

Diaspora Remittances Survey

December 2021



FOREWORD

t gives me great pleasure to present the results of Kenya's first Diaspora Remittances Survey, conducted between March and May 2021. Remittance inflows to Kenya have increased tenfold in the last 15 years reaching an all-time record of USD 3,718 million in 2021. This phenomenal growth points to the importance of remittances as a source of foreign exchange to the country, equivalent to more than 3 percent of Kenya's GDP. Remittance flows also provide livelihoods to vulnerable households by contributing to basic needs such as food, education, healthcare and housing. In this context, there is need to better understand diaspora remittances and mainstream them into the country's development process.

Despite the significant role of remittance flows, its data has previously not been fully captured. Currently, the Central Bank of Kenya (CBK) collects data every month on remittance inflows through formal channels that include commercial banks and other authorized international remittance service providers in Kenya. The reported amount excludes remittances through informal channels and in-kind remittances. The Diaspora Remittances Survey therefore represents an additional step in the CBK's initiatives to improve statistics on remittances and understanding the landscape for remittances more generally.

In this regard, the Diaspora Remittances Survey was conducted with the objective of collecting valuable information to improve the quality of remittance statistics. The Survey focused on the efficiency and cost of alternative remittance channels; the difficulties encountered in remitting cash or in-kind transfers; the availability of information to Kenyans in the diaspora about investment opportunities in Kenya; and the usage of remittances received.

I wish to thank the Ministry of Foreign Affairs and the Kenya National Bureau of Statistics for their valuable support during the design and implementation of the Survey. We also express our gratitude to Kenyans in the diaspora who participated in our virtual briefings and in the Survey. As indicated during our briefing sessions and in the Survey questionnaire, the Survey respondents will remain anonymous. The individual respondent data provided has been treated with utmost confidentiality and will not be used by third parties. Thus, only aggregated data obtained from the Survey is shared in this report.

Dr. Patrick Njoroge Governor

ACRONYMS

Central Bank of Kenya **CBK**

Diaspora Remittances Survey **DRS**

ICT Information and Communications Technology

Kenya National Bureau of Statistics **KNBS**

Ministry of Foreign Affairs **MFA**

Safaricom's mobile money transfer service M-PESA

United Arab Emirates UAE

United Kingdom UK

USA United States of America United States Dollar USD

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EXECUTIVE SUMMARY

he Central Bank of Kenya (CBK) conducted Kenya's first Diaspora Remittances Survey between 19th March and 17th May, 2021. The Survey was conducted in collaboration with the Kenya National Bureau of Statistics (KNBS) and the Ministry of Foreign Affairs (MFA). The overall objective of the Survey was to collect information on remittance inflows to Kenya. Specifically, the Survey aimed at establishing the efficiency and cost of alternative remittance channels; the difficulties encountered in remitting cash or in-kind transfers; the availability of information to Kenyans in the diaspora about investment opportunities in Kenya; and the usage of remittances received.

The Survey targeted Kenyans working/living abroad who had sent remittances to Kenya in 2019. The target population was identified with the support of the Ministry of Foreign Affairs, Diaspora Organizations and other stakeholders. An online questionnaire was administered through the CBK website and also posted on the websites of the Ministry of Foreign Affairs, Kenyan missions abroad and other institutions for wider reach. The Survey attracted 1,321 respondents.

The majority of the respondents of the Survey were middle aged professionals with university qualifications who migrated in search of employment and education. The Survey revealed that over 70 percent of the respondents sent remittances in cash through formal channels, mainly money transfer companies, banks and mobile money operators. Remittance flows to Kenya are regular (remitted monthly), directed at nuclear family members and largely cater for basic household needs such as food, household goods, medicine and payment of education expenses. The majority of recipients are self-employed, unemployed or students, suggesting a relatively high dependency ratio of Kenyans on the diaspora. Slightly over a half of the remittance amounts were allocated to three uses: investment in real estate (land and building) for recipients, mortgage payment for senders and purchase of food and household goods.

In-kind remittances are less frequent both in terms of value and volume as reported by one third of the respondents in 2019. The value of in-kind remittances was reported to be between USD 500 and USD 5,000 for majority of the respondents. Household and electronic goods, clothing, shoes and medicines comprised the bulk of in-kind remittances in 2019. Most of these were carried personally by the respondents during visits to Kenya, through friends and relatives and also through courier companies.

With regard to cost, the Survey established that the average cost of sending funds was in the range of 4 - 5 percent of the amount sent, through the most dominant and preferred service providers (banks, money transfer companies and mobile money operators). Moreover, the cost of remitting is relatively higher for the Europe-Kenya and Asia-Kenya remittance corridors, averaging 6 percent of the amount remitted. The cost of sending in-kind items, however, was much higher, in the range of 15 – 27 percent. In terms of remittance channels, the Survey established that the Kenyan diaspora prefer digital service providers due to convenience, efficiency in terms of speed / prompt service and ease of access. On average, recipients receive the funds sent on the same day, reflective of the high efficiency of these channels. However, the respondents reported high costs, hidden charges and transfer time as the main challenges encountered while remitting to Kenya.

The majority of the respondents indicated that they are aware of investment opportunities in Kenya, in particular opportunities in land or real estate, stock market and government securities. Most of the respondents indicated that they rely on family, friends, social media and websites to obtain this information.

The Survey further showed that remittances remained resilient during the COVID-19 pandemic, with most of the respondents providing annual support averaging USD 4,000 in 2020 compared to an average of USD 6,000 in 2019. Reduced remittances were, however, notable in Asia and Europe. Despite this lower average amount sent in 2020, the respondents reported increased demand for financial support by recipients. Moreover, the respondents reported that they expect to sustain their level of support and remittances in 2021, with a large proportion of the respondents expecting to remit more in 2021 relative to what they remitted in 2020.

1.0 INTRODUCTION

The Central Bank of Kenya (CBK) conducted a Diaspora Remittances Survey between 19th March and 17th May 2021. The Survey was conducted in collaboration with the Kenya National Bureau of Statistics (KNBS) and the Ministry of Foreign Affairs (MFA).

1.1 **Survey Objectives**

The overall objective of the Survey was to collect information on remittance inflows to Kenya. Specifically, the Survey sought to establish:

- The efficiency and cost of various remittance channels;
- The usage of remittances received;
- The availability of information to the diaspora about investment opportunities in Kenya;
- The difficulties encountered in remitting cash or in-kind transfers.

Survey Methodology

The Survey was conducted based on a census in which any Kenyan diaspora member had an opportunity to participate. The Survey targeted Kenyans in the diaspora who sent remittances to Kenya in 2019. The target population was identified with the support of the Ministry of Foreign Affairs and Diaspora Organizations. An online questionnaire was administered through the CBK website and also posted on the websites of the Ministry of Foreign Affairs, Kenyan missions abroad and other institutions for wider reach. The Survey elicited 1,321 responses.

The Survey instrument was developed and piloted by the CBK, with the support of the KNBS and the Ministry of Foreign Affairs. The responses received helped to improve certain aspects of the instrument.

To raise awareness on the Survey and obtain feedback, the CBK Governor held four virtual meetings in April 2021: a meeting with Kenyans in the diaspora including the heads of Kenya missions abroad; a live interview with a US-based diaspora television station; a meeting with Kenyans in the United Kingdom; and a session with Kenyan World Bank and IMF staff. The meetings helped to improve and provide useful feedback on the Survey from Kenyans in the diaspora. Data cleaning and consistency checks were carried out prior to analysis of the data.

The rest of the report is structured as follows: Section 2 presents the Socio-demographic characteristics of the respondents. Section 3 discusses cash remittances. Section 4 focuses on inkind remittances while Section 5 presents investment opportunities in Kenya. Section 6 analyses the impact of Covid-19 while Section 7 concludes the report.

2.0 SOCIO - DEMOGRAPHIC CHARACTERISTICS **OF RESPONDENTS**

Age, Gender and Marital Status

The survey demographics are broken down as indicated in **Figures 1 - 3.** Majority of the respondents were born in Kenya (95percent), with 57percent of them reporting that they were married (Figure 3). Eighty-nine per cent of the respondents fall within the working age population of between 18 and 55 years (Figure 2).

Figure 1: Gender of the Respondent

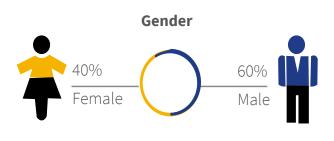


Figure 2: Age of the Respondents

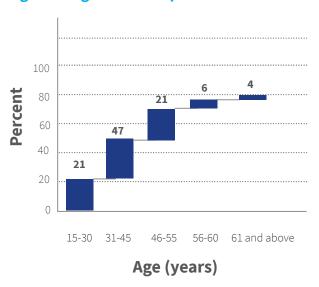
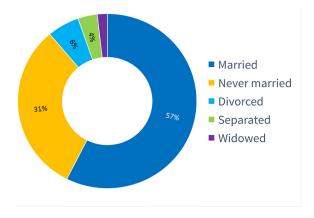


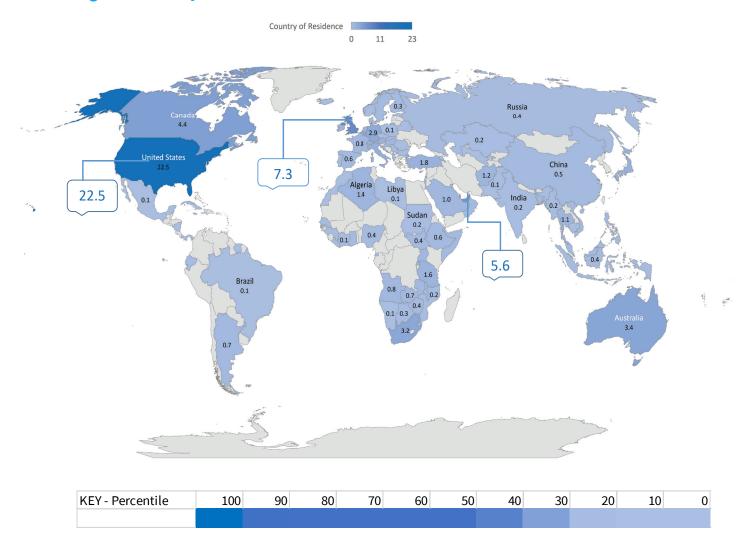
Figure 3: Marital Status



Destination Country and Length of 2.2 **Stay Abroad**

The Survey results indicate that the respondents were based in the following regions: Europe (28 percent), North America (27 percent), Asia (22 percent) and African countries (12 percent). In terms of specific countries, most of the diaspora reside in the USA (22.5 percent), UK (7.3 percent), UAE (5.6 percent), Canada (4.4 percent), Australia (3.4 percent), South Africa (3.2 percent), Belgium (3.0 percent) and Germany (2.9 percent) (Figures 4 & 5).

Figure 4: Country of Residence



Country	Percent
United States	22.5
United Kingdom	7.3
United Arab Emirates	5.6
Canada	4.4
Australia	3.4
South Africa	3.2
Belgium	3.0
Germany	2.9
Qatar	2.4
Italy	2.1
Turkey	1.8
Switzerland	1.8

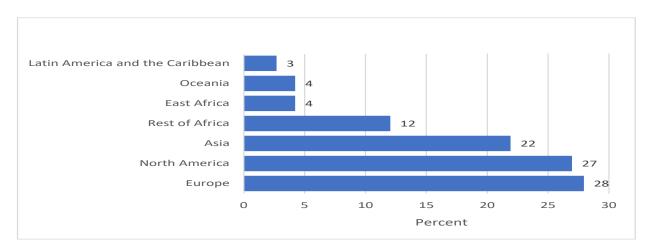
Country	Percent
Japan	1.8
Austria	1.7
Tanzania	1.6
Algeria	1.4
Ireland	1.4
Afghanistan	1.2
Rwanda	1.2
Thailand	1.1
Uganda	1.0
Saudi Arabia	1.0
Netherlands	1.0

The Survey showed that the mean stay abroad is 11 years. Half of the respondents had lived abroad for about 10 years or less, while about 17 percent had stayed abroad for more than 20 years (Table 1).

Table 1: Length of Stay abroad

Length of Stay (Years)	Percent of Respondents
(0-10]	50.2
(11-20]	32.3
(21-30]	13.2
(31-40]	3.5
(41-50]	0.5
(51 and above]	0.2

Figure 5: Regional Distribution (Percent of the Respondents)



County of Origin in Kenya 2.3

The Survey showed that most Kenyans in the diaspora are from urban areas mainly; Nairobi, Kiambu, Nyeri, Nakuru, Mombasa, and Kisumu. Nairobi ranks first as the county of birth as reported by 26 percent of the respondents (Figure 6).

Main Reason for Leaving Kenya

The Survey indicated that Kenyans in diaspora left the country mainly in search of jobs and pursuit of higher education. Across the regions, the Survey finds that the respondents left for Europe, North America and Oceania in pursuit of higher education while those in Asia and African countries mainly left in search of employment (Table 2). Oceania had the largest proportion of those who left the country due to family migration while Europe hosts the largest proportion of those who left due to marriage.

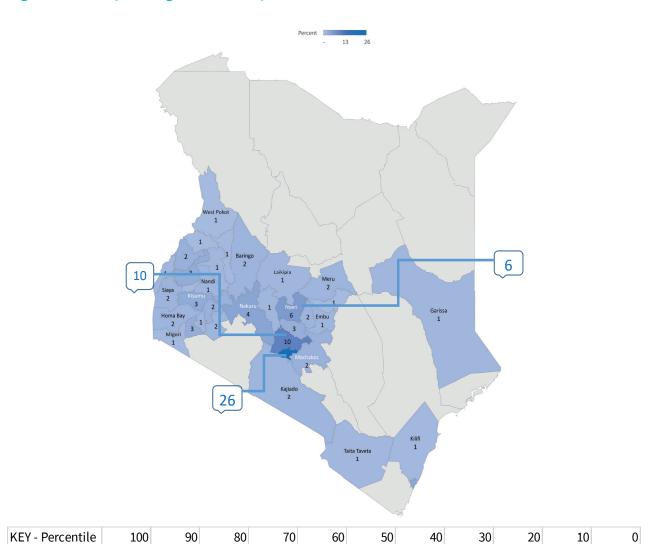


Figure 6: County of Origin of the Respondents

County	Percent
Nairobi City	26
Kiambu	10
Nyeri	6
Nakuru	4
Mombasa	4
Kisumu	3
Kakamega	3
Kisii	3
Murang'a	3
Bungoma	2
Machakos	2
Kericho	2

County	Percent
Kirinyaga	2
Baringo	2
Siaya	2
Homa Bay	2
Bomet	2
Kajiado	2
Meru	2
Embu	1
Nandi	1
Busia	1
Nyandarua	1
Nyamira	1

County	Percent
Garissa	1
Laikipia	1
Taita-Taveta	1
Uasin Gishu	1
Kilifi	1
Migori	1
Elgeyo-Marakwet	1
Trans Nzoia	1
West Pokot	1
Vihiga	1
Tharaka-Nithi	1

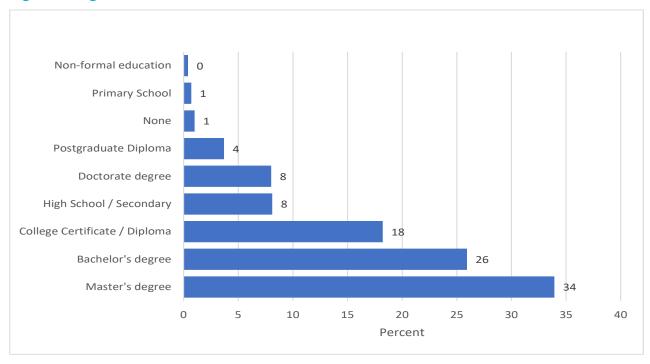
Table 2: Reasons for leaving Kenya by Region

	Asia	East Africa	Europe	Latin America and the Caribbean	N o r t h America	Oceania	Rest of Africa
Employment	60.2	63.6	24.1	28	20.7	35.1	46.6
Education	24.1	13.6	37.8	36	47.9	45.9	23.7
Family moved	0.5	2.3	4.1	8	7.5	10.8	2.5
Marriage	3.2	4.5	13.1	0	6.1	0	5.9
Diplomatic duties in Kenyan missions abroad	4.2	6.8	5.8	4	0	0	8.5
Other (please specify)	0.9	4.5	6.2	0	6.8	2.7	3.4
Settlement	0.9	0	3.8	8	7.1	2.7	0.8
Diplomatic duties in international organizations	2.8	4.5	0.7	0	1.1	2.7	5.1
Religious duties	1.9	0	2.7	4	0.7	0	0.8
Asylum	0.9	0	0.7	4	1.4	0	1.7
Peace-keeping mission	0	0	0	8	0	0	0
Sports	0.5	0	1	0	0.4	0	0
Medical	0	0	0	0	0.4	0	0.8
Sum (%)	100	100	100	100	100	100	100

2.5 **Level of Education and Professional Training**

The respondents were asked to indicate the highest level of education they had attained. Most of the respondents are educated professionals with 34 percent of them having attained Master's degrees and 26 percent holding Bachelor's degrees (Figure 7). Most of the migrants are professionals in Business and Finance, Engineering, Health and ICT (Figure 8).

Figure 7: Highest Level of Education Attained



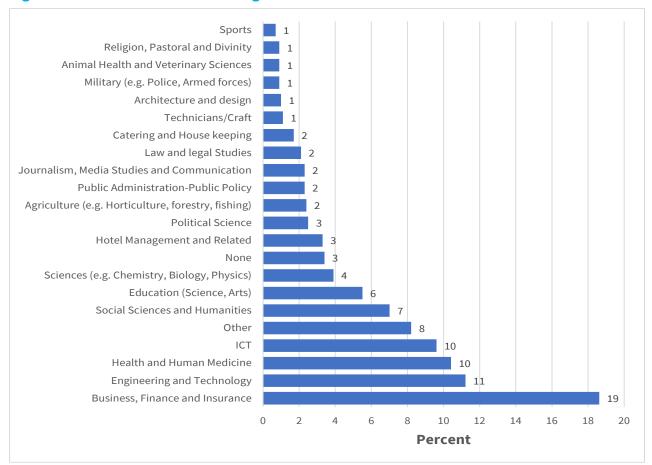


Figure 8: Main Professional Training

2.6 Diaspora Income and Sources

The Survey sought to establish the respondents' total income in 2019 (in US dollar equivalent) and the main source of income (or the source sector). Incomes are lowest in Asia and East Africa where the majority of respondents earn less than USD 2,000 per annum **(Tables 3).**

This is likely reflective of the types of jobs held by migrants especially in Asia, where a good proportion of migrants take up jobs demanding less skills. On the other hand, incomes are higher for respondents in Europe, Oceania and North America where the majority of respondents earn more than USD 50,000 per annum. This compares well with their earlier identified motives for migration - in this case education - which could in turn translate to better paying jobs.

Table 3: Level of Respondents' 2019 Income by Region

Region Region							
2019 Income in US dollars	Asia	East Africa	Europe	Latin America and the Caribbean	North America	Oceania	Rest of Africa
200,000 and above	4.5	2.4	3.5	14.3	9.5	19.5	2.8
100,000-199,999	5.5	9.5	10.1	10.7	27.5	24.4	7.3
50,000-99,999	10.9	7.1	20.3	3.6	33	24.4	14.7
30,000-49,999	4.1	9.5	15.4	0	13.9	2.4	9.2
20,000- 29,999	6.4	4.8	11.5	3.6	5.9	4.9	7.3
15,000-19,999	5.9	0	3.8	7.1	1.1	2.4	0.9
10,000-14,999	5	7.1	5.2	7.1	2.6	2.4	2.8
6,000-9,999	5.5	14.3	5.2	10.7	1.8	2.4	12.8
3,000-5,999	6.8	11.9	3.5	10.7	2.2	2.4	7.3
2,000-2,999	9.1	2.4	4.9	14.3	0.7	2.4	6.4
Less than 1,999	36.4	31	16.4	17.9	1.8	12.2	28.4
Sum (%)	100	100	100	100	100	100	100

Comparing income levels and age of the respondents, the Survey revealed that the majority of those earning annual incomes less than USD 2,000 are primarily young individuals with 45 percent of them aged under 30 years (Table 4). This points to the likelihood that the younger the individual (hence less experience), the more likely they are to earn lower wages. Concomitantly, those who earn more than USD 50,000 are older respondents aged between 31 - 45 years old (60 percent) and comprise mainly the respondents residing in North America and Europe.

The main sectoral sources of income for the diaspora largely reflect professional training: Human Health and Social Work activities (12 percent); Finance and Insurance (10 percent); Education (8 percent); Professional, Scientific and Technical activities (8 percent); Information and Communication (8 percent); and International Organizations and Bodies (6 percent) (Figure 9).

Figure 9: Sectoral Source of Income

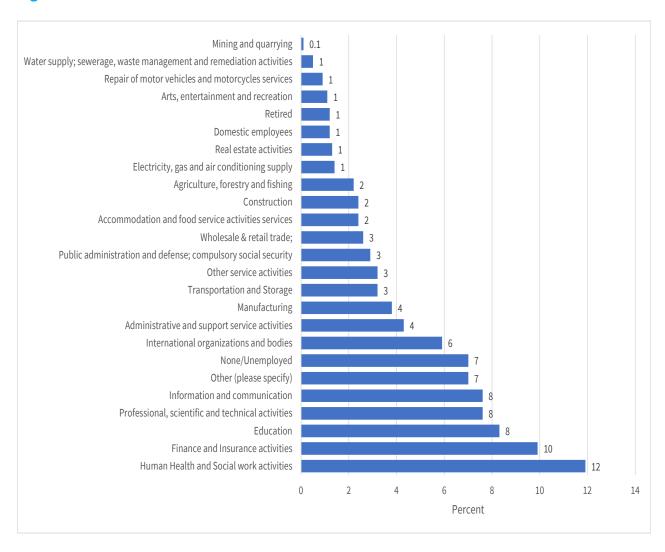


Table 4: Level of 2019 Income and Age

2019 Income in US dollars	Age group (Years)							
	15-30	31-45	46-55	56-60	61 and above	Sum (%)		
200,000 and above	5.2	5.3	7.4	8.5	11.9	100		
100,000-199,999	6.2	13.6	21.4	15.3	21.4	100		
50,000-99,999	8.1	21.4	23.7	37.3	26.2	100		
30,000-49,999	7.6	11.7	10.7	10.2	14.3	100		
20,000-29,999	5.7	9.7	6.5	3.4	4.8	100		
15,000-19,999	2.4	4.4	0.9	3.4	2.4	100		
10,000-14,999	5.2	4	4.7	1.7	2.4	100		
6,000-9,999	4.7	4.4	8.4	8.5	4.8	100		
3,000-5,999	4.3	6.1	3.3	3.4	2.4	100		
2,000-2,999	5.7	4.9	4.2	8.5	0	100		
Less than 2,000	45	14.4	8.8	0	9.5	100		
Sum (%)	100	100	100	100	100	100		

3.0 CASH REMITTANCES

The Survey established that 86 percent of the respondents provided support in cash to family members, relatives or friends who lived in Kenva in 2019.

Value of Remittances 3.1

Overall, the average value of remittances sent in 2019 was USD 6,000. Seventy one percent of the respondents sent annual remittances of up to USD 15,000 in 2019. Of these, 21 percent sent remittances less than USD 2000 (Figure 10a) while 48 percent sent amounts less than USD 6,000, an average of USD 500 per month.

Regionally, the average amount of total remittances in USD in 2019 was generally larger for North America, Oceania and Rest of Africa (Figure 10b).

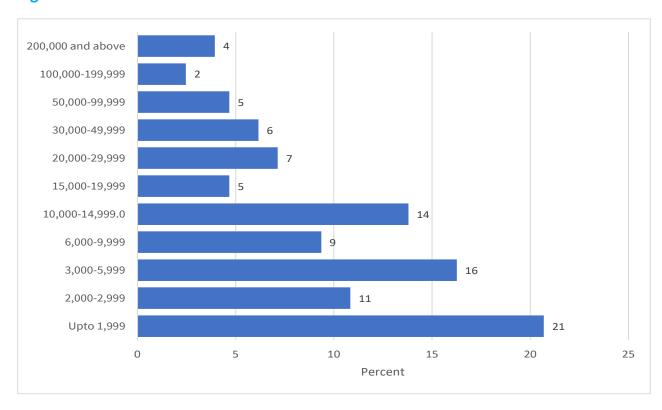


Figure 10a: Value of Cash Remittances

In **Table 5** the amount remitted is compared with the length of stay abroad by the respondents. The table shows that remittances generally decline with the number of years spent abroad by the respondent suggesting an increasing disconnect with the source country, the more one lives abroad. For instance, about 49 percent of the respondents who remitted cash amounts up to USD 1,999 had lived outside the country for 10 years or less while those who had lived abroad for more than 30 years accounted for only 5 percent of this category.

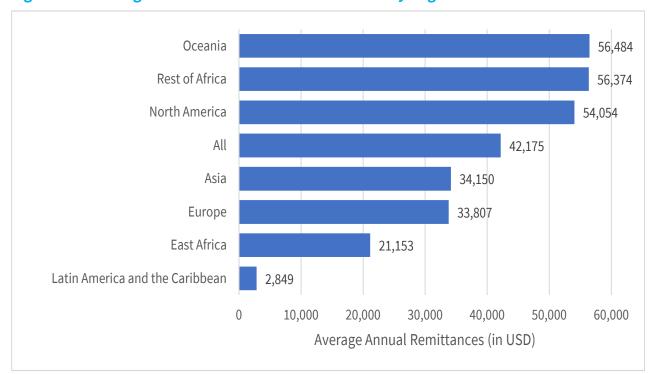


Figure 10b: Average Annual Remittances in US Dollars by Region

Table 5: Length of Stay Abroad and Amount of Remittances

Amount sent in 2019 (US dollars)		Length of Stay Abroad (Years)									
	10 Years or less	11 Years - 20 Years	21 Years - 30 Years	31 Years - 40 Years	41 Years and above	Sum					
200,000 and above	46.7	46.7	6.7	0	0	100					
100,000-199,999	22.2	44.4	33.3	0	0	100					
50,000-99,999	38.9	44.4	16.7	0	0	100					
30,000-49,999	60	28	4	8	0	100					
20,000-29,999	50	35.7	7.1	3.6	3.6	100					
15,000-19,999	36.8	31.6	26.3	0	5.3	100					
10,000-14,999	49.1	40	5.5	5.5	0	100					
6,000-9,999	40	37.1	14.3	5.7	2.9	100					
3,000-5,999	43.1	35.4	18.5	3.1	0	100					
2,000-2,999	48.8	36.6	12.2	2.4	0	100					
Up to 1,999	48.7	30.3	15.8	5.3	0	100					

Economic Status of Recipients and Relationship with the Sender 3.2

On the economic status of the recipient, the Survey revealed that majority (63 percent) of them are self-employed, retired, unemployed individuals looking for work and students/interns (Figure 11). Most recipients are nuclear family members of the sender (Figure 12). A paltry 5 percent of respondents sent remittances to their spouses. This supports the findings that the majority of respondents were married, hence living abroad with their families.

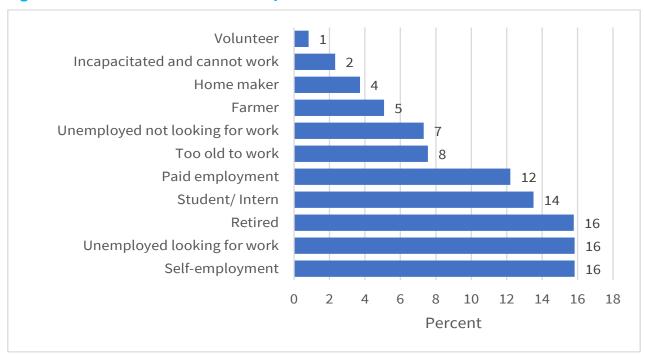
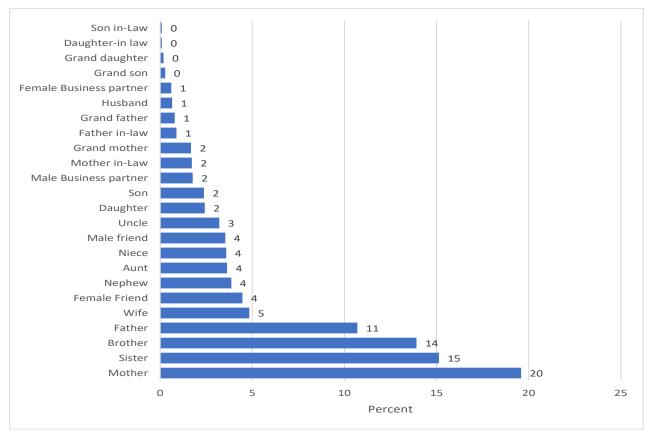


Figure 11: Economic Status of the Recipient





Frequency and Purpose of Cash Remittances 3.3

The respondents were required to indicate how often they sent money to Kenya in 2019. From the responses, the majority indicated they sent cash on a monthly basis, while a small proportion sent on a weekly and quarterly basis (Figure 13).

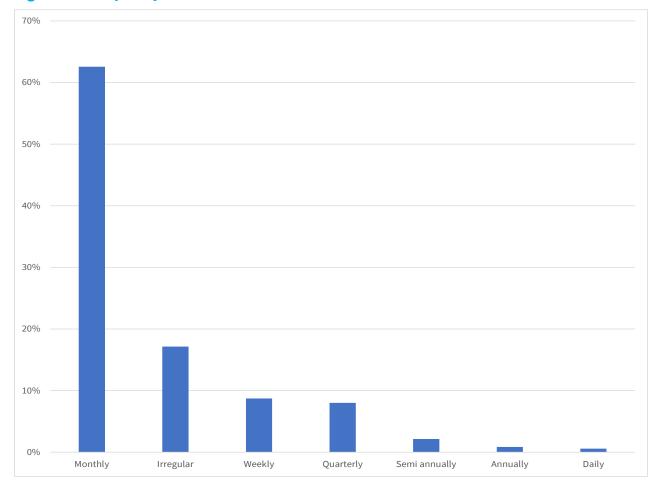


Figure 13: Frequency of Cash Remittances

The respondents were asked to indicate the purpose of remittances sent to Kenya. The majority of the respondents sent remittances to support recipients in the purchase of food and household goods, for offsetting medical expenses, meeting education expenses, for payment of rent and household utilities, payment for the costs associated with ceremonies; for clothing needs of the recipient and to meet farming needs. Other purposes for which remittances were sent are shown in Figure 14a.

Figure 14b further indicates the proportion of cash remittances (in USD) allocated to each use as well as the average amount (in USD) spent on each expenditure category. Slightly over half of the cash remittances were allocated to three uses: investment in real estate (land and building) for recipients, mortgage payment for senders and purchase of food and household goods. In terms of the average amounts spent by individual respondents, two items stand out (as the highest): investment in real estate (land and building) for recipients and mortgage payment for senders.

The motive behind migration from Kenya could have some influence in remittances. In this regard, respondents working in Kenyan missions abroad and those who migrated from Kenya in search of employment were found to have remitted above average amounts (Figure 14c).

Respondents who migrated for reasons of employment invested more on real estate while those working in international organizations spent more on mortgage payments (Figures A1 and A2 in Appendix I).



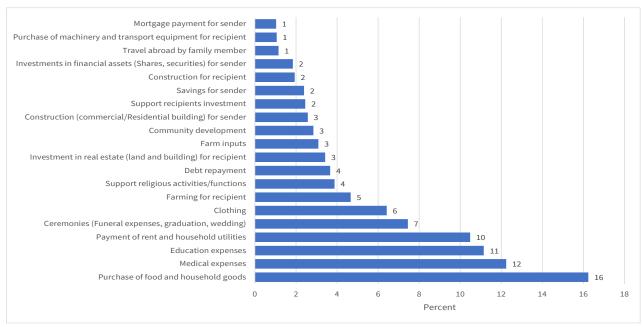
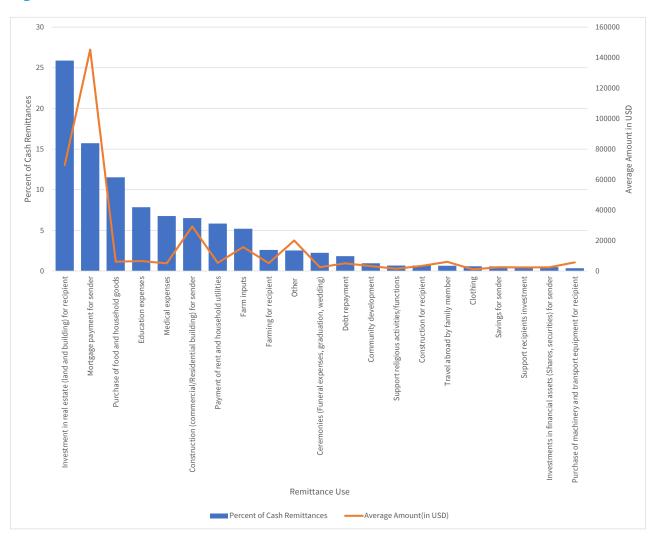


Figure 14b: Remittance Use



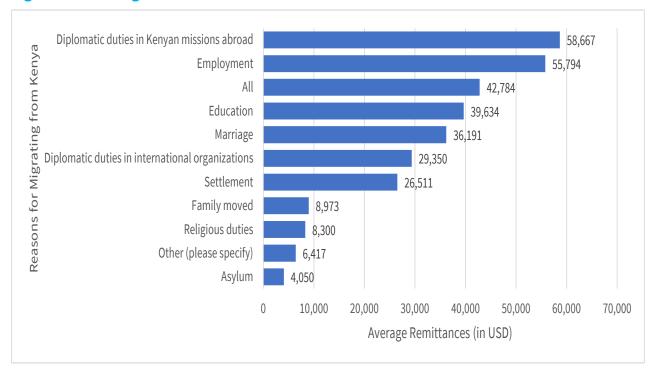


Figure 14c: Average Remittances in US Dollars

Channels of Sending Remittances and Reasons for Using the Service Provider 3.4

The respondents were asked to indicate the channels used to send cash to recipients in Kenya in 2019. Majority of the respondents used mobile money operators, money transfer companies and banks (Figure 15a). Hence, a large proportion of remittances are through formal channels. However, a small proportion of the respondents personally carried the cash, sent through friends / relatives or used Hawala operators.

Whereas mobile money operators are the most frequently used service providers, the proportion of funds transfered through the top three service providers are almost similar (Figure 15b).

On the most preferred service provider, the respondents indicated that M-PESA/Safaricom is the most preferred service provider, selected by 20 percent of the respondents, followed by banks, WorldRemit, Wave, Sendwave, and Western Union (Figure 16a). Respondents cited convenience, prompt/efficient/ speedy service, ease of access and favourable transaction charges as the main reasons for using these service providers (Figure 16b).

A further inspection reveals that respondents used banks, money transfer companies and mobile money operators mainly because of convenience, ease of access and prompt /efficient/speedy service (Table 6). The same applies to transport operators and postal network. Hawala operators were preferred for offering favorable transaction charges, convenience and ease of access. Credit Union is considered desirable due to security and safety of the channel, convenience and favorable exchange rates. Apart from the case of courier companies, the recipient's choice isn't a major consideration in the choice of channels.

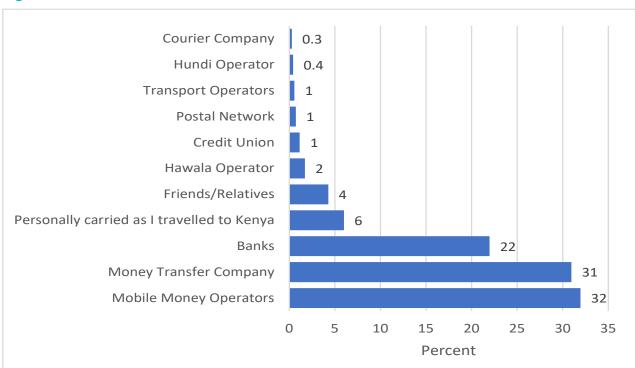


Figure 15a: Service Providers used to send Cash Remittances



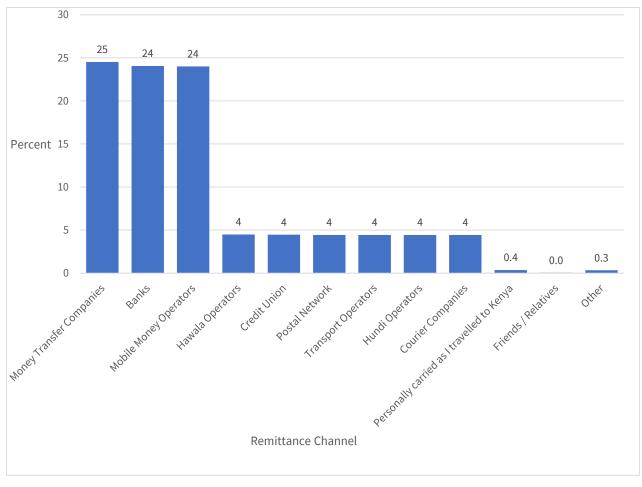


Figure 16a: Most Preferred Service Provider

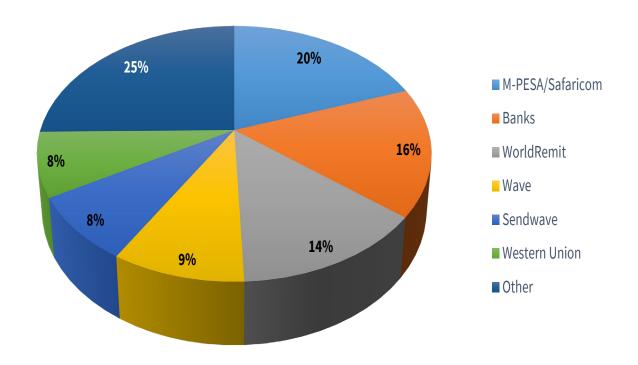


Figure 16b: Reason for Using Most Preferred Service Provider

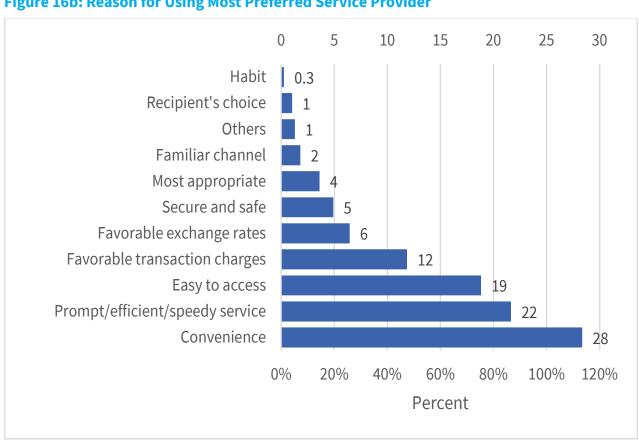


Table 6: Reason for Choice of Remittance Channel

		Remittance Channel											
Reasons for Using the Service Provider	Banks	Courier Compan- ies	Credit Union	Friends/ Relatives	Hawala Operators	Hundi Operators	Mobile Money Operators	Money Transfer Compan- ies	Personally carried to Kenya	Postal Net- work	Transport Operators		
Convenience	30.1	0	25	27.6	27.3	33.3	29.4	24	33.3	25	25		
Easy to access	15.1	0	12.5	10.3	18.2	0	19.6	20.2	14.3	25	50		
Familiar channel	2.7	0	0	3.4	0	33.3	0.9	1	0	0	0		
Favorable exchange rates	7.5	0	25	3.4	9.1	0	4.7	7.7	7.1	0	0		
Favorable transaction charges	7.5	0	0	13.8	27.3	0	8.9	13.9	4.8	0	0		
Habit	0.7	0	0	0	0	0	0	0	0	0	0		
Most appropriate	4.1	0	0	3.4	0	0	2.3	2.9	4.8	25	0		
Others	2.7	0	0	3.4	0	0	0.9	0.5	7.1	0	0		
Prompt/efficient/ speedy service	21.9	50	12.5	24.1	9.1	33.3	27.6	22.1	21.4	25	25		
Recipient's choice	0	50	0	0	0	0	0.9	0.5	0	0	0		
Secure and safe	7.5	0	25	10.3	9.1	0	4.7	7.2	7.1	0	0		
Total (%)	100	100	100	100	100	100	100	100	100	100	100		

Cost of Remittances 3.5

The respondents were required to indicate the costs incurred while remitting through their most preferred service provider. Of those who remitted up to USD 2,000, about 85 percent reported paying USD 50 or less as transaction charges (Table 7). On average, the cost of sending funds was in the range of 4 - 5 percent of the amount remitted while using the most dominant and preferred service providers (mobile money operators, money transfer companies and banks). The use of courier companies was established to be most expensive channel of sending money in 2019, costing 29.2 percent of the value remitted (Table A1 in Appendix I). Moreover, some informal channels provide cheaper options for remitting cash compared to formal channels.

Figure A3 in Appendix I shows the cost of remitting (remittance cost as percent of remittances) for the various remittance corridors. The remittance corridors with the lowest costs are Oceania-Kenya, North America-Kenya, East Africa-Kenya and Latin America and the Caribbean-Kenya. The cost of remittances in these corridors ranges between 2 and 3 percent. The cost of remitting is relatively higher for the Europe -Kenya, Asia-Kenya and Rest of Africa - Kenya corridors, ranging between 4 and 6 percent.

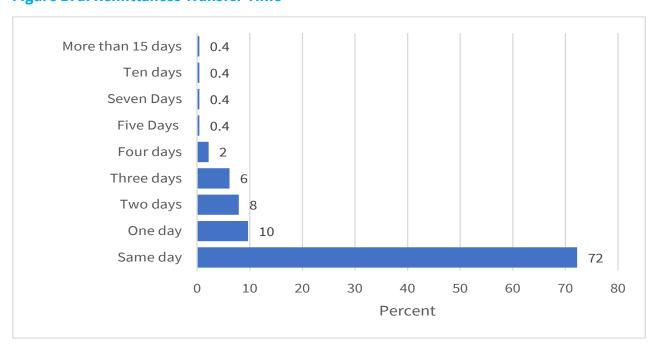
Table 7: Remittances Using Most Preferred Service Provider versus Cost of Remitting

		Cost of Remitting (US dollars)									
Amount Remitted in 2019 (US dollars)	Up to 5	6-10	11-20	21-50	51-100	101- 200	201-400	401- 600	601- 1,000	Above 1,000	Sum (%)
100,001 and above	9	0	0	9	0	0	9	9	0	64	100
50,001- 100,000	0	0	0	0	27	0	18	9	9	36	100
30,001- 50,000	0	0	0	0	0	11	17	28	6	39	100
20,001- 30,000	0	0	0	8	25	0	17	42	8	0	100
15,001- 20,000	6	6	13	0	0	13	19	19	13	13	100
10,001-15,000	0	0	5	16	21	26	11	11	5	5	100
6,001-10,000	0	2	7	5	24	21	7	19	14	0	100
3,001-6,000	0	0	12	23	13	17	17	12	6	0	100
2,001-3,000	9	9	9	18	9	23	23	0	0	0	100
Up to 2,000	32	15	19	19	9	4	1	1	0	0	100

Remittances Transfer Time 3.6

The respondents indicated that funds sent are received in real time, and are usually available on the same day to recipients, thus confirming the efficiency of these channels. This was the case for 72 percent of respondents with only a few respondents indicating that it would take up to three days for recipients to access cash sent (Figure 17a).

Figure 17a: Remittances Transfer Time

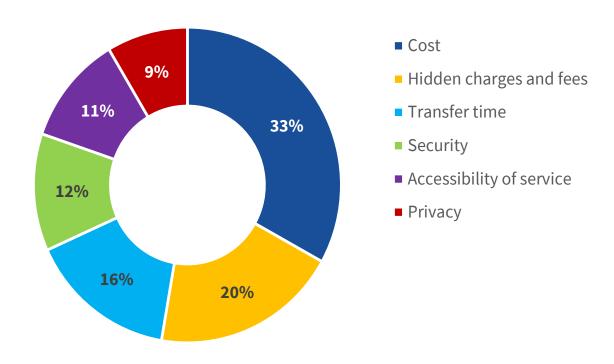


Main Challenges of Sending Money to Recipients in Kenya 3.7

The respondents were asked to indicate the main challenges they face in sending remittances to recipients in Kenya. A large proportion of the respondents cited cost of remitting as the major challenge, followed by hidden charges and fees and transfer time (Figure 17b). Other challenges cited by respondents include:

- Unfavorable exchange rates applied by service providers leading to high conversion costs
- Limits on amounts that can be remitted through mobile money operators
- Limited interoperability of mobile money systems
- Slow interbank transfers

Figure 17b: Challenges of Sending Money to Kenya



4.0 IN-KIND REMITTANCES

The Survey revealed that 30 percent of respondents sent in-kind remittances to Kenya in 2019. Majority of the respondents sent in-kind goods valued between USD 501 and USD 5,000 (Figure 18) in all regions except in Oceania where the bulk of in-kind remittances ranged between USD 1,000 and USD 5,000 (Table 8).

(10,001 and above) 5 (5,001, 10,000] 8 (1,001,5,000]24 (501, 1000] 32 (301, 500]12 (101, 300]10 (Upto 100] 8 0 5 10 15 20 25 30 35 Percent

Figure 18: Value of In-Kind Remittances in US Dollars

Table 8: In-kind Remittances by Region

Value of In-kind Remittances in 2019	Asia	East Africa	Europe	Latin America and the Caribbean	North America	Oceania	Rest of Africa
10,001 and above	6	0	5	0	9	0	0
5,001-10,000	9	13	3	50	11	0	7
1,001-5,000	30	25	16	0	23	75	27
501- 1,000	30	25	42	0	31	0	27
301-500	15	0	5	0	14	0	27
101-300	6	13	21	0	3	25	7
Up to 100	3	25	8	50	9	0	7
Sum (%)	100	100	100	100	100	100	100

4.1 **Cost of In-kind Remittances**

The cost of sending in-kind remittances appears to be inversely related to its value - the higher the value of the item, the cheaper the cost of the remittance. For example, the Survey revealed that the cost of sending items worth between US 1001 to USD 5,000 would cost up to 10 percent. On the other hand, majority of respondents indicated that it would cost them up to USD 20 (20 percent) to send items worth less than USD 100 (Table 9). The average cost of sending in-kind items using various channels was established to be in the range of 15 - 27 percent of the value of the item sent (Table A2 in Appendix I).

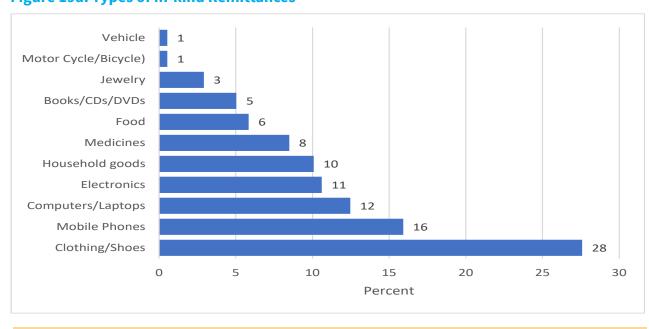
Table 9: Cost of Remitting In-kind Items versus Value

Value of In-kind Items	Cost of Remitting In-kind Items in US Dollars									
	Up to 20	21-50	51-100	101- 200	201-400	401-1,000	1,001 and above	Sum (%)		
Up to 100	75	25	0	0	0	0	0	100		
101-300	36	36	18	0	9	0	0	100		
301-500	7	29	29	14	14	7	0	100		
501-1,000	15	12	21	27	18	6	0	100		
1,001-5,000	0	7	4	19	30	41	0	100		
5,001-10,000	0	0	13	13	0	25	50	100		
10,001 and above	14	0	0	14	0	14	57	100		

Types and Channels of In-kind Remittances

Clothes, shoes, mobile phones, computers/laptops, electronics and household goods, comprise the most cited goods sent in 2019 by Kenyans in the diaspora (Figure 19a). In terms of value, the top six categories of in-kind remittances retain their dominance, accounting for 74 percent of the value of in-kind items (Figure 19b).

Figure 19a: Types of In-kind Remittances



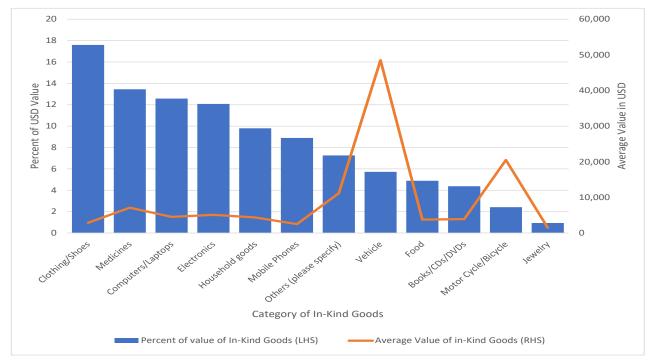


Figure 19b: US Dollar Value of In-kind Goods

In-kind goods are sent to Kenya by means of the respondent travelling with the goods while on trips to Kenya as cited by 28 percent of the respondents (Figure 20). Other channels include items carried by relatives or friends of the respondent, by courier companies, transport operators and the Postal network which all play an important role in facilitating in-kind remittances to Kenya. The respondents prefer these channels mainly because of convenience as cited by 20 percent of the respondents, appropriateness of the channels, safety and security of the items, favorable cost associated with the channels, familiarity of the channel and ease of access (Figure 21).

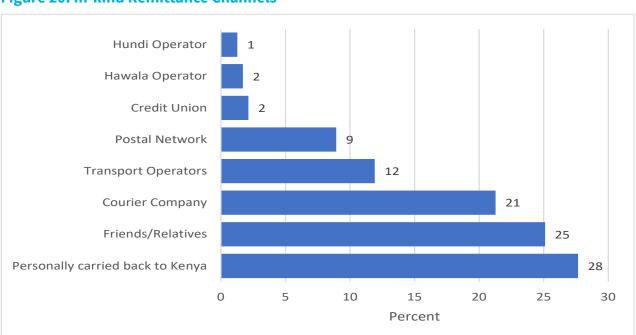


Figure 20: In-kind Remittance Channels

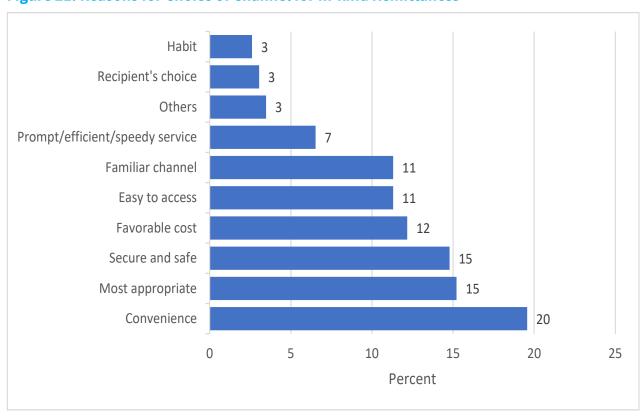


Figure 21: Reasons for Choice of Channel for In-kind Remittances

5.0 INVESTMENT OPPORTUNITIES IN KENYA

The Survey sought to establish whether the respondents were aware of investment opportunities in the country. Majority indicated that they were aware of land/real estate, stock market, Saccos and government securities (Figure 22). A large proportion of the respondents reported that they obtained investment information from family and friends (Figure 23). Other important sources of information were social media, websites of organizations / institutions, diaspora associations, financial service providers, adverts and promotions and Saccos.

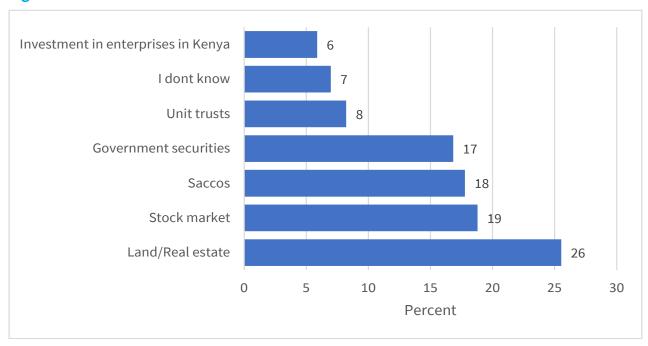
5.1 **Challenges in Accessing Information on Investment Opportunities**

The respondents were required to indicate if they faced any challenges in accessing information on investment opportunities in Kenya. The challenges highlighted included misinformation cited by 28 percent of the respondents, limited access to information, uncoordinated information, untimely information and high cost of acquiring information (Figure 24).

Other challenges highlighted by the diaspora include:

- Unresponsive, slow response from relevant institutions,
- Misleading and wrong information
- Fraud, theft and corruption
- Lack of mechanism to vet investment schemes
- Fake information
- Incomplete information
- Questionable land transactions putting diaspora construction projects in jeopardy

Figure 22: Investment Awareness



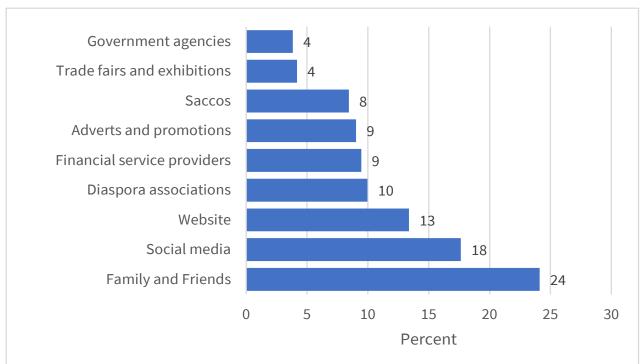
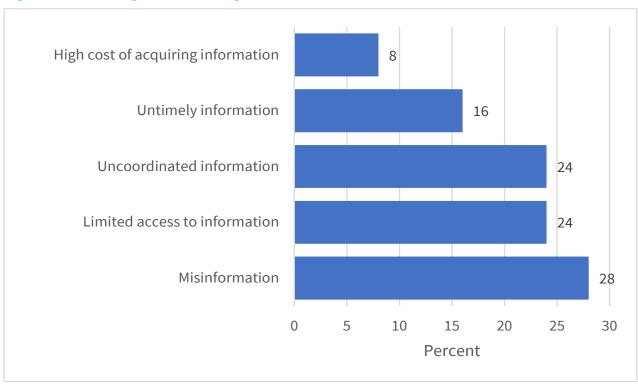


Figure 23: Source of Investment Information





6.0 IMPACT OF COVID-19 ON REMITTANCES

The COVID-19 pandemic severely disrupted economic activity and livelihoods in several countries. With businesses struggling to keep afloat, millions of jobs were lost in source and destination countries, resulting in loss of incomes. Consequently, it was appropriate to establish how the pandemic impacted Kenyan remittance senders in 2020. Specifically, the Survey sought to establish whether the pandemic affected the ability of the respondents to support their family members and/or friends in 2020. The results show that 76 percent of the respondents were able to send remittances in 2020, remitting an average of USD 4,000 during this period. Majority of those who remitted cash in 2020 resided in North America and Europe.

More than a third of the respondents (39 percent) sent amounts below USD 2,000 while 23 percent sent amounts ranging between USD 4,001 and 10,000 in 2020 (Figure 25). Of those who remitted between USD 4,000 and USD 10,000, the majority were from Europe, Latin America/Caribbean, North America and the Rest of Africa. Majority of respondents from Asia remitted amounts ranging between USD 400 and USD 1,000 (Table 10).

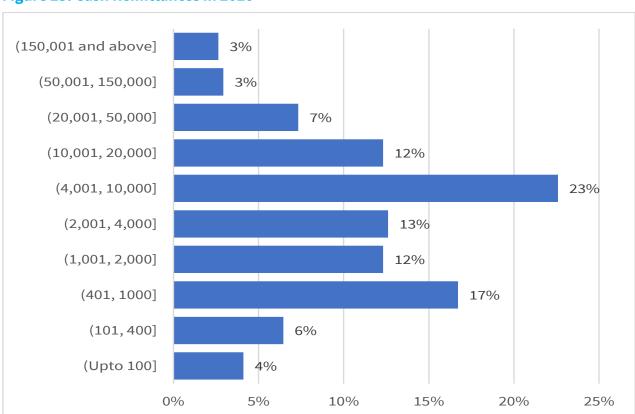


Figure 25: Cash Remittances in 2020

Table 10: Cash Remittances in 2020 by Region

Cash Remittances in	Region						
2020	Asia	East Africa	Europe	Latin America and the Caribbean	North America	Oceania	Rest of Africa
150,001 and above	4.2	0.0	2.8	0.0	2.1	0.0	2.6
50,001-150,000	0.0	16.7	0.9	0.0	5.2	9.1	2.6
20,001-50,000	13.9	0.0	2.8	0.0	5.2	18.2	12.8
10,001-20,000	8.3	33.3	8.3	0.0	15.6	18.2	15.4
4,001-10,000	16.7	8.3	25.0	66.7	20.8	9.1	35.9
2,001-4,000	11.1	0.0	13.0	0.0	15.6	18.2	10.3
1,001-2,000	13.9	0.0	13.9	0.0	13.5	0.0	10.3
401-1,000	19.4	16.7	20.4	0.0	15.6	9.1	7.7
101-400	9.7	16.7	8.3	33.3	2.1	0.0	2.6
Upto 100	2.8	8.3	4.6	0.0	4.2	18.2	0.0
Sum (%)	100	100	100	100	100	100	100

6.1 **Impact of Covid-19 on Economic Activity**

The Survey also sought to establish how the Covid-19 pandemic affected the respondents' main economic activity. Whereas 56 percent of the respondents were affected negatively, 39 percent indicated that they were not affected. The pandemic appears to have had a greater negative impact on senders in Asia and Africa, with senders in East Africa reporting the largest negative impact, possibly due to the various travel restrictions and lockdowns instituted in the East African countries (Figure 26).

Figure 26: Effects of Covid-19 on Economic Activity by Region



6.2 **Effect of Covid-19 on Financial Access**

Overall, the pandemic appears to have had a minimal impact on access to financial services. Majority of the respondents in Europe, Latin America and North America reported negligible effects. About 37 percent reported negative effects on access to financial services (Figure 27).

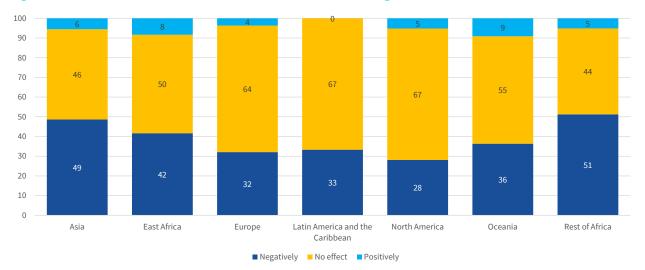


Figure 27: Effect of Covid-19 on Financial Access by Region

Effects of Covid-19 on Amounts and Cost of Remittances 6.3

The respondents were requested to indicate whether there was any change in the cost of sending money as a result of the COVID-19 pandemic. While 58 percent indicated that COVID-19 had no effect on cost of remittances, a small proportion (23 percent) reported an increase in the cost of sending money to Kenya. The increase in the cost of sending money during the COVID-19 pandemic period was experienced more by the respondents in Africa and Asia (Figure 28).

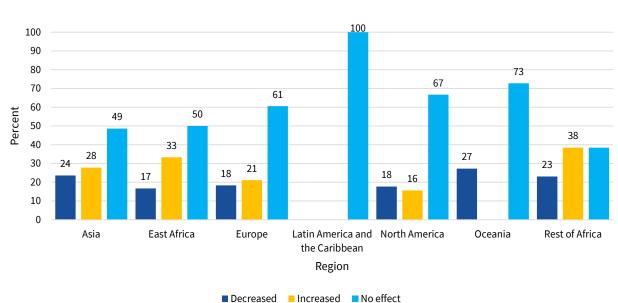


Figure 28: Effect of Covid-19 on Cost of Sending Money by Region

Concerning the effects of COVID-19 on the amount remitted in 2020, the proportion of the respondents reporting an increase in remittances in 2020 outmatched those reporting a decrease in North America and East Africa (Figure 29). In Asia, those reporting a decrease in remittances outmatched those reporting an increase, pointing to the possibility of a fall in wages and/or employment status of migrant workers in this region. Similarly, in Europe, travel restrictions and lockdowns may have jeopardized migrants' employment and income opportunities resulting in decreased remittances. In the Rest of Africa, however, the respondents reporting a decrease in remittances in 2020 were equally matched with those reporting an increase.

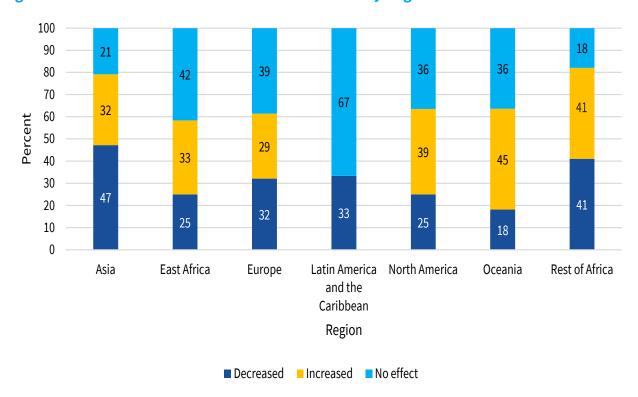


Figure 29: Effects of Covid-19 on Amounts Remitted by Region

A net balance analysis of the effect of the pandemic on amounts remitted indicates that while senders in Asia, Europe and Latin America remitted less, the converse was the case for remitters in East Africa, North America and Oceania (Figure 30).

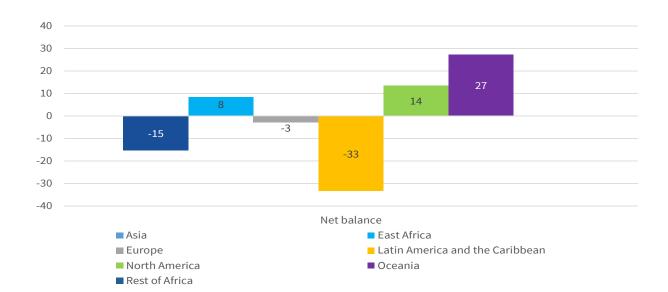
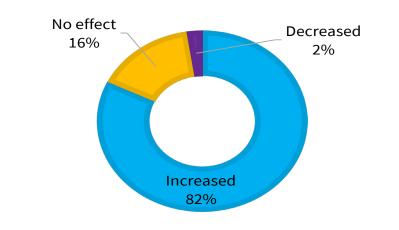


Figure 30: Net Effect of Covid-19 on Remittances by Region

Effects of COVID-19 on Financial Demands by Recipients and Expectations for 2021 6.4 Remittances

Respondents were asked to indicate the effect of COVID-19 on financial demands of remittance recipients in Kenya. Financial demands by remittance recipients increased as reported by 82 percent of the respondents (Figure 31).

As countries bring the pandemic under control and economic activities start to return to normal, however, the respondents expect to continue sending remittance with 47 percent of the respondents expecting to remit more in the year 2021 (Figure 32).



■ No effect

Decreased

Increased

Figure 31: Financial Demands of Recipients

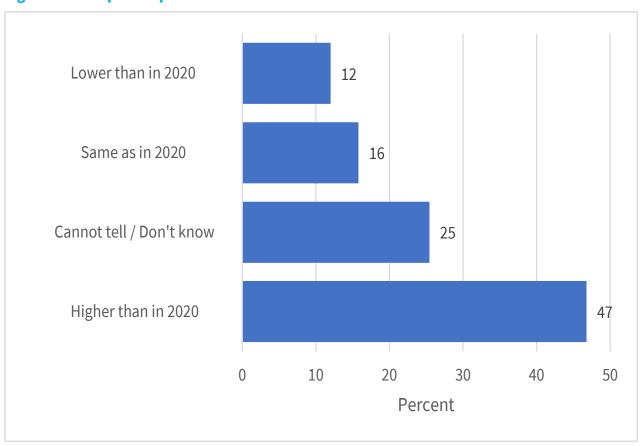


Figure 32: Diaspora Expectations for 2021 Remittances

7.0 CONCLUSION

The Diaspora Remittances Survey was conducted between March and May 2021 with the aim of collecting information to improve the quality of remittance statistics. It focused on the efficiency and cost of alternative remittance channels; the difficulties encountered in remitting cash or in-kind transfers; the availability of information to Kenyans in the diaspora about investment opportunities in Kenya; and the usage of remittances received.

The Survey elicited 1,321 responses from Kenyans living in Europe (28 percent), North America (27 percent), Asia (22 percent) and African countries (16 percent).

Majority of the respondents to the Survey were university graduates, middle aged Kenyans who migrated in search of employment and education. The Survey indicated that income levels are lowest in Asia and East Africa where the majority of respondents earn less than USD 2000 per annum, which is a pointer to the type of jobs held by migrants, particularly in Asia where a high proportion of migrants take up low-skill jobs.

The Survey revealed that over 70 percent of respondents reported remitting cash mainly sent through formal channels, predominantly money transfer companies, banks and mobile money operators. Remittances were sent to meet the basic needs of nuclear family members of the respondents. Notably, cash was remitted, typically on a monthly basis, for the purpose of purchasing food and household goods, to offset medical expenses, meet education expenses; for payment of rent and household utilities; and farming needs. Recipients were mostly selfemployed, retired, unemployed and/or students and interns. Nonetheless, slightly over a half of the remittance amounts were allocated to three uses: investment in real estate (land and building) for recipient, mortgage payment for sender and purchase of food and household goods.

Digital transfers are gaining ground. The respondents who remitted cash in 2019 used mobile money operators, money transfer companies and banks. A small proportion of the respondents however carried the cash personally or sent through other visiting relatives and friends. On average, the cost of sending funds was established to be in the range of 4 – 5 percent of the amount sent while using the most dominant and preferred service providers (mobile money operators, money transfer companies and banks). Moreover, the cost of remitting is relatively higher for Europe-Kenya and Asia-Kenya remittance corridors, averaging 6 percent of the value of remittances. Safaricom/M-PESA was the most preferred service provider, followed by banks, WorldRemit, Wave, Sendwave, and Western Union. The main reasons for using these channels was convenience, favorable transaction charges, favorable exchange rates, security and safety. The respondents however highlighted that they faced certain challenges while remitting cash including cost, hidden charges and fees, accessibility of service and privacy.

About 30 percent of the respondents sent in-kind remittances in 2019. Europe, North America and Asia accounted for most of the in-kind remittances which included clothing/shoes, medicines, household and electronic goods. These were remitted by means of the respondent travelling with the goods while on trips to Kenya, carried by relatives / friends of the respondent, courier companies, transport operators and the Postal network. Reasons cited for use of these channels

included convenience, safety and security of the items and favorable cost. For in-kind remittances, the average cost of remitting using various channels was established to be in the range of 15 – 27 percent of the value of the item sent.

On investment opportunities in Kenya, the respondents acknowledged being aware of land/real estate, stock market, and government securities. Investment information was accessed through family and friends, diaspora associations, financial service providers and Saccos. Nonetheless, the respondents cited challenges of accessing investment information including misinformation and untimely and fragmented information which comes at a high cost of acquisition.

Despite the disruptions caused by the COVID-19 pandemic, the majority of the respondents continued to provide support in cash to family members and/or friends/relatives who reside in Kenya whose financial demands increased in 2020. A net analysis of the effect of the pandemic on amounts remitted indicates that while senders in Asia, Europe and Latin America remitted less, the converse was the case for remitters in East Africa, North America and Oceania. The pandemic appears not to have affected the cost of remittances nor access to financial services. On expectations for 2021 remittances, the majority of the respondents expect to remit more.

APPENDIX I

COSTS AND AMOUNTS OF REMITTANCES

Table A1: Average Cost of Cash Remittances in 2019 by Channels

Cash Remittance Channel / Service Provider	Average Cost of Remitting in 2019 (%)
Hundi Operators	0.4
Carried when travelling to Kenya	2.5
Friends / Relatives	2.5
Hawala Operators	3.0
Postal Network	3.2
Credit Union	3.4
Banks	3.7
Transport Operators	3.8
Money Transfer Companies	4.0
Mobile Money Operators	4.7
Courier Companies	29.2

Table A2: Average Cost of In-Kind Remittances in 2019 by Channels

In-Kind Remittances Channel / Service Provider	Average Cost of Remitting in 2019 (%)
Personally carried back to Kenya	24.0
Freinds / Relatives	22.5
Trnasport Operators	19.2
Courier Companies	20.1
Postal Network	26.7
Hawala Operators	15.0



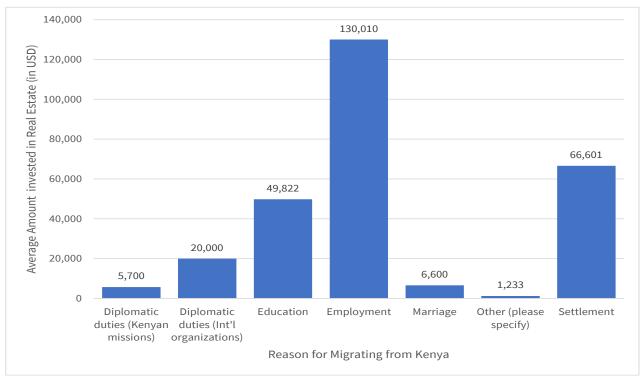


Figure A2: Average Amount of Mortgage Payment in USD

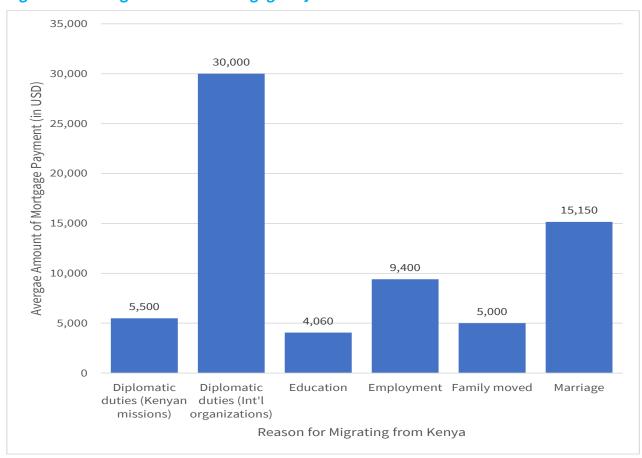
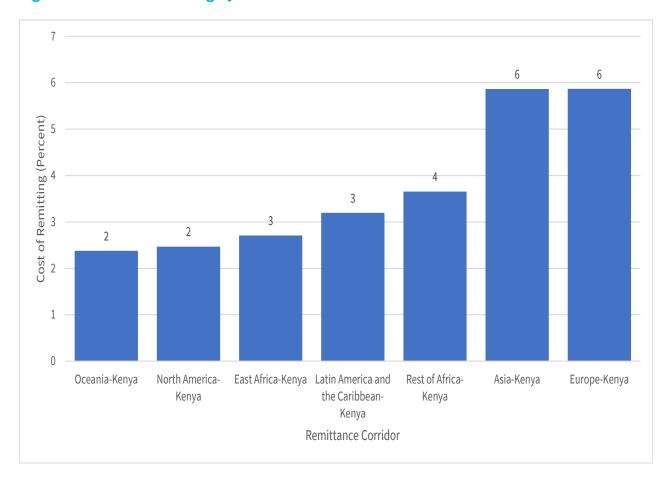


Figure A3: Cost of Remitting by Corridor



APPENDIX II

SURVEY QUESTIONNAIRE



Kenya Diaspora Remittances Survey

Section A: General Information

A04. What is your current marital status?

Never married

Married Separated Divorced Widowed

Asterisk (*) implies the question is mandatory

AOI (i). Name of the respondent (optional)	
AOI ii . Telephone Number (optional)	
AOI (iii). Email address (optional)	
* A02. Sex of the respondent Male Female	
* A03. What is your year of birth?	_
	,

Australia
* A06. Were you born in Kenya? • Yes • No
* A07. If born in Kenya, in which Country were you born?
* A08. In which year did you leave Kenya?
* A09. What was your main reason for leaving Kenya? In search of employment Education Job Marriage Family moved Diplomatic duties in Kenyan Missions abroad Diplomatic duties in international organizations Peace-keeping Mission Religious duties Sports Settlement Asylum Other (please specify)

Section B: Education and Employment

- * B0I. What is the highest level of education that you have attained?
- Primary School
- High School / SecondaryCollege Certificate / Diploma
- Bachelor's degree
- Postgraduate Diploma
- Master's degree
- Doctorate degree
- Non-formal education
- None

* B02	2. What is your m	nain professional train	ing?	
* B03	3. Currently, whic	ch sector is your main	source of income?	
C Le C US	4. Which incomes ss than USD 1,99 SD 2,000 - 2,999 SD 6,000 - 9,999 SD 15,000 - 19,99 SD 20,000 - 29,99 SD 50,000 - 99,99 SD 50,000 - 199,99 SD 200,000 - 199,99 SD 200,000 - 199,99 SD 200,000 - 199,99 SD 200,000 and a	99 99 99 99 99 99	our total income in the ye	ear 2019? (USD equivalent)
Sect	ion C: Cash Rer	mittance		
	reside in Kenya? s		in the year 2019, to family	y members or friends/relatives
O Da		you send money to K nually	čenya in 2019?	
*C03		nomic status of the recipient related to you?	ecipient in 2019: What is the economic s	status of the recipient?
1.	Husband	♦	O Paid employment	\$
2.	○ Son	\$	Self-employment	\$
3.	Daughter	\$	○ Student/Intern	\$
4	Father	_	Volunteer	

○ Self-employment

Mother

\$

\$

6	Sister	\$	○ Volunteer	\$		
7.	Grand father	\$	Retired	\$		
8.	 Grand mother 	\$	○ Too old to work	\$		
selection Put Parameter Put Parameter Put Parameter Put Parameter Put	* CO4. For what purpose(s) did you send money to recipients in Kenya in the year 2019? (You can select multiple choices) Purchase of food and household goods Payment of rent and household utilities Clothing Education expenses Medical expenses Farming for recipient Investment in real estate (land and building) for recipient Purchase of machinery and transport equipment for recipient Debt repayment Ceremonies (Funeral expenses, graduation, wedding) Community development Support recipient's investment Construction for recipient Travel abroad by family member Support religious activities/functions Investments in financial assets (Shares, securities) for sender Construction (commercial/Residential building) for sender Mortgage payment for sender Savings for sender Other (please specify)					
	5. In total, how muc per without comma	, ,	end to recipients in Ken	ya in the year (please indicate a		
				of the selected purposes? (USD		
Equivalent), (Please indicate a number for each row without commas) 1. Purchase of food and household goods						
2. Cl	othing					
3. Ed	lucation expenses					
4. Me	edical expenses					
5. De	ebt repayment					
6. Su	pport recipient's in	vestment]			

* C07. Which service providers did you use to send to Kenya in 2019? (You can select multiple choices) Banks (Electronic Transfers, Card, Online) Money Transfer Company (Western Union, Money Mobile Money Operators (MPESA, Airtel Money, Mobile Money Operators (MPESA, Airtel Money, Mobile Money Operators (MPESA, Airtel Money, Mobile Money Operators (Bus, Ship, Airtel Money, Mobile Money Operators (Bus, Ship, Air, Rail) Transport Operators (Bus, Ship, Air, Rail) Hawala Operator Hundi Operator Friends/Relatives Personally carried as I travelled to Kenya Other (please specify) C08 (i). What was the main reason for using your mobile take to avail the cash remitted to the recipient?	/ gram, Dahabshiil) TN)	ider and how long did
Most preferred service provider	Reasons for using the service provider	How long did it take avail the cash (days)
• Money Transfer (Western Union, Dahabshiil) \$	Easy to access	3
* C08 (ii). What was the amount of cash remitted an preferred service provider in 2019? (USD Equivalent)		
Transaction cost		
* C09. What do you consider as the main challenges Kenya? (You can select multiple choices) Cost Transfer time Privacy Accessibility of service Security Hidden charges and fees Other (please specify)		
CIO. What improvements can be made to the curren	t modes of sending mon	ey to Kenya!

Section D: Non-Cash/In-Kind Remittance

* D0I. Did you provide any support in kind (non-cash items/goods), in the year 2019, to family members/relatives/friends who reside in Kenya? Yes No					
* D02. If yes, what was the approximate value of the non-cash items/goods to recipient s in Ken a during 2019? (in USD Equivalent)					
	-cash items/goods did you send to tl for using the selected channel in the			nel	
Type of in-kind item	Channel used		Main reason for selecting the channel		
I. Food	Postal Network	\$	Favorable transaction charges	\$	
2. Clothing/Shoes	Courier Company (DHL, Fedex, UPS)	\$	Easy to access	\$	
3. Mobile Phones	Courier Company (DHLFedex, UPS)	\$	Convenience	\$	
4. Computers/Laptops 🗢	Postal Network	\$	Most appropriate	\$	
5. Cycle (Motor Cycle/ Bicycle)	Transport Operators (Bus, Ship, Air, Rail)	\$	Prompt/efficient/speedy service	\$	
6. Household goods (Seats etc.,)	Transport Operators (Bus, Ship, Air, Rail)	\$	Recipient's choice	\$	
7. Medicines	Friends/Relatives	\$	Familiar channel	\$	
8. Jewelry	Personally carried back to Kenya	\$	Convenience	\$	
* D03 (ii). What was the est Item (1) Item (2) Item (3)	imated value of the in-kind items in	2019? ((USD Equivalent		

Item (5)
Item (6)
Item (7)
Item (8)
Section E: Investment Opportunities in Kenya
E0I. Which investment opportunities are you aware of? (Multiple selections) Government securities (treasury bills, bonds) Stock market Unit trusts Real estate Investment in enterprises in Kenya (e.g. tourism, manufacturing) Saccos I don't know Other (please specify)
E02. How did you get information on investment opportunities in Kenya? (Multiple selections) Financial service providers Diaspora associations Saccos Government agencies (e.g. Kenyan Missions Abroad, Brand Kenya, Kenya Investment Authority) Social media Website Family and Friends Adverts and promotions Trade fairs and exhibitions Other (please specify)
E03. What challenges do you face in accessing this information? (Multiple selections) Misinformation High cost of acquiring information Untimely information Uncoordinated information Limited access to information None of the above Other (please specify)
E04. How can communication on available investment opportunities be improved? Please specify.

Section F: Impact of COVID-19

The following set of questions will help us assess the impact of the COVID-19 Pandemic on

remittance flows.			
* F0I. Did you provide who reside in Kenya? ^ Yes ^ No		ne year 2020, to family mem	bers or friends/relative
* F02. If Yes, how muyear 2020?	ch money, in US dollars ec	quivalent, did you send to re	ecipients in Kenya in the
* F03. How did COVIE	D-19 affect your:		
Main economic activity	Negatively Main economic activity Negatively	No effect Main economic activity No effect	Positively Main economic Positively
Access to financial services	• Access to financial services Negatively	Access to financial services No effect	Access to financial services Positively

^{*} F04. How did COVID-19 affect your:

	Decreased	No effect	Increased
Cost of sending money	Cost of sending money Decreased	Cost of sending money No effect	Cost of sending money Increased
Amount remitted	Amount remittedDecreased	Amount remittedNo effect	Amount remittedIncreased
Financial demands from home	Financial demands from home Decrease	← Financial demands d from home No effec	○ Financial demandst home Increased

^{*} F05. How would you describe the amount of money you expect to remit to Kenya in 2021?

- Higher than in 2020
- Same as in 2020
- C Lower than in 2020
- Cannot tell / Don't know



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