b> | <b>% Change</b> |
|--|-------------|-------------|-----------------|
| Total Assets                           | 636.7       | 577.6       | 10.2            |
| Gross loans                            | 417.3       | 382.6       | 9.1             |
| Total loans (Net of Interest Suspense) | 379.4       | 343.1       | 10.6            |
| Gross Non-performing Loans             | 106.5       | 111.9       | -4.8            |
| Interest in suspense                   | 37.9        | 39.4        | -3.8            |
| Total Non- performing Loans            | 68.6        | 72.5        | -5.4            |
| Specific provisions                    | 38.4        | 37.8        | 1.6             |
| Net Non- performing Loans              | 30.2        | 34.7        | -13.0           |
| Gross Loans/ Total assets%             | 65          | 66          |                 |
| Gross NPLs/ Gross Loans (%)            | 25          | 29          |                 |
| Total NPLs/ Total Loans (%)            | 18          | 21          |                 |
| Net NPLs/Gross loans                   | 7.2         | 9.1         |                 |

**Figure 9 Risk Classification of Loans**



### 3.2.1.2 Capital Adequacy

During the year under review, the banking sector remained well capitalised with, capital and reserves increasing by 15.1% from Kshs. 68.8 billion in 2004 to Kshs. 79.2 billion in 2005. The increase in capital and reserves in the sector was as a result of fresh capital injection and retention of profits by several institutions. Capital adequacy in the sector, as measured by the ratio of total capital to total risk weighted assets ratio increased slightly by 0.3 percentage point to 16.9% in 2005 from 16.6% in 2004, as shown in table 8.

**Table 8: Capital adequacy ratios**

| Percentage ratio            | 2005 | 2004 | Minimum |
|-----------------------------|------|------|---------|
| Core Capital/ TRWA*         | 15.3 | 16.2 | 8.0     |
| Total Capital/TRWA*         | 16.9 | 16.6 | 12.0    |
| Core Capital/Total Deposits | 14.6 | 13.8 | 8.0     |

\* Total Risk Weighted Assets

### 3.2.1.3 Liquidity

The liquidity ratio which is a measure of liquid assets over total assets, and which is a measure of an institution's ability to meet its maturing obligations as they fall due remained strong as in the previous years. During the year under review, commercial banks maintained an average liquidity ratio of 42.3% compared with the minimum requirement of 20%. Mortgage finance companies and Non-Bank Financial Institutions (NBFIs) maintained an average liquidity ratio of 36.5%, while the only building society in the sector, maintained an average of 31%.

### 3.2.2 Profit and Loss Analysis

During 2005, banking institutions recorded growth in nearly all aspects of their businesses. Consequently pre-tax profits of the banking sector increased by 26% to Kshs.19.0 billion in 2005 compared to Kshs. 15.1 billion in 2004. The market experienced a significant decline in the level of government borrowing from the domestic market; the fall in the Treasury Bill has made investment in this instrument unattractive.

To mitigate reduced earnings from corporate lending and government securities, most banking institutions, aggressively ventured into personal banking, enticing customers with attractive products.

### **3.2.2.1 Income**

As shown in table 9, interest income on advances increased by 40.2% to Kshs. 35.6 billion from Kshs. 25.4 billion in 2004 and accounted for 46% of total income. The increase in interest income was attributed to substantial growth in loans and advances. Interest income on government securities increased by 34.2% to Kshs.10.2 billion in 2005 from Kshs. 7.6 billion in 2004. The increase in interest income from government securities was due to increases in interest rate on government securities and bond and level of investment by institutions in government securities. Fees and commissions income accounted for 33% of the banking sector gross income, having increased by 3.2% from Kshs.24.8billion in 2004 to Kshs.25.6 billion.

### **3.2.2.2 Expenses**

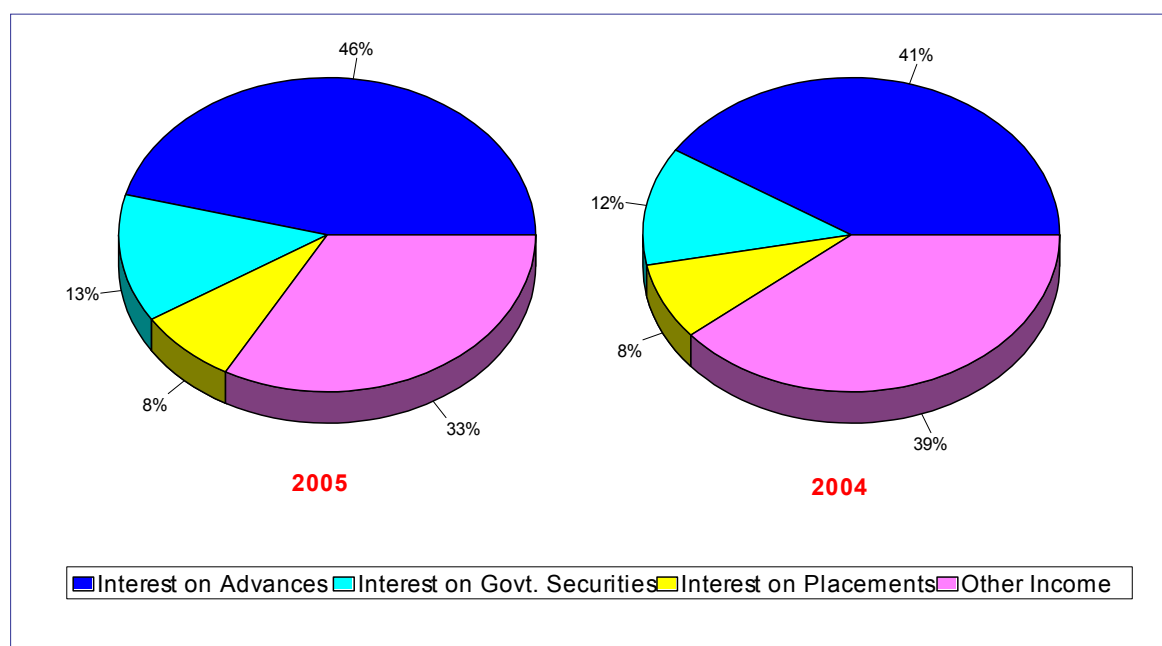
Total expenses increased by 22.5% from Kshs. 47.6 billion in 2004 to Kshs. 58.3 billion in 2005. The increase in total expenses was attributed to an increase in interest expenses and staff costs. Interest expenses on deposit accounted for 18.2% of total income in 2005 compared to 10.4% in 2004. Staff costs accounted for 22.9% of total income and increased by 19.5% from Kshs.14.9 billion in 2004 to Kshs.17.8 billion in 2005 as shown in table 9.

The comparative changes in income and expenses as a percentage of total income are shown in figures 10 and 11.

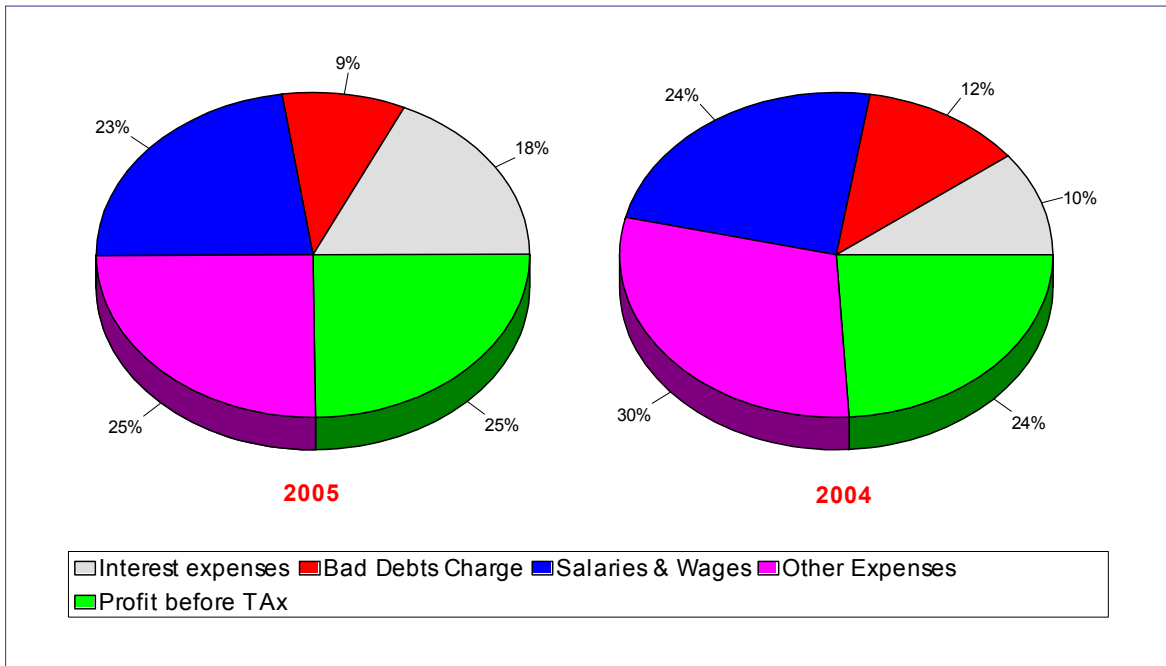
**Table 9: Income and Expenditure items as Percentage of Total Income**

|                                   | Kshs. billion |             |              |             |               |
|-----------------------------------|---------------|-------------|--------------|-------------|---------------|
|                                   | 2005          |             | 2004         |             | %             |
| <b>Income</b>                     | <b>Kshs.</b>  | <b>%</b>    | <b>Kshs.</b> | <b>%</b>    | <b>Change</b> |
| Interest on advances              | 35.6          | 46          | 25.4         | 41          | 40.2          |
| Interest on government securities | 10.2          | 13          | 7.6          | 12          | 34.2          |
| Interest on placement             | 6.2           | 8           | 4.9          | 8           | 26.5          |
| Other income                      | 25.6          | 33          | 24.8         | 39          | 3.2           |
| <b>Total Income</b>               | <b>77.6</b>   | <b>100</b>  | <b>62.7</b>  | <b>100</b>  | <b>23.8</b>   |
| <b>Expenses</b>                   |               |             |              |             |               |
| Interest expenses                 | 14.1          | 18.2        | 6.5          | 10.4        | 116.9         |
| Bad debts charge                  | 6.9           | 9.0         | 7.7          | 12.2        | -10.4         |
| Salaries and wages                | 17.8          | 22.9        | 14.9         | 23.8        | 19.5          |
| Other expenses                    | 19.5          | 25.1        | 18.5         | 29.5        | 5.4           |
| <b>Total expenses</b>             | <b>58.3</b>   | <b>75.1</b> | <b>47.6</b>  | <b>75.9</b> | <b>22.5</b>   |
| <b>Profit before tax</b>          | <b>19.3</b>   | <b>24.9</b> | <b>15.1</b>  | <b>24.1</b> | <b>27.8</b>   |

The comparative changes in income and expenses as a percentage of total income are shown in figures 10 and 11.

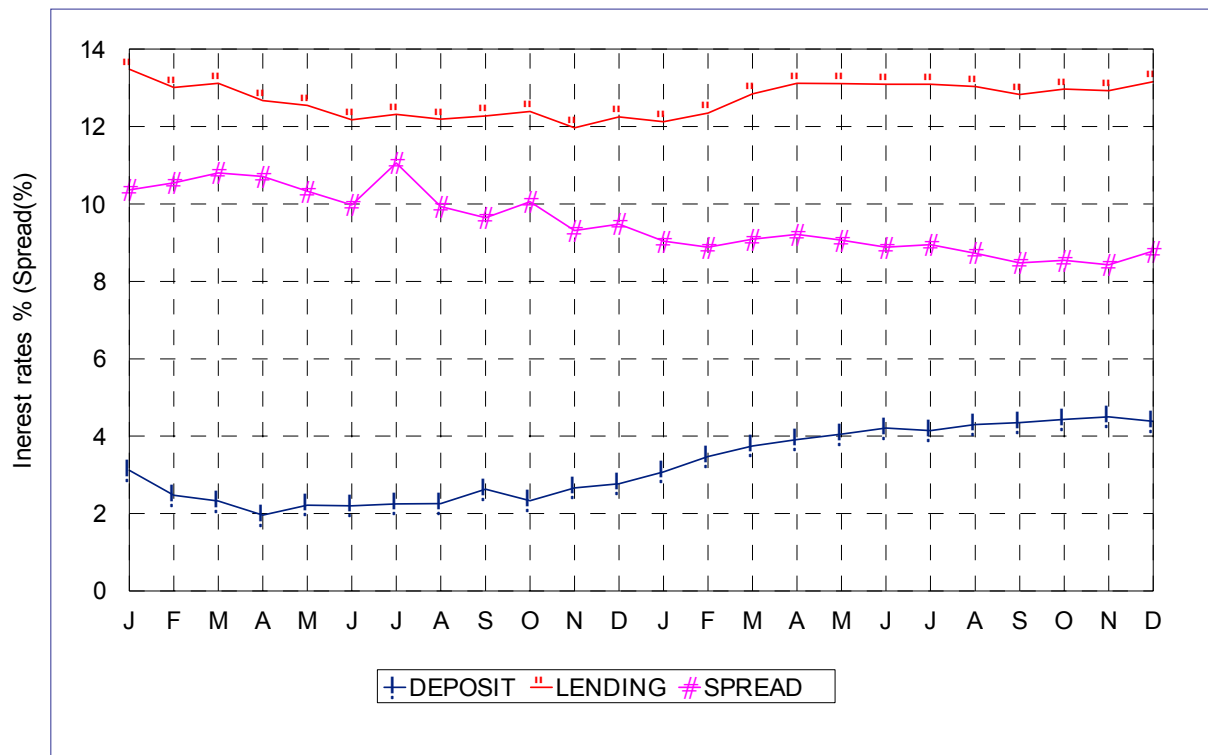
**Figure 10 Income as a percentage of Total Income**

**Figure 11: Expenses as a percentage of total income**



Interest rates on deposits have been increasing gradually in 2005, whilst the lending rates have remained relatively constant. The spread between lending rates and deposit rates has been declining as shown in figure 12.

**Figure 12 Commercial Banks Weighted Average Interest Rate**





### 3.3 Year End Performance Rating

#### 3.3.1 Rating indicators

The rating of the banking sector has been based on the CAMEL(S) rating framework. The framework is based on **C** - Capital Adequacy, **A** - Asset Quality, **M** - Management Quality, **E** - Earnings, **L** - Liquidity and **S** - Sensitivity.

The overall performance of the banking sector based on the CAMEL rating framework was satisfactory, the same composite rating as in the previous year.

**Table 10: Year-end overall banking sector performance ratings**

| CATEGORY       | 2005                |          |       | 2004                |         |       |
|----------------|---------------------|----------|-------|---------------------|---------|-------|
|                | INSTITUTIONS        | * ASSETS | %     | INSTITUTIONS        | *ASSETS | %     |
| STRONG         | 6                   | 49.3     | 7.8   | 4                   | 12.6    | 2.2   |
| SATISFACTORY   | 28                  | 493.8    | 77.5  | 23                  | 357.8   | 62.0  |
| FAIR           | 10                  | 90.3     | 14.2  | 17                  | 186.0   | 32.2  |
| MARGINAL       | 1                   | 3.3      | 0.5   | 5                   | 21.1    | 3.7   |
| UNSATISFACTORY | 0                   | 0.0      | 0.0   | 0                   | 0.0     | 0.0   |
| TOTALS         | 45                  | 636.7    | 100.0 | 49                  | 577.6   | 100.0 |
| <b>OVERALL</b> | <b>SATISFACTORY</b> |          |       | <b>SATISFACTORY</b> |         |       |

\* Net Assets in Kshs. billion

#### 3.3.2 Performance Rating

As shown in table 10 above, six institutions with a combined market share of Kshs.49.3 billion (7.8% of total assets) were rated strong compared to four institutions in the previous year, while twenty eight institutions with a market share of Kshs.493.8 billion (77.5% of total assets) were rated satisfactory. Ten institutions were rated fair compared to 17 in the previous year while only one institution was rated marginal compared to five in 2004. Like the previous year, no institution was rated as unsatisfactory, an indication of sustained good performance of the sector.

## Chapter IV

### Developments in Supervisory Framework

#### 4.1 Introduction

The Banking Act Cap 488, Central Bank of Kenya Act Cap 491 and prudential guidelines issued under these legislative statutes have been designed and promulgated to secure and foster safety and soundness of the financial system. The need for a strong legislative and regulatory regime cannot be over emphasized in view of the need to ensure the safety and soundness of the financial system, protection of depositors, prevention of risk of contagion within the system and the need to minimize and reduce the cost of failure to the tax payer/public.

#### 4.2 Key amendments to legislation and prudential guidelines

During the year under review, comprehensive changes and amendments were made on the Banking Act and related prudential guidelines. The highlights of key changes are given here below:

| Guideline   | Key Changes  | Rationale for the Change  |
|---|--|---|
| 1. <b>CBK/PG/01</b> -<br>Licensing of New<br>Institutions | Additional requirements for licensing of new institutions: - <ul style="list-style-type: none"> <li>Confirmation from the home country supervisor that the promoters of a foreign incorporated bank do not operate a shell bank</li> <li>The home country supervisor shall exchange supervisory information with the Central Bank of Kenya.</li> </ul> | <ul style="list-style-type: none"> <li>Prevent the use of shell banks for money laundering.</li> <li>Facilitate the monitoring of The performance of foreign incorporated banks.</li> </ul> |
| 2. <b>CBK/PG/02</b> -<br>Corporate<br>Governance          | <ul style="list-style-type: none"> <li>Combination of the previous CBK/RG/07 on the code of conduct for Directors, Managers and other employees with the current CBK/RG/08 on duties and responsibilities of Directors, Chief Executives and management.</li> </ul>  | <ul style="list-style-type: none"> <li>Both regulations relate to corporate governance in banks.</li> <li>Introduction of best practices in corporate governance.</li> </ul>                |

| Guideline   | Key Changes  | Rationale for the Change  |
|---|--|---|
|   | <ul style="list-style-type: none"> <li>• The number of non-executive directors should be at least three fifths and majority of them to be independent.</li> <li>• Multiple directorships in institutions restricted to two.</li> <li>• Shareholders owning more than 5% in the institution should not participate in management.</li> <li>• Express requirement for shareholders to ensure a competent board.</li> <li>• Significant shareholders (above 5%) to be vetted.</li> <li>• Institutions required to uphold social responsibility</li> <li>• Boards must set up independent compliance function</li> <li>• The boards required to set up various committees (whose roles have been specified): Board Audit Committee, Board Credit Committee, ALCO, Risk Management Committee and Executive Committee</li> </ul> |   |
| <p>3. <b>CBK/PG/03 -</b><br/>Capital Adequacy</p> | <ul style="list-style-type: none"> <li>• Exclusion of fair value gains and losses on investment property and financial instruments from core capital computation.</li> <li>• Inclusion of foreign treasury bills and bonds in definition of risk-weighted assets.</li> <li>• Adoption of the original exposure method recommended by the Basel Committee to compute the credit equivalent amount of forward exchange contracts.</li> <li>• Inclusion of Credit Risk Mitigation (CRM). Under CRM, exposures guaranteed by specified Multilateral Development Banks will attract a lower risk weight.</li> </ul>   | <ul style="list-style-type: none"> <li>• To take into account developments in International Financial Reporting Standards (IFRS).</li> <li>• To recognize increased risks from higher levels of investment by banks in foreign (regional) government securities.</li> <li>• Adoption of international best Apractice</li> <li>• To comply with Basel I requirements.</li> </ul> |

| Guideline   | Key Changes   | Rationale for the Change   |
|---|---|--|
| <p>4. <b>CBK/PG/04</b> -<br/>Risk<br/>Classification of<br/>Assets and<br/>Provisioning</p> | <ul style="list-style-type: none"> <li>• It will cover credit risk in other assets other than loans held in Financial Institutions Balance Sheets. The previous regulation focused on the credit risk in loans.</li> <li>• Enhanced provisioning for non-performing assets- The revised guideline seeks to enhance provisioning levels by requiring provisions to be made for all risk categories of assets as opposed to the current practice of just providing for doubtful and loss loan categories.</li> <li>• Where specific provisions exceed impairment charges (provisions) computed under International Financial Reporting Standard (IFRS) 39 the excess provisions will be charged to the institutions' retained earnings in accordance with the requirements of IFRS 30.</li> </ul> | <ul style="list-style-type: none"> <li>• Other assets held by banks such as bank balances and investments are also subject to credit risk</li> <li>• Adoption of international best practice</li> <li>• Take into account requirements of International Financial Reporting Standards.</li> </ul>  |
| <p>5. <b>CBK/PG/05</b> -<br/>Liquidity<br/>Management</p>                                   | <ul style="list-style-type: none"> <li>• Separation of leasehold land from fixed assets in the maturity analysis return, which falls under this regulation.</li> <li>• Foreign governments' treasury bills /bonds to qualify for liquidity computation, on condition that they are freely marketable or readily discounted, and the country should not have any foreign exchange restrictions or controls.</li> <li>• Short term liabilities maturing within 91 days other than deposits should be included in liquidity computation.</li> </ul>  | <ul style="list-style-type: none"> <li>• Take into account IFRS 17 which requires that leasehold land be separated from fixed assets</li> <li>• Institutions are increasingly in foreign TBills and Bonds, in other countries</li> <li>• Obligations arising from short term liabilities other than deposits maturing within 91 days are met from institution's liquid assets</li> </ul> |

| Guideline   | Key Changes   | Rationale for the Change  |
|---|---|---|
| 6. <b>CBK/PG/06</b> -<br>Foreign Exchange<br>Exposure Limits                                    | <ul style="list-style-type: none"> <li>• Incorporation of intercompany balances denominated in foreign currency in the computation of foreign exchange exposure.</li> </ul>   | <ul style="list-style-type: none"> <li>• Intercompany balances denominated in foreign currency are increasingly prevalent especially in multinational banks.</li> </ul>               |
| 7. <b>CBK/PG/08</b> -<br>Proceeds of Crime<br>and Money<br>Laundering<br>(Prevention)           | <ul style="list-style-type: none"> <li>• Board of Directors of an institution should ensure that management:- <ul style="list-style-type: none"> <li>- Maintain adequate records for a minimum of 7 years regarding the sources of funds.</li> <li>- Train staff on a regular basis on the prevention, detection and control of money laundering and the identification of the proceeds of crime.</li> </ul> </li> <li>• Institutions should formulate policies on the maximum cash transaction amounts that non-customers can undertake with them.</li> <li>• Introduction of Know Your Customer procedures for non face-to-face transactions such as postal, telephone and internet banking.</li> </ul> | <ul style="list-style-type: none"> <li>• Incorporate best Anti Money Laundering practices</li> <li>• Take cognizance of developments in banking service delivery channels.</li> </ul> |
| 8. <b>CBK/PG/09</b> -<br>Appointment,<br>Duties and<br>Responsibilities of<br>External Auditors | <ul style="list-style-type: none"> <li>• An Auditor or any partner should not be a member of the board of that institution or any other institution or the Central Bank.</li> <li>• The audit firm or its partners should not be involved with the institution in other non-audit services.</li> <li>• Rotation of partners every 5 years while audit managers and audit seniors should be rotated every 3 years.</li> </ul>  | <ul style="list-style-type: none"> <li>• To avoid conflict of interest</li> <li>• Enhance Auditor Independence</li> </ul>   |
| 9. <b>CBK/PG/10</b> -<br>Publication of<br>Financial  | <ul style="list-style-type: none"> <li>• Reporting of assets and liabilities gross of interest</li> </ul>   | <ul style="list-style-type: none"> <li>• Incorporate new disclosure requirements stipulated</li> </ul>  |

| Guideline   | Key Changes   | Rationale for the Change  |
|---|---|---|
| Statements and other Disclosurers   | <ul style="list-style-type: none"> <li>• Separate disclosure of leasehold land from fixed assets.</li> <li>• Disclosures of investments in commercial paper and corporate bonds under loans and advances.</li> </ul>  | by various International Financial Reporting Standards (IFRS).  |
| <p>10. <b>CBK/PG/11</b> -<br/>Opening of New Place of Business, Change of Location and Closures</p> <p>Closing Existing Place of Business or Changing Location of Place of Business</p> | <ul style="list-style-type: none"> <li>• In considering an application for a new place of business, the Central Bank shall require that the institution meets the requirements of the Banking Act and Prudential Guidelines. Where an institution does not meet the requirements, the Central Bank may at its own discretion, recommend an approval if otherwise satisfied, that it will be in the public interest to do so.</li> <li>• The license of a branch, which fails to commence operations within one year of the Minister's approval, shall be considered to have lapsed.</li> <li>• The Central Bank may close a place of business and impose a penalty on an institution in case it comes to the knowledge of the Central Bank that an institution is operating an unauthorised place of business.</li> </ul> | <ul style="list-style-type: none"> <li>• To prevent weak banks opening new branches, and as a remedial measure to ensure compliance with regulatory requirements.</li> <li>• This is to ensure that institutions conduct comprehensive feasibility studies before applying for branch licences.</li> <li>• This is meant to curb the few incidents of institutions opening branches without the regulator's authority.</li> </ul> |
| <p>11. <b>CBK/PG/12</b> -<br/>Mergers ,<br/>Amalgamations<br/>Transfers of Assets .<br/>and Liabilities.</p>  | <ul style="list-style-type: none"> <li>• Incorporation of the definitions of the terms:- <ul style="list-style-type: none"> <li>- Acquisition</li> <li>- Amalgamation.</li> <li>- Merger.</li> <li>- Take-over.</li> <li>- Consolidation.</li> <li>- Transfer of assets and liabilities.</li> <li>- Partial transfer of assets and liabilities.</li> </ul> </li> </ul>  | <ul style="list-style-type: none"> <li>• The current regulation does not define certain crucial terms to which it refers to.</li> </ul>   |

## **4.2.2 Amendments to Legislation**

### **4.2.2.1 Banking Act (Cap 488)**

The Finance Act (Act No. 6 of 2005), 2005 amended sections 2 and 12 of the Banking Act as follows:

#### **Section 2**

Section 2(2)(a) was amended to widen the definition of the term “associate” in so far as a company or other body corporate is concerned. The meaning of the term “associate” now includes “any company in which an individual is a director”.

A new sub section (3) was added to section 2 to define the term control for purposes of subsection (2). The new subsection defines the term “control” as including the ability to influence whether directly or indirectly, the composition of the board of directors of a company or other body corporate or, the holding whether directly or indirectly an aggregate of twenty per cent or more of the voting power of a company or body corporate.

This amendment was made to clarify the extent of the term ‘associate’ for purposes of defining lending limits to insiders.

#### **Section 12**

The previous section 12 (c) was deleted and substituted with a new paragraph whose effect was to introduce a proviso to subsection (c). The proviso requires those institutions that had purchased or acquired land or any interest or right therein prior to the commencement of paragraph 12 (c) to bring their holding or interest in such land within the prescribed limit not later than 31<sup>st</sup> December 2010.

### **4.2.2.2 The Penal Code (Cap 63)**

The Penal Code was amended by the insertion of sections 316A and 316B to criminalise the bouncing of cheques and provide for certain felonies for banks and other institutions. Under section 316A, a person is guilty of a misdemeanour if he draws or issues a bad cheque, while under section 316B, a bank or other institution commits a felony if, with intent to conceal its true financial position, it

holds a cheque or similar instrument that cannot be settled or, it assists a person to obtain money or credit on the basis of a bad cheque drawn or issued in the circumstances set out in section 316A or, with intent to defraud, it facilitates the transfer of money to the holder of a false cheque.

#### **4.2.2.3 The Bills of Exchange Act (Cap 27)**

New sections were added to this Statute to allow for the presentation and settlement of cheques by electronic means. Section 74A provides for the presentation of the cheque while section 74B provides for the procedures where a cheque is dishonoured.

#### **4.2.2.4 The Banking (Amendment) Bill, 2004**

This Bill sought to amend the Banking Act to provide certain changes in the regulation of financial institutions. His Excellency the President did not assent the Bill but referred it back to Parliament for further deliberation. It is intended that the proposals contained in this bill will be passed by parliament in the near future.

#### **4.2.2.5 Comprehensive Review of the Banking Act**

In order to harmonise the Banking Act with recent developments in the banking sector and to keep abreast with international best practices, a comprehensive review of the Banking Act will be undertaken with technical assistance from Financial and Legal Sectors Technical Assistance Project (FLSTAP) under the auspices of the World Bank. The revision process is expected to be conducted in the year 2006.

#### **4.2.2.6 Comprehensive Review of the Building Societies Act**

The Building Societies Act is considered out-dated and does not meet the needs of the modern financial sector. One of the key discrepancies in the Act is the conflicting roles between the Central Bank of Kenya and the office of the Registrar General in the regulation of building societies. The FLSTAP review will therefore include a thorough and comprehensive revision of the Building Societies Act to produce a framework that meets the current and future requirements of building societies.



## Chapter V

### Current Supervisory Issues

#### 5.1 Introduction

The supervisory function in the year 2005 continued to be geared towards achieving and maintaining a sound and stable banking system. This function comprises of on-site examination, off-site analysis and enforcement actions specified under the Banking Act and prudential regulations. During the year, revised Prudential Guidelines and Risk Management Guidelines were issued. Prudential guidelines were revised to align them with international best practices. Other supervisory developments during the year included the adoption of Risk Based Supervision (RBS) and continued deployment of the Bank Supervision Application (BSA) system.

#### 5.2 Risk Management Guidelines

A survey was carried out by Banking Supervision Department in 2004 to identify gaps in risk management practices in financial institutions. In response to the survey a number of gaps were identified and Risk Management Guidelines were formulated and issued to all financial institutions in August 2005.

The purpose of these guidelines is to guide financial institutions on minimum requirements for risk management systems and frameworks. The most common risks covered in the guidelines are:

- i) Strategic Risk
- ii) Credit Risk
- iii) Liquidity Risk
- iv) Interest Rate Risk
- v) Foreign Exchange Risk
- vi) Price Risk
- vii) Operational Risk

- viii) Reputation Risk
- ix) Compliance/Regulatory Risk

The guidelines outline the minimum coverage and elements of a comprehensive risk management programme. The guidelines outline the following as principal elements of a sound risk management system:

- 1) Active board and senior management oversight.
- 2) Adequate policies, procedures and limits.
- 3) Adequate risk monitoring and Management Information Systems.
- 4) Adequate Internal Controls.

All institutions without independent risk management structures were required to set them up to facilitate the development of an adequate risk management function.

Effective adoption and application of these risk measures are expected to provide insights into institutional risks and lead to better risk mitigation, enhanced risk-return decisions and improved capital deployment.

### 5.3 International Financial Reporting Standards (IFRS)

Although efforts have been made to align the revised Prudential Guidelines with the international best practices, significant differences between IFRS No.39 on impairment and the Prudential Guideline CBK/PG/04 on risk classification of assets and provisioning emerged during the year. The differences arose because the provisions computed in accordance with CBK guidelines were higher than those computed as per the impairment rules under IFRS No.39 for some institutions. The IFRS in such cases requires that the excess provisions as per the regulating legislation be treated as appropriations of retained earnings and not expenses in determining the profit and loss. Whereas this treatment may be agreeable to the extent of charging the excess provisions to retained earnings, the carrying amount of the loans and advances may be overstated particularly where the excess provisions are directly identifiable with specific loans and advances.

### **5.3.1 Impact of IFRS on Banking Sector**

The International Accounting standards Board (IASB) which is responsible for issuing IFRS statements recently amended fifteen standards. The banking Industry has been affected by amendments to IAS 32 on Financial Instruments presentation and disclosures. IAS 39 on Financial Instruments recognition and measurement.

While IFRS clarifies the recognition of expenses and income, assets and liabilities, it does not provide a regimented measurement criterion. According to the standard, an IFRS reporter requires 45 instances where management must use judgment/estimates to measure items recognized in the accounts. In the banking sector, the most significant judgments/estimates required to be approved to determine the measurement of an item under IFRS lies in the instances summarised below

### **5.3.2 Effective Interest Rate**

To measure the effective interest rate on advances, institutions have to determine the expected life of the advance by taking into account historical and forward-looking data such as potential change in customer behaviour. This methodology makes effective interest rates very sensitive to any changes in the estimated life of an advance.

### **5.3.3 Impairment of Advances**

Institutions are required to determine the recoverable amount of advances by estimating the expected timing and amount of future cash flows. This is done in the basis of historical data and potential changes in customer behaviour due to macroeconomic circumstances. In addition, there is need to provide for latest losses, in a portfolio of loans based on historical loss rate modified to represent current circumstances. This requires significant amount of data to be retained by institutions to justify their estimates. Management of Institutions that do not have this information will have to make estimates and apply judgment.

Banking Regulators are concerned with the soundness of individual institutions and the overall reduction of system risk. Central Bank expects that the use of estimates and judgment in measuring particular items should not overshadow the value that IFRS brings to the banking environment.

#### **5.3.4 Disclosures**

Disclosure is a way of dealing with uncertainty, ambiguity and lack of comparability that arises from the use of estimates and judgments. Unlike IFRS 4 on insurance contractors, banking institutions are not required to provide detailed disclosures relating to the estimates they make for items that they do not believe, have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities.

### **5.4 Development of the Anti-Money Laundering (AML) and Combating of Financing of Terrorism (CFT) Regime in Kenya**

Following the ratification of the memorandum of understanding of Eastern and Southern Africa Anti-Money Laundering Group (ESAAMLG) by the Cabinet in 2000, the National Task Force on Anti-money Laundering (NTF) comprising fourteen Government agencies was gazetted on 25<sup>th</sup> April, 2003. The Task Force is chaired by Ministry of Finance (Fiscal and Monetary Affairs Department). The Central Bank of Kenya (Director of Banking Supervision) is secretary to the National Task Force (NTF). The NTF has continued to be the focal point of AML and CFT in Kenya. The efforts of the Task Force are at the moment geared towards the establishment of the requisite legal framework that would create a conducive environment for AML and CFT.

#### **5.4.1 Establishment of the Legal Framework**

Kenya has signed and ratified all the United Nations Conventions on combating Money Laundering and the Financing of Terrorism. However, Kenya has only criminalized money laundering under the Narcotics Drugs and Psychotropic Substances (Control) Act No. 4 of 1994. The National Task Force (NTF) drafted an anti-money laundering Bill in 2004 to criminalize other non-drug related money

laundering activities. The Proceeds of Crime and Money Laundering (Prevention) Bill, 2005 was approved by the Cabinet in January 2005 for publication by the Attorney General. The bill is expected to be tabled in parliament by September 2006. The proposed legislation will form the basis of Kenya's AML regulatory regime.

#### **5.4.2 Sensitisation programmes**

The NTF, in collaboration with the International Monetary Fund, will organize a three-day stakeholders' and legislators' sensitization workshop on the Proceeds of Crime and Money Laundering (Prevention) Draft Bill, in February 2006. The aim of the workshop will be to enhance stakeholder ownership of the bill and avoid pitfalls experienced in the attempted enactment of the Suppression of Terrorism Bill in year 2003. Stakeholders will comprise of members of Parliament, top Government Officials, Chief Executive Officers of various parastatals and organizations.

#### **5.4.3 Financial Intelligence Unit (FIU)**

The establishment of an autonomous and independent financial intelligence unit (FIU) is the next important step in the development of the AML/CFT program. FIU will serve as the bridge between the private sector as the provider of information on suspicious transactions and the judicial authorities as the prosecutor of crimes after the AML/CFT law is enacted. Towards this end, Kenyan authorities obtained technical assistance from the Monetary and Financial Systems and the Legal Departments of the International Monetary Fund in the area of development of a financial intelligence unit (FIU). The mission took place in Nairobi from December 5 to December 9, 2005.

#### **5.4.4 Drafting of the National Strategy**

The Kenyan National Strategy on AML has been drafted. The implementation plan proposes a developmental approach for ESAAMLG member countries in implementing AML/CFT measures. The approach has identified priority areas for member countries and recommends focus on these priority areas and incremental build up.

## 5.5 International Convergence of Capital Measurement and Capital Standards

The Basel Committee on Banking Supervision issued the International Convergence of Capital Measurement and Capital Standards commonly known as Basel II in June 2004 with a fundamental objective of further strengthening the soundness and stability of the international banking system. Basel II is underpinned by a three-pillar approach: -

- **Pillar I-Minimum Capital Requirements** - Capital adequacy of a bank is assessed in relation to the credit, market and operational risks it faces. This is an extension of the Basel I accord which initially only assessed capital adequacy in relation to credit risk. Basel I was however extended to include market risk in 1996.
- **Pillar II-Supervisory Review** - Supervisors are required to ensure that banks hold adequate capital in relation to their risk profile.
- **Pillar III-Market Discipline**- It is anticipated that through disclosures well run banks will be rewarded by market forces while poorly run banks will be penalised.

Basel II will be implemented in the G10 countries from the end of 2006. However, it is anticipated that it will be implemented in emerging countries after 2006. Various challenges that will hinder implementation of Basel II in emerging countries include:

- 1) Complexity of the accord
- 2) Lack of capacity amongst the regulators and banks
- 3) Weak supervisory infrastructure due to non-compliance with supervisory best practices as stipulated by the Basel Committee on Bank Supervision

Within the East African Region, the last consultative forum of the Monetary Affairs Committee (MAC) of the East African Community held in May 2005 resolved that the East African Central Banks will only implement Basel II after fulfilling the following:

- a) Full implementation of the Basel I accord by incorporating the

Market Risk Amendments issued in 1996 and updated in 1998

- b) Implementation of Risk Based Supervision
- c) Compliance with the Basel Core Principles for Effective Banking Supervision
- d) Capacity building

## 5.6 Banking Sector Reforms

Despite the stable environment in the Kenyan banking sector in 2005, there has been a need to address bottlenecks that impede the sector from providing efficient, affordable and accessible banking services to the Kenyan public. These bottlenecks include:-

- a) Non-performing loans especially in state influenced banks
- b) Delays in the resolution of litigation cases
- c) Outdated laws such as the Companies Act
- d) Inefficiencies in the payment systems

To address these bottlenecks, support has been obtained from the World Bank for two reform projects:-

### **1. The Financial and Legal Sector Technical Assistance Project (FLSTAP)**

This project will provide technical assistance through provision of consultancies, training, software and hardware to strengthen the Financial and Legal Sectors.

### **2. The Financial Sector Reform Credit (FSRC) -** The project is to provide the Government with direct credit to support the financial sector reforms that includes restructuring and privatisation of state owned banks.

A Project Implementation Unit (PIU) for the FLSTAP was set up in 2005 and activities under this project are expected to be rolled out in 2006. The key priority reform initiative for the banking sector in 2006 will be the comprehensive review of the Banking Act and the Building Societies Act, to align these Acts to international

best practice. It is expected that the revised Acts will play a catalytic role in fostering a stable, efficient and accessible financial system. The FSRC is expected to be approved by the World Bank Board of Directors in the course of 2006 and commence operations thereafter.

## **5.7 International and Regional Supervisory Initiatives**

In the year under review the Central Bank participated in the following international and regional supervisory initiatives.

### **5.7.1 The FSI Connect**

The Financial Stability Institute (FSI) of the Bank of International Settlements (BIS) launched the FSI connect, which is an e-learning tool for supervisors in 2004. The tool is intended to keep supervisors up to date with contemporary developments in global supervisory practices. The Central Bank Kenya has, since year 2004 subscribed twenty five users on a pilot basis.

### **5.7.2 The African Association of Central Banks (AACB)**

In July 2005 the Central Bank participated in the ACCB symposium in Ghana that focused on the new Accord and the implementation challenges facing emerging countries.

Challenges for Basel II implementation were identified as

- Complexity of the accord,
- Lack of prerequisite human resource capacity and;
- Non adherence by emerging countries to supervisory best practices.

### **5.7.3 The Macroeconomic and Financial Management Institute of Eastern and Southern Africa (MEFMI)**

MEFMI, which is a regional capacity building body in debt management, macroeconomic management and financial management, was formed in 1997.



The objective of MEFMI is to develop training facilitation skills within the Eastern and Southern Africa region. Kenya joined the body in 2003 and has actively participated in various training programmes offered by MEFMI during the year. Two members from Banking Supervision department are currently pursuing the MEFMI fellowship program.

#### **5.7.4 The Common Market for Eastern and Southern Africa (COMESA)**

The Tenth meeting of the COMESA Committee of Governors of Central Banks was held in November 2005 in Bujumbura, Burundi and reiterated the need to fast track the proposed COMESA Monetary Union. The Governors present noted and approved the following technical Sub-Committees, set up to enhance monetary cooperation among COMESA member States:

- Monetary and Exchange Rate Policies Sub-Committee;
- Financial System Development and Stability Sub-Committee and;
- Mobilisation of Financial Resources Sub-Committee.

#### **5.7.5 The Monetary Affairs Committee (MAC) of the East African Community**

The three East African Central Bank Governors held a consultative meeting of MAC in Arusha, Tanzania in May 2005 and resolved to:-

- 1) Expedite the enactment of Anti-Money Laundering legislation in the three countries
- 2) Hasten the legitimisation of Credit Reference Bureau's
- 3) Put in place mechanisms to facilitate the sharing of information and experiences by domestic regulators
- 4) Strengthen banking supervision and observe best practices for recovering non performing loans
- 5) Consider assigning more judges to commercial courts
- 6) Implement Basel II after fulfilling the following:-
  - i) Full implementation of Basel I.
  - ii) Compliance with Basel Core Principles (BCPs) for Effective Banking Supervision.
  - iii) Implementation of Risk Based Supervision.

## Audited Banking Sector Balance Sheet As at December 2004 &amp; 2005

Kshs. million

|                                       | AUDITED DECEMBER 2005 |        |            |         |      | AUDITED DECEMBER 2004 |         |        |            |         |
|---------------------------------------|-----------------------|--------|------------|---------|------|-----------------------|---------|--------|------------|---------|
|                                       | BANKS                 | NBFIS  | BLD<br>SOC | TOTAL   | %    | GROWTH                | BANKS   | NBFIS  | BLD<br>SOC | TOTAL   |
| <b>A. ASSETS</b>                      |                       |        |            |         |      |                       |         |        |            |         |
| 1. Cash                               | 12,649                | 66     | 136        | 12,851  | 2%   | 25%                   | 10,164  | 70     | 64         | 10,298  |
| 2. Balances at CBK                    | 31,969                | 110    | -          | 32,079  | 5%   | -2%                   | 32,653  | 114    | -          | 32,767  |
| 3. Placements                         | 12,190                | 2,760  | 746        | 15,696  | 2%   | 16%                   | 10,932  | 1,427  | 1,223      | 13,582  |
| 4. Government Securities              | 131,335               | 2,583  | 152        | 134,070 | 21%  | 16%                   | 110,617 | 3,371  | 2,006      | 115,994 |
| 5. Investments                        | 6,838                 | 251    | 98         | 7,187   | 1%   | 42%                   | 4,480   | 124    | 452        | 5,056   |
| 6. Advances(net)                      | 272,544               | 10,483 | 1,673      | 284,700 | 45%  | 12%                   | 242,714 | 9,879  | 2,120      | 254,713 |
| 7. (a) Foreign Loans                  | 52,722                | 33     | -          | 52,755  | 8%   | 12%                   | 47,144  | 34     | -          | 47,178  |
| (b) Other Foreign Assets              | 44,078                | 11     | -          | 44,089  | 7%   | 3%                    | 42,679  | 63     | -          | 42,742  |
| 8. Fixed Assets                       | 18,740                | 389    | 323        | 19,452  | 3%   | 8%                    | 16,483  | 336    | 1,142      | 17,961  |
| 9. Other Assets                       | 33,415                | 279    | 158        | 33,852  | 5%   | -9%                   | 35,842  | 635    | 881        | 37,358  |
| 10. Total Assets                      | 616,480               | 16,965 | 3,286      | 636,731 | 100% | 10%                   | 553,708 | 16,053 | 7,888      | 577,649 |
| <b>B. LIABILITIES</b>                 |                       |        |            |         |      |                       |         |        |            |         |
| 11. Local Currency Deposits           | 420,452               | 13,517 | 2,834      | 436,803 | 69%  | 13%                   | 365,804 | 12,947 | 6,353      | 385,104 |
| 12. Foreign Currency Deposits         | 84,017                | -      | -          | 84,017  | 13%  | 6%                    | 79,429  | -      | -          | 79,429  |
| 13. Accrued Interest                  | 23                    | -      | 1          | 24      | 0%   | -98%                  | 929     | 57     | 53         | 1,039   |
| 14. Foreign Liabilities               | 5,625                 | -      | 43         | 5,668   | 1%   | -50%                  | 11,225  | -      | -          | 11,225  |
| 15. Other Liabilities                 | 27,205                | 827    | 69         | 28,101  | 4%   | -12%                  | 30,928  | 732    | 363        | 32,023  |
| 16. Total Liabilities                 | 537,322               | 14,344 | 2,947      | 554,613 | 87%  | 9%                    | 488,315 | 13,736 | 6,769      | 508,820 |
| 17. Net Assets/(Liabilities)          | 79,158                | 2,621  | 339        | 82,118  | 13%  | 19%                   | 65,393  | 2,317  | 1,119      | 68,829  |
| <b>C. CAPITAL &amp; RESERVES</b>      |                       |        |            |         |      |                       |         |        |            |         |
| 18. Paid up/Assigned Capital          | 44,306                | 1,475  | 250        | 46,031  | 7%   | 9%                    | 40,472  | 1,475  | 350        | 42,297  |
| 19. Shareholders Loans/Grants         | -                     | -      | -          | 0       | 0%   | -100%                 | 746     | -      | -          | 746     |
| 20. Reserves                          | 26,069                | 1,079  | 27         | 27,175  | 4%   | 26%                   | 20,497  | 463    | 680        | 21,640  |
| 21. P & L Account                     | 8,782                 | 67     | 62         | 8,911   | 1%   | 115%                  | 3,678   | 379    | 89         | 4,146   |
| 22. Total Shareholders' Funds         | 79,157                | 2,621  | 339        | 82,117  | 13%  | 19%                   | 65,393  | 2,317  | 1,119      | 68,829  |
| 23. Contingent Liabilities            | 108,960               | 36     | -          | 108,996 |      | 22%                   | 89,413  | 3      | -          | 89,416  |
| 24. Gross Loans                       | 400,332               | 14,444 | 2,028      | 417,296 |      | 9%                    | 364,405 | 14,758 | 3,127      | 382,290 |
| 25. Total Loans                       | 365,773               | 11,086 | 2,021      | 379,372 |      | 11%                   | 329,521 | 10,723 | 2,737      | 342,981 |
| 26. Gross Non-Performing Loans        | 99,053                | 7,118  | 367        | 106,538 |      | -5%                   | 101,971 | 8,416  | 1,502      | 111,889 |
| 27. Total Non-Performing loans        | 64,494                | 3,760  | 360        | 68,614  |      | -5%                   | 67,087  | 4,381  | 1,112      | 72,580  |
| 28. Interest in suspense              | 34,559                | 3,358  | 7          | 37,924  |      | -4%                   | 34,884  | 4,035  | 390        | 39,309  |
| 29. Specific Provisions               | 37,276                | 816    | 325        | 38,417  |      | 1%                    | 36,593  | 749    | 598        | 37,940  |
| 30. General Provisions                | 3,401                 | 77     | 22         | 3,500   |      | 11%                   | 3,070   | 61     | 19         | 3,150   |
| 31. Total Provisions                  | 40,677                | 893    | 347        | 41,917  |      | 2%                    | 39,663  | 810    | 617        | 41,090  |
| 32. Gross Provisions                  | 75,236                | 4,251  | 354        | 79,841  |      | -1%                   | 74,547  | 4,845  | 1,007      | 80,399  |
| 33. Accum. Depreciation               | 17,895                | 455    | 136        | 18,486  |      | 11%                   | 16,087  | 336    | 218        | 16,641  |
| 34. Core Capital                      | 73,012                | 2,053  | 266        | 75,331  |      | 17%                   | 61,532  | 2,157  | 619        | 64,307  |
| 35. Total Capital                     | 76,801                | 2,536  | 266        | 79,603  |      | 17%                   | 65,077  | 2,316  | 705        | 68,098  |
| 36. Total Risk Weighted Assets        | 456,898               | 11,916 | 2,392      | 471,206 |      | 19%                   | 380,639 | 11,538 | 4,679      | 396,857 |
| <b>D. PERFORMANCE INDICATORS</b>      |                       |        |            |         |      |                       |         |        |            |         |
| 37. Capital/Deposits Ratio            | 15.7%                 | 19.4%  | 12.0%      | 15.8%   |      |                       | 14.7%   | 17.8%  | 17.5%      | 14.8%   |
| 38. Capital/Assets Ratio (Unweighted) | 10.9%                 | 15.4%  | 10.3%      | 11.0%   |      |                       | 10.2%   | 14.4%  | 14.2%      | 10.3%   |
| 39. Core Capital/TRWA                 | 16.0%                 | 17.2%  | 11.1%      | 16.0%   |      |                       | 16.2%   | 18.7%  | 13.2%      | 16.2%   |
| 40. Total Capital/TRWA                | 16.8%                 | 21.3%  | 11.1%      | 16.4%   |      |                       | 17.1%   | 20.1%  | 15.1%      | 16.6%   |
| 41. Core Capital/Total Deposits       | 14.5%                 | 15.2%  | 9.4%       | 14.5%   |      |                       | 13.8%   | 16.7%  | 9.7%       | 13.8%   |
| 42. Liquidity Ratio                   | 42.3%                 | 36.5%  | 31.0%      | 41.6%   |      |                       | 42.4%   | 36.3%  | 47.8%      | 48.2%   |
| 43. Gross Prov/Gross Non-perf Loans   | 76.0%                 | 59.7%  | 96.5%      | 74.9%   |      |                       | 73.1%   | 57.6%  | 67.0%      | 71.9%   |
| 44. Gross Non-perf.Adv/Gross Loans    | 24.7%                 | 49.3%  | 18.1%      | 25.5%   |      |                       | 28.0%   | 57.0%  | 48.0%      | 29.3%   |
| 45. Total NPLs/Total Loans (27/25)    | 17.6%                 | 33.9%  | 17.8%      | 18.1%   |      |                       | 20.4%   | 40.9%  | 40.6%      | 21.2%   |
| 46. (Total NPLs-S/Prov.)/Net Loans    | 5.9%                  | 19.9%  | 0.6%       | 6.4%    |      |                       | 7.5%    | 24.2%  | 15.8%      | 8.2%    |
| 47. Gross Loans/Deposits Ratio        | 79.4%                 | 106.9% | 71.5%      | 80.1%   |      |                       | 81.7%   | 113.5% | 48.8%      | 82.1%   |
| 48. Gross Provisions/Gross Loans      | 18.8%                 | 29.4%  | 17.5%      | 19.1%   |      |                       | 20.5%   | 32.8%  | 32.2%      | 21.0%   |
| 49. Total Provisions/Total Loans      | 11.1%                 | 8.1%   | 17.2%      | 11.0%   |      |                       | 12.0%   | 7.6%   | 22.5%      | 12.0%   |
| 50. Total NPL's/Total Assets          | 10.5%                 | 22.2%  | 11.0%      | 10.8%   |      |                       | 12.1%   | 27.3%  | 14.1%      | 12.6%   |

## Audited Banking Sector Profit &amp; Loss As at December 2004 &amp; 2005

Kshs. million

|   | AUDITED DECEMBER 2005 |              |              |              |      |        | AUDITED DECEMBER 2004 |       |         |              |      |
|---|-----------------------|--------------|--------------|--------------|------|--------|-----------------------|-------|---------|--------------|------|
|   | BANKS                 | NBFIs        | BLD SOC      | TOTAL        | %    | GROWTH | BANKS                 | NBFIs | BLD SOC | TOTAL        | %    |
| <b>A. INCOME</b>                              |                       |              |              |              |      |        |                       |       |         |              |      |
| 1. Interest on Advances                       | 34,115                | 1,255        | 259          | 35,630       | 46%  | 40%    | 23,752                | 1,383 | 322     | 25,457       | 41%  |
| 2. Interest on Placement                      | 5,964                 | 171          | 60           | 6,195        | 8%   | 27%    | 4,763                 | 48    | 57      | 4,868        | 8%   |
| 3. Interest on Govt. Securities               | 9,985                 | 183          | 10           | 10,179       | 13%  | 34%    | 7,239                 | 183   | 154     | 7,576        | 12%  |
| 4. Foreign Exc. Gain/(Loss)                   | 8,291                 | -            | 0            | 8,289        | 11%  | 83%    | 4,523                 | 1     | 6       | 4,530        | 7%   |
| 5. Other Interest Income                      | 905                   | 16           | -            | 921          | 1%   | 21%    | 753                   | 8     | 4       | 765          | 1%   |
| 6. Other Income                               | 15,703                | 297          | 426          | 16,426       | 21%  | -16%   | 18,822                | 282   | 380     | 19,484       | 31%  |
| 7. Total                                      | 74,964                | 1,920        | 755          | 77,640       | 100% | 24%    | 59,852                | 1,905 | 923     | 62,680       | 100% |
| <b>B. EXPENSES</b>                            |                       |              |              |              |      |        |                       |       |         |              |      |
| 8. Interest on Deposits                       | 12,665                | 555          | 35           | 13,255       | 23%  | 113%   | 5,661                 | 398   | 152     | 6,211        | 13%  |
| 9. Other Interest Expenses                    | 791                   | 4            | 5            | 800          | 1%   | 162%   | 299                   | 4     | 2       | 305          | 1%   |
| 10. Occupancy Costs                           | 2,014                 | 61           | 87           | 2,163        | 4%   | 20%    | 1,610                 | 72    | 118     | 1,800        | 4%   |
| 11. Director's Emoluments                     | 463                   | 11           | 1            | 475          | 1%   | 12%    | 372                   | 9     | 42      | 423          | 1%   |
| 12. Bad Debts Charge                          | 6,576                 | 144          | 130          | 6,850        | 12%  | -10%   | 7,183                 | 335   | 97      | 7,615        | 16%  |
| 13. Salaries & Wages                          | 17,142                | 492          | 195          | 17,829       | 31%  | 19%    | 14,266                | 484   | 184     | 14,934       | 31%  |
| 14. Other Expenses                            | 16,365                | 338          | 207          | 16,909       | 29%  | 4%     | 15,724                | 319   | 210     | 16,253       | 34%  |
| 15. Total                                     | 56,015                | 1,605        | 661          | 58,281       | 100% | 23%    | 45,114                | 1,621 | 805     | 47,540       | 100% |
| 16. Profit Before Tax                         | 18,949                | 315          | 94           | 19,358       |      | 28%    | 14,738                | 284   | 118     | 15,140       |      |
| 17. No. of Employees                          | 12,752                | 355          | 383          | 13,490       |      |        | 11,941                | 355   | 398     | 12,694       |      |
| <b>C. PERFORMANCE INDICATORS</b>              |                       |              |              |              |      |        |                       |       |         |              |      |
| 18. Yield on Earning Assets                   | 11.6%                 | 8.3%         | 12.3%        | 11.5%        |      |        | 9.1%                  | 8.6%  | 8.8%    | 9.1%         |      |
| 19. Cost of Funding Earning Assets            | 2.6%                  | 2.9%         | 1.5%         | 2.7%         |      |        | 1.3%                  | 2.1%  | 2.5%    | 2.4%         |      |
| 20. Interest Margin on Earning Assets         | 9.0%                  | 5.5%         | 10.8%        | 8.7%         |      |        | 7.8%                  | 6.5%  | 6.3%    | 8.7%         |      |
| 21. Yield on Advances                         | 9.5%                  | 9.0%         | 15.4%        | 5.4%         |      |        | 7.3%                  | 9.9%  | 12.8%   | 5.6%         |      |
| 22. Cost of Deposits                          | 3.2%                  | 4.1%         | 1.4%         | 3.2%         |      |        | 1.6%                  | 3.1%  | 2.4%    | 1.6%         |      |
| 23. Return on Assets(Including Contingencies) | 2.4%                  | 1.5%         | 2.7%         | 2.4%         |      |        | 2.1%                  | 1.4%  | 1.4%    | 2.1%         |      |
| 24. Return on Shareholders Funds              | 23.9%                 | 12.0%        | 27.7%        | 23.6%        |      |        | 22.5%                 | 12.3% | 10.5%   | 22.0%        |      |
| 25. Overhead to Earnings                      | 56.8%                 | 54.4%        | 82.3%        | 57.0%        |      |        | 65.4%                 | 64.0% | 70.5%   | 65.4%        |      |
| <b>D. RATINGS</b>                             |                       |              |              |              |      |        |                       |       |         |              |      |
| Capital Adequacy                              | 2.00                  | 1.00         | 4.00         | 2.00         |      |        | 2.00                  | 1.00  | 3.00    | 2.00         |      |
| Asset Quality                                 | 2.00                  | 4.00         | 1.00         | 2.00         |      |        | 2.00                  | 5.00  | 4.00    | 2.00         |      |
| Earnings                                      | 2.00                  | 3.00         | 2.00         | 2.00         |      |        | 2.00                  | 3.00  | 3.00    | 2.00         |      |
| Liquidity                                     | 1.00                  | 1.00         | 2.00         | 1.00         |      |        | 1.00                  | 1.00  | 1.00    | 1.00         |      |
| Composite Score                               | 1.75                  | 2.25         | 2.25         | 1.75         |      |        | 1.75                  | 2.50  | 2.75    | 1.75         |      |
| Performance Category                          | Satisfactory          | Satisfactory | Satisfactory | Satisfactory |      |        | Satisfactory          | Fair  | Fair    | Satisfactory |      |

**Market Share: (Net Asset, Net Advances, Deposits, Capital and Profit) As at December 2005)***Kshs. million*

|    | NAME OF INSTITUTION         | TOTAL NET ASSETS | MARKET SHARE | NET ADVANCES | MARKET SHARE | TOTAL DEPOSITS | MARKET SHARE | CAPITAL & RESERVES | MARKET SHARE | PRE-TAX PROFITS | MARKET SHARE (%) |
|----|-----------------------------|------------------|--------------|--------------|--------------|----------------|--------------|--------------------|--------------|-----------------|------------------|
| 1  | African Banking Corporation | 5,145            | 0.83%        | 2,611        | 0.80%        | 4,455          | 0.88%        | 586                | 0.74%        | 122.8           | 0.65             |
| 2  | Bank of Africa Ltd          | 5,349            | 0.87%        | 2,998        | 0.92%        | 4,396          | 0.87%        | 652                | 0.82%        | 7.5             | 0.04             |
| 3  | Bank of Baroda              | 9,266            | 1.50%        | 3,373        | 1.04%        | 8,083          | 1.60%        | 1,069              | 1.35%        | 238.4           | 1.26             |
| 4  | Bank of India               | 7,206            | 1.17%        | 2,300        | 0.71%        | 6,102          | 1.21%        | 858                | 1.08%        | 123.7           | 0.65             |
| 5  | Barclays Bank of Kenya Ltd  | 104,522          | 16.95%       | 65,562       | 20.16%       | 84,275         | 16.71%       | 13,177             | 16.65%       | 5,401.5         | 28.47            |
| 6  | CFC Bank Limited            | 20,896           | 3.39%        | 11,662       | 3.59%        | 16,696         | 3.31%        | 2,718              | 3.43%        | 417.6           | 2.20             |
| 7  | Charterhouse Bank Limited   | 4,221            | 0.68%        | 2,335        | 0.72%        | 3,465          | 0.69%        | 581                | 0.73%        | 122.4           | 0.65             |
| 8  | Chase Bank Limited          | 2,601            | 0.42%        | 1,674        | 0.51%        | 1,979          | 0.39%        | 562                | 0.71%        | 61.2            | 0.32             |
| 9  | Citibank, N.A.              | 30,928           | 5.02%        | 10,009       | 3.08%        | 23,679         | 4.69%        | 5,355              | 6.76%        | 1,284.9         | 6.77             |
| 10 | City Finance Bank           | 510              | 0.08%        | 277          | 0.09%        | 94             | 0.02%        | 370                | 0.47%        | (46.7)          | (0.25)           |
| 11 | Commercial Bank of Africa   | 29,667           | 4.81%        | 11,589       | 3.56%        | 26,545         | 5.26%        | 2,331              | 2.94%        | 613.7           | 3.23             |
| 12 | Consolidated Bank of Kenya  | 2,909            | 0.47%        | 1,283        | 0.39%        | 1,950          | 0.39%        | 699                | 0.88%        | (12.7)          | (0.07)           |
| 13 | Co-operative Bank of Kenya  | 51,835           | 8.41%        | 29,089       | 8.94%        | 44,110         | 8.74%        | 4,057              | 5.13%        | 705.6           | 3.72             |
| 14 | Credit Bank Limited         | 2,798            | 0.45%        | 1,699        | 0.52%        | 2,278          | 0.45%        | 464                | 0.59%        | 89.8            | 0.47             |
| 15 | Development Bank of Kenya   | 2,745            | 0.45%        | 1,073        | 0.33%        | 1,167          | 0.23%        | 1,050              | 1.33%        | 166.0           | 0.87             |
| 16 | Diamond Trust Bank Kenya    | 16,234           | 2.63%        | 10,318       | 3.17%        | 13,779         | 2.73%        | 1,416              | 1.79%        | 363.5           | 1.92             |
| 17 | Dubai Bank Limited          | 1,152            | 0.19%        | 784          | 0.24%        | 710            | 0.14%        | 386                | 0.49%        | 29.0            | 0.15             |
| 18 | EABS Bank                   | 8,857            | 1.44%        | 3,906        | 1.20%        | 7,227          | 1.43%        | 1,287              | 1.63%        | 7.2             | 0.04             |
| 19 | Equatorial Commercial Bank  | 3,671            | 0.60%        | 1,846        | 0.57%        | 3,055          | 0.61%        | 579                | 0.73%        | 109.0           | 0.57             |
| 20 | Equity Bank Limited         | 11,453           | 1.86%        | 5,524        | 1.70%        | 9,048          | 1.79%        | 1,594              | 2.01%        | 500.5           | 2.64             |
| 21 | Fidelity Commercial Bank    | 1,666            | 0.27%        | 1,045        | 0.32%        | 1,384          | 0.27%        | 270                | 0.34%        | 16.2            | 0.09             |
| 22 | Fina Bank Limited           | 6,215            | 1.01%        | 3,358        | 1.03%        | 5,279          | 1.05%        | 847                | 1.07%        | 94.7            | 0.50             |
| 23 | Giro Commercial Bank        | 4,904            | 0.80%        | 3,277        | 1.01%        | 4,364          | 0.87%        | 431                | 0.54%        | (5.58)          | (0.03)           |
| 24 | Guardian Bank               | 4,451            | 0.72%        | 2,945        | 0.91%        | 3,568          | 0.71%        | 757                | 0.96%        | 56.4            | 0.30             |
| 25 | Habib AG Zurich             | 4,743            | 0.77%        | 1,123        | 0.35%        | 4,048          | 0.80%        | 543                | 0.69%        | 146.8           | 0.77             |
| 26 | Habib Bank Limited          | 2,890            | 0.47%        | 664          | 0.20%        | 2,344          | 0.46%        | 428                | 0.54%        | 20.7            | 0.11             |
| 27 | Imperial Bank Limited       | 7,773            | 1.26%        | 4,261        | 1.31%        | 6,441          | 1.28%        | 1,122              | 1.42%        | 304.8           | 1.61             |
| 28 | Investment & Mortgages Bank | 18,042           | 2.93%        | 11,084       | 3.41%        | 15,307         | 3.03%        | 2,057              | 2.60%        | 489.4           | 2.58             |
| 29 | Kenya Commercial Bank Ltd   | 74,338           | 12.06%       | 32,849       | 10.10%       | 61,062         | 12.10%       | 9,969              | 12.59%       | 1,908.6         | 10.06            |
| 30 | K-Rep Bank                  | 3,781            | 0.61%        | 2,427        | 0.75%        | 1,969          | 0.39%        | 790                | 1.00%        | 48.1            | 0.25             |

## Market Share: (Net Asset, Net Advances, Deposits, Capital and Profit) As at December 2005 (Continued)

Kshs. million

|    | NAME OF INSTITUTION             | TOTAL NET ASSETS | MARKET SHARE  | NET ADVANCES   | MARKET SHARE | TOTAL DEPOSITS | MARKET SHARE  | CAPITAL & RESERVES | MARKET SHARE  | PRE-TAX PROFITS | MARKET SHARE (%) |
|----|---------------------------------|------------------|---------------|----------------|--------------|----------------|---------------|--------------------|---------------|-----------------|------------------|
| 31 | Middle East Bank of Kenya       | 4,051            | 0.66%         | 1,526          | 0.47%        | 2,984          | 0.59%         | 794                | 1.00%         | 115.2           | 0.61             |
| 32 | National Bank of Kenya Ltd      | 32,584           | 5.29%         | 24,213         | 7.44%        | 27,071         | 5.37%         | 3,223              | 4.07%         | 859.1           | 4.53             |
| 33 | National Industrial Credit Bank | 20,630           | 3.35%         | 14,127         | 4.34%        | 16,988         | 3.37%         | 2,722              | 3.44%         | 403.3           | 2.13             |
| 34 | Oriental Commercial Bank        | 1,379            | 0.22%         | 308            | 0.09%        | 542            | 0.11%         | 723                | 0.91%         | (85.70)         | (0.45)           |
| 35 | Paramount-Universal Bank        | 1,491            | 0.24%         | 892            | 0.27%        | 1,163          | 0.23%         | 301                | 0.38%         | 15.8            | 0.08             |
| 36 | Prime Bank Limited              | 7,154            | 1.16%         | 3,400          | 1.05%        | 6,113          | 1.21%         | 722                | 0.91%         | 125.0           | 0.66             |
| 37 | Southern Credit Banking Corp.   | 4,221            | 0.68%         | 1,957          | 0.60%        | 3,620          | 0.72%         | 519                | 0.66%         | 31.0            | 0.16             |
| 38 | Stanbic Bank Kenya Limited      | 14,997           | 2.43%         | 8,741          | 2.69%        | 12,640         | 2.51%         | 2,032              | 2.57%         | 439.8           | 2.32             |
| 39 | Standard Chartered Bank Ltd     | 72,970           | 11.84%        | 34,043         | 10.47%       | 59,996         | 11.89%        | 9,508              | 12.01%        | 3,500.3         | 18.45            |
| 40 | Transnational Bank Limited      | 2,023            | 0.33%         | 1,202          | 0.37%        | 910            | 0.18%         | 1,048              | 1.32%         | 59.1            | 0.31             |
| 41 | Victoria Commercial Bank Ltd    | 4,212            | 0.68%         | 1,912          | 0.59%        | 3,585          | 0.71%         | 562                | 0.71%         | 123.7           | 0.65             |
|    |                                 | <b>616,480</b>   | <b>100%</b>   | <b>325,266</b> | <b>100%</b>  | <b>504,471</b> | <b>100%</b>   | <b>79,159</b>      | <b>100%</b>   | <b>18,972</b>   | <b>100</b>       |
|    | <b>NBF's</b>                    |                  |               |                |              |                |               |                    |               |                 |                  |
| 1  | Housing Finance Co. of Kenya    | 9,903            | 58.37         | 6,443          | 61.47%       | 8,437          | 62.42         | 1,291              | 48.30         | 101.7           | 32.26            |
| 2  | Prime Capital and Credit Ltd.   | 2,947            | 17.37         | 1,426          | 13.60%       | 2,096          | 15.51         | 798                | 29.85         | 136.9           | 43.41            |
| 3  | Savings & Loan (K) Ltd          | 4,116            | 24.26         | 2,613          | 24.93%       | 2,984          | 22.08         | 584                | 21.85         | 76.7            | 24.33            |
|    | <b>TOTAL</b>                    | <b>16,966</b>    | <b>100.00</b> | <b>10,482</b>  | <b>100%</b>  | <b>13,517</b>  | <b>100.00</b> | <b>2,673</b>       | <b>100.00</b> | <b>315.4</b>    | <b>100.00</b>    |
|    | <b>BUILDING SOCIETIES</b>       |                  |               |                |              |                |               |                    |               |                 |                  |
|    | Family Finance Building Society | 3,285            | 100.00        | 1,673          | 100%         | 2,536          | 100.00        | 338                | 100.00        | 94.0            | 100.00           |
|    | <b>TOTAL</b>                    | <b>3,285</b>     | <b>100.00</b> | <b>1,673</b>   | <b>100%</b>  | <b>2,536</b>   | <b>100.00</b> | <b>338</b>         | <b>100.00</b> | <b>94.0</b>     | <b>100.00</b>    |

## Non-Performing Loans and Provisions As at December 2005

Kshs. '000

|    | INSTITUTION                     | 1                 | 2                 | 3                  | 4                    |             | 5             |             |
|----|---------------------------------|-------------------|-------------------|--------------------|----------------------|-------------|---------------|-------------|
|    |                                 | LOANS             | PROVISIONS        | LOANS              | TOTAL LOANS<br>(1/3) | %           | NPLS<br>(2/1) | %           |
| 1  | African Banking Corporation     | 145,262           | 64,705            | 2,707,287          |                      | 5.4         |               | 44.5        |
| 2  | Bank of Africa Ltd              | 29,324            | 29,324            | 3,060,483          |                      | 1.0         |               | 100.0       |
| 3  | Bank of Baroda                  | 248,554           | 73,972            | 3,480,423          |                      | 7.1         |               | 29.8        |
| 4  | Bank of India                   | 80,544            | 64,301            | 2,386,838          |                      | 3.4         |               | 79.8        |
| 5  | Barclays Bank of Kenya Ltd      | 11,877,000        | 4,057,090         | 70,267,827         |                      | 16.9        |               | 34.2        |
| 6  | CFC Bank Limited                | 748,003           | 155,165           | 11,891,086         |                      | 6.3         |               | 20.7        |
| 7  | Charterhouse Bank Limited       | 308,263           | 188,893           | 2,545,807          |                      | 12.1        |               | 61.3        |
| 8  | Chase Bank Limited              | 89,697            | 16,483            | 1,707,330          |                      | 5.3         |               | 18.4        |
| 9  | Citibank, N.A.                  | 353,522           | 104,074           | 10,109,317         |                      | 3.5         |               | 29.4        |
| 10 | City Finance Bank               | 257,361           | 75,372            | 354,864            |                      | 72.5        |               | 29.3        |
| 11 | Commercial Bank of Africa       | 916,520           | 266,907           | 11,918,284         |                      | 7.7         |               | 29.1        |
| 12 | Consolidated Bank of Kenya      | 801,787           | 413,202           | 1,709,721          |                      | 46.9        |               | 51.5        |
| 13 | Co-operative Bank of Kenya      | 9,742,231         | 6,917,404         | 36,507,720         |                      | 26.7        |               | 71.0        |
| 14 | Credit Bank Limited             | 262,839           | 34,335            | 1,748,942          |                      | 15.0        |               | 13.1        |
| 15 | Development Bank of Kenya       | 232,872           | 112,767           | 1,197,489          |                      | 19.4        |               | 48.4        |
| 16 | Diamond Trust Bank Kenya        | 85,707            | 80,086            | 10,586,064         |                      | 0.8         |               | 93.4        |
| 17 | Dubai Bank Limited              | 229,091           | 99,140            | 889,900            |                      | 25.7        |               | 43.3        |
| 18 | EABS Bank                       | 1,548,863         | 391,638           | 4,325,822          |                      | 35.8        |               | 25.3        |
| 19 | Equatorial Commercial Bank      | 121,125           | 49,219            | 1,913,264          |                      | 6.3         |               | 40.6        |
| 20 | Equity Bank Limited             | 519,377           | 168,071           | 5,743,428          |                      | 9.0         |               | 32.4        |
| 21 | Fidelity Commercial Bank        | 141,320           | 44,921            | 1,100,325          |                      | 12.8        |               | 31.8        |
| 22 | Fina Bank Limited               | 485,270           | 316,128           | 3,726,242          |                      | 13.0        |               | 65.1        |
| 23 | Giro Commercial Bank            | 676,576           | 184,920           | 3,489,031          |                      | 19.4        |               | 27.3        |
| 24 | Guardian Bank                   | 903,868           | 354,585           | 3,326,548          |                      | 27.2        |               | 39.2        |
| 25 | Habib AG Zurich                 | 47,856            | 35,100            | 1,169,065          |                      | 4.1         |               | 73.3        |
| 26 | Habib Bank Limited              | 85,637            | 24,543            | 697,293            |                      | 12.3        |               | 28.7        |
| 27 | Imperial Bank Limited           | 337,847           | 150,404           | 4,452,396          |                      | 7.6         |               | 44.5        |
| 28 | Investment & Mortgages Bank     | 684,629           | 126,594           | 11,323,697         |                      | 6.0         |               | 18.5        |
| 29 | Kenya Commercial Bank Ltd       | 10,005,038        | 6,402,306         | 39,593,341         |                      | 25.3        |               | 64.0        |
| 30 | K-Rep Bank                      | 110,276           | 13,859            | 2,467,835          |                      | 4.5         |               | 12.6        |
| 31 | Middle East Bank of Kenya       | 240,603           | 104,172           | 1,644,325          |                      | 14.6        |               | 43.3        |
| 32 | National Bank of Kenya Ltd      | 17,146,219        | 13,712,046        | 38,140,284         |                      | 45.0        |               | 80.0        |
| 33 | National Industrial Credit Bank | 705,865           | 529,947           | 14,748,356         |                      | 4.8         |               | 75.1        |
| 34 | Oriental Commercial Bank        | 998,749           | 823,022           | 1,139,760          |                      | 87.6        |               | 82.4        |
| 35 | Paramount-Universal Bank        | 287,412           | 107,116           | 1,006,384          |                      | 28.6        |               | 37.3        |
| 36 | Prime Bank Limited              | 401,955           | 176,828           | 3,524,859          |                      | 11.4        |               | 44.0        |
| 37 | Southern Credit Banking Corp.   | 694,271           | 122,234           | 2,098,363          |                      | 33.1        |               | 17.6        |
| 38 | Stanbic Bank Kenya Limited      | 124,128           | 94,686            | 8,836,144          |                      | 1.4         |               | 76.3        |
| 39 | Standard Chartered Bank Ltd     | 1,679,449         | 384,809           | 34,710,772         |                      | 4.8         |               | 22.9        |
| 40 | Transnational Bank Limited      | 365,160           | 176,430           | 1,388,948          |                      | 26.3        |               | 48.3        |
| 41 | Victoria Commercial Bank Ltd    | 31,339            | 31,339            | 1,963,113          |                      | 1.6         |               | 100.0       |
|    | <b>TOTAL</b>                    | <b>64,751,409</b> | <b>37,278,137</b> | <b>365,598,977</b> |                      | <b>17.7</b> |               | <b>57.6</b> |
|    | <b>NBFI's</b>                   |                   |                   |                    |                      |             |               |             |
| 1  | Housing Finance Co. of Kenya    | 3,245,521         | 530,847           | 6,720,187          |                      | 48.3        |               | 16.4        |
| 2  | Prime Capital and Credit Ltd.   | 45,538            | 30,102            | 1,472,172          |                      | 3.1         |               | 66.1        |
| 3  | Savings & Loan (K) Ltd          | 469,341           | 254,630           | 2,893,703          |                      | 16.2        |               | 54.3        |
|    | <b>TOTAL</b>                    | <b>3,760,400</b>  | <b>815,579</b>    | <b>11,086,062</b>  |                      | <b>33.9</b> |               | <b>21.7</b> |
|    | <b>BUILDING SOCIETIES</b>       |                   |                   |                    |                      |             |               |             |
| 1  | Family Finance Building Society | 360,179           | 325,433           | 2,020,928          |                      | 17.8        |               | 90.4        |
|    | <b>TOTAL</b>                    | <b>360,179</b>    | <b>325,433</b>    | <b>2,020,928</b>   |                      | <b>17.8</b> |               | <b>90.4</b> |

## Profitability of Banking Sector As at December 2005

Kshs. million

|    | BANKS                           | PROFIT BEFORE<br>TAX | RETURN ON ASSETS                     |                                  | RETURN ON EQUITY       |                                  |
|----|---------------------------------|----------------------|--------------------------------------|----------------------------------|------------------------|----------------------------------|
|    |                                 |                      | TOTAL ASSETS<br>AND<br>CONTINGENCIES | RETURN ON<br>ASSETS<br>( 1/2 ) % | SHAREHOLDERS<br>EQUITY | RETURN ON<br>EQUITY<br>( 1/4 ) % |
| 1  | African Banking Corporation     | 122.8                | 6,099                                | 2.01%                            | 586                    | 20.95                            |
| 2  | Bank of Africa Ltd              | 7.5                  | 7,898                                | 0.09%                            | 652                    | 1.15                             |
| 3  | Bank of Baroda                  | 238.4                | 10,150                               | 2.35%                            | 1,069                  | 22.30                            |
| 4  | Bank of India                   | 123.7                | 8,177                                | 1.51%                            | 858                    | 14.42                            |
| 5  | Barclays Bank of Kenya Ltd      | 5,401.5              | 129,237                              | 4.18%                            | 13,177                 | 40.99                            |
| 6  | CFC Bank Limited                | 417.6                | 27,171                               | 1.54%                            | 2,718                  | 15.36                            |
| 7  | Charterhouse Bank Limited       | 122.4                | 5,510                                | 2.22%                            | 581                    | 21.06                            |
| 8  | Chase Bank Limited              | 61.2                 | 2,948                                | 2.07%                            | 562                    | 10.88                            |
| 9  | Citibank, N.A.                  | 1,284.9              | 37,019                               | 3.47%                            | 5,355                  | 23.99                            |
| 10 | City Finance Bank               | -46.7                | 691                                  | -6.76%                           | 370                    | (12.63)                          |
| 11 | Commercial Bank of Africa       | 613.7                | 36,463                               | 1.68%                            | 2,331                  | 26.33                            |
| 12 | Consolidated Bank of Kenya      | -12.7                | 5,069                                | -0.25%                           | 699                    | (1.81)                           |
| 13 | Co-operative Bank of Kenya      | 705.6                | 71,532                               | 0.99%                            | 4,057                  | 17.39                            |
| 14 | Credit Bank Limited             | 89.8                 | 3,386                                | 2.65%                            | 464                    | 19.35                            |
| 15 | Development Bank of Kenya       | 166.0                | 3,288                                | 5.05%                            | 1,050                  | 15.81                            |
| 16 | Diamond Trust Bank Kenya        | 363.5                | 18,749                               | 1.94%                            | 1,416                  | 25.67                            |
| 17 | Dubai Bank Limited              | 29.0                 | 1,954                                | 1.49%                            | 386                    | 7.52                             |
| 18 | EABS Bank                       | 7.2                  | 10,658                               | 0.07%                            | 1,287                  | 0.56                             |
| 19 | Equatorial Commercial Bank      | 109.0                | 4,286                                | 2.54%                            | 579                    | 18.83                            |
| 20 | Equity Bank Limited             | 500.5                | 12,341                               | 4.06%                            | 1,594                  | 31.40                            |
| 21 | Fidelity Commercial Bank        | 16.2                 | 1,938                                | 0.84%                            | 270                    | 6.00                             |
| 22 | Fina Bank Limited               | 94.7                 | 8,589                                | 1.10%                            | 847                    | 11.18                            |
| 23 | Giro Commercial Bank            | -5.6                 | 6,082                                | -0.09%                           | 431                    | (1.30)                           |
| 24 | Guardian Bank                   | 56.4                 | 5,679                                | 0.99%                            | 757                    | 7.45                             |
| 25 | Habib AG Zurich                 | 146.8                | 5,351                                | 2.74%                            | 543                    | 27.04                            |
| 26 | Habib Bank Limited              | 20.7                 | 3,250                                | 0.64%                            | 428                    | 4.83                             |
| 27 | Imperial Bank Limited           | 304.8                | 9,896                                | 3.08%                            | 1,122                  | 27.16                            |
| 28 | Investment & Mortgages Bank     | 489.4                | 24,515                               | 2.00%                            | 2,057                  | 23.79                            |
| 29 | Kenya Commercial Bank Ltd       | 1,908.6              | 104,487                              | 1.83%                            | 9,969                  | 19.15                            |
| 30 | K-Rep Bank                      | 48.1                 | 3,952                                | 1.22%                            | 790                    | 6.09                             |
| 31 | Middle East Bank of Kenya       | 115.2                | 5,596                                | 2.06%                            | 794                    | 14.51                            |
| 32 | National Bank of Kenya Ltd      | 859.1                | 65,211                               | 1.32%                            | 3,223                  | 26.66                            |
| 33 | National Industrial Credit Bank | 403.3                | 23,349                               | 1.73%                            | 2,722                  | 14.81                            |
| 34 | Oriental Commercial Bank        | -85.7                | 2,624                                | -3.27%                           | 723                    | (11.85)                          |
| 35 | Paramount-Universal Bank        | 15.8                 | 2,485                                | 0.64%                            | 301                    | 5.25                             |
| 36 | Prime Bank Limited              | 125.0                | 8,938                                | 1.40%                            | 722                    | 17.32                            |
| 37 | Southern Credit Banking Corp.   | 31.0                 | 5,030                                | 0.62%                            | 519                    | 5.98                             |
| 38 | Stanbic Bank Kenya Limited      | 439.8                | 17,573                               | 2.50%                            | 2,032                  | 21.64                            |
| 39 | Standard Chartered Bank Ltd     | 3,500.3              | 104,274                              | 3.36%                            | 9,508                  | 36.81                            |
| 40 | Transnational Bank Limited      | 59.1                 | 2,654                                | 2.23%                            | 1,048                  | 5.64                             |
| 41 | Victoria Commercial Bank Ltd    | 123.7                | 4,836                                | 2.56%                            | 562                    | 22.01                            |
|    | <b>SUB-TOTAL</b>                | <b>18,971.6</b>      | <b>818,935</b>                       | <b>2.32%</b>                     | <b>79,159</b>          | <b>23.97</b>                     |
|    | <b>NBFI'S</b>                   |                      |                                      |                                  |                        |                                  |
| 1  | Housing Fin. Co. of Kenya Ltd.  | 101.7                | 13,658                               | 0.74%                            | 1,291                  | 7.88%                            |
| 2  | Prime Capital & Credit Ltd.     | 136.9                | 3,049                                | 4.49%                            | 798                    | 17.16%                           |
| 3  | Savings and Loan (K) Ltd.       | 76.7                 | 4,728                                | 1.62%                            | 584                    | 13.14%                           |
|    | <b>SUB-TOTAL</b>                | <b>315.4</b>         | <b>21,435</b>                        | <b>1.47%</b>                     | <b>2,673</b>           | <b>11.80%</b>                    |
|    | <b>BUILDING SOCIETIES</b>       |                      |                                      |                                  |                        |                                  |
| 1  | Family Finance Building Society | 94.0                 | 3,777                                | 2.49%                            | 338                    | 27.82%                           |
|    | <b>SUB-TOTAL</b>                | <b>94.0</b>          | <b>3,777</b>                         | <b>2.49%</b>                     | <b>338</b>             | <b>27.82%</b>                    |
|    | <b>GRAND TOTAL</b>              | <b>19,381</b>        | <b>844,147</b>                       | <b>2.30%</b>                     | <b>82,170</b>          | <b>23.59%</b>                    |

**Capital and Risk Weighted Assets As at December 2005**

Kshs. '000

|                           | INSTITUTION                     | CORE CAPITAL      | TOTAL CAPITAL     | OVERALL RISK WEIGHTED ASSETS | CORE CAPITAL TO RISK WEIGHTED ASSETS RATIO | TOTAL CAPITAL TO RISK WEIGHTED ASSETS RATIO |
|---------------------------|---------------------------------|-------------------|-------------------|------------------------------|--|---|
| 1                         | African Banking Corporation     | 585,149           | 585,149           | 3,325,576                    | 17.60                                      | 17.60                                       |
| 2                         | Bank of Africa Ltd              | 652,356           | 685,856           | 3,707,219                    | 17.60                                      | 18.50                                       |
| 3                         | Bank of Baroda                  | 1,068,511         | 1,068,511         | 3,763,670                    | 28.39                                      | 28.39                                       |
| 4                         | Bank of India                   | 818,418           | 841,418           | 2,639,987                    | 31.00                                      | 31.87                                       |
| 5                         | Barclays Bank of Kenya Ltd      | 11,377,000        | 11,433,000        | 85,635,586                   | 13.29                                      | 13.35                                       |
| 6                         | CFC Bank Limited                | 2,574,695         | 3,239,195         | 15,814,136                   | 16.28                                      | 20.48                                       |
| 7                         | Charterhouse Bank Limited       | 580,585           | 580,085           | 2,956,914                    | 19.63                                      | 19.62                                       |
| 8                         | Chase Bank Limited              | 562,141           | 562,141           | 1,943,475                    | 28.92                                      | 28.92                                       |
| 9                         | Citibank, N.A.                  | 5,185,315         | 5,284,697         | 31,184,018                   | 16.63                                      | 16.95                                       |
| 10                        | City Finance Bank               | 369,610           | 369,610           | 468,710                      | 78.86                                      | 78.86                                       |
| 11                        | Commercial Bank of Africa       | 2,116,927         | 2,227,993         | 17,325,921                   | 12.22                                      | 12.86                                       |
| 12                        | Consolidated Bank of Kenya      | 483,938           | 509,671           | 2,252,370                    | 21.49                                      | 22.63                                       |
| 13                        | Co-operative Bank of Kenya      | 3,604,662         | 5,601,028         | 31,702,690                   | 11.37                                      | 17.67                                       |
| 14                        | Credit Bank Limited             | 463,821           | 463,821           | 1,785,278                    | 25.98                                      | 25.98                                       |
| 15                        | Development Bank of Kenya       | 980,201           | 980,201           | 1,528,152                    | 64.14                                      | 64.14                                       |
| 16                        | Diamond Trust Bank Kenya        | 1,336,784         | 1,710,644         | 12,016,550                   | 11.12                                      | 14.24                                       |
| 17                        | Dubai Bank Limited              | 386,186           | 386,186           | 1,114,193                    | 34.66                                      | 34.66                                       |
| 18                        | EABS Bank                       | 1,050,805         | 1,078,575         | 6,354,020                    | 16.54                                      | 16.97                                       |
| 19                        | Equatorial Commercial Bank      | 553,714           | 572,014           | 2,210,463                    | 25.05                                      | 25.88                                       |
| 20                        | Equity Bank Limited             | 1,412,957         | 1,412,957         | 7,367,838                    | 19.18                                      | 19.18                                       |
| 21                        | Fidelity Commercial Bank        | 270,247           | 270,247           | 1,229,602                    | 21.98                                      | 21.98                                       |
| 22                        | Fina Bank Limited               | 684,643           | 684,643           | 4,711,871                    | 14.53                                      | 14.53                                       |
| 23                        | Giro Commercial Bank            | 428,474           | 428,474           | 3,064,002                    | 13.98                                      | 13.98                                       |
| 24                        | Guardian Bank                   | 756,502           | 756,502           | 3,094,506                    | 24.45                                      | 24.45                                       |
| 25                        | Habib AG Zurich                 | 540,556           | 540,556           | 1,556,534                    | 34.73                                      | 34.73                                       |
| 26                        | Habib Bank Limited              | 428,008           | 428,008           | 699,401                      | 61.20                                      | 61.20                                       |
| 27                        | Imperial Bank Limited           | 1,072,014         | 1,072,014         | 4,811,400                    | 22.28                                      | 22.28                                       |
| 28                        | Investment & Mortgages Bank     | 1,892,904         | 1,895,504         | 15,120,864                   | 12.52                                      | 12.54                                       |
| 29                        | Kenya Commercial Bank Ltd       | 9,801,739         | 9,801,739         | 53,340,753                   | 18.38                                      | 18.38                                       |
| 30                        | K-Rep Bank                      | 789,805           | 789,805           | 2,842,646                    | 27.78                                      | 27.78                                       |
| 31                        | Middle East Bank of Kenya       | 792,093           | 792,459           | 2,918,101                    | 27.14                                      | 27.16                                       |
| 32                        | National Bank of Kenya Ltd      | 2,731,907         | 2,854,766         | 28,422,576                   | 9.61                                       | 10.04                                       |
| 33                        | National Industrial Credit Bank | 2,385,338         | 2,412,278         | 16,590,149                   | 14.38                                      | 14.54                                       |
| 34                        | Oriental Commercial Bank        | 722,519           | 730,940           | 1,012,984                    | 71.33                                      | 72.16                                       |
| 35                        | Paramount-Universal Bank        | 291,195           | 291,195           | 1,044,793                    | 27.87                                      | 27.87                                       |
| 36                        | Prime Bank Limited              | 721,930           | 721,930           | 4,631,030                    | 15.59                                      | 15.59                                       |
| 37                        | Southern Credit Banking Corp.   | 508,504           | 511,160           | 2,354,684                    | 21.60                                      | 21.71                                       |
| 38                        | Stanbic Bank Kenya Limited      | 2,001,931         | 2,092,307         | 12,827,182                   | 15.61                                      | 16.31                                       |
| 39                        | Standard Chartered Bank Ltd     | 8,388,022         | 8,473,804         | 58,015,366                   | 14.46                                      | 14.61                                       |
| 40                        | Transnational Bank Limited      | 1,048,068         | 1,048,068         | 1,493,441                    | 70.18                                      | 70.18                                       |
| 41                        | Victoria Commercial Bank Ltd    | 562,462           | 562,462           | 2,059,585                    | 27.31                                      | 27.31                                       |
|                           | <b>TOTAL</b>                    | <b>72,982,636</b> | <b>76,751,613</b> | <b>456,938,236</b>           | <b>15.97</b>                               | <b>16.80</b>                                |
| <b>NBFIs</b>              |                                 |                   |                   |                              |  |   |
| 1                         | Housing Finance Co. of Kenya    | 757,558           | 1,145,925         | 7,236,966                    | 10.47                                      | 15.83                                       |
| 2                         | Prime Capital and Credit Ltd.   | 772,602           | 788,218           | 1,806,260                    | 42.77                                      | 43.64                                       |
| 3                         | Savings & Loan (K) Ltd          | 522,975           | 602,015           | 2,872,909                    | 18.20                                      | 20.95                                       |
|                           | <b>TOTAL</b>                    | <b>2,053,135</b>  | <b>2,536,158</b>  | <b>11,916,135</b>            | <b>17.23</b>                               | <b>21.28</b>                                |
| <b>BUILDING SOCIETIES</b> |                                 |                   |                   |                              |  |   |
| 1                         | Family Finance Building Society | 266,078           | 266,078           | 2,391,746                    | 11.12                                      | 11.12                                       |
|                           | <b>TOTAL</b>                    | <b>266,078</b>    | <b>266,078</b>    | <b>2,391,746</b>             | <b>11.12</b>                               | <b>11.12</b>                                |